



# INVESTMENT PERFORMANCE SUMMARY

OFFICE OF THE STATE TREASURER & CASH MANAGEMENT POLICY BOARD

#### MARCH 31, 2023

Jennifer Appel, CFA, Sr. Investment Director Kevin M. Leonard, Partner Alexandra Sollers, CFA, Consultant





### EXECUTIVE SUMMARY



PROPRIETARY & CONFIDENTIAL

# Delaware State Treasury TOTAL FUND PERFORMANCE DETAIL - NET OF FEES

	Allocati	on						Perfor	mance (%)					
	Market Value (\$)	% of Portfolio	1 Mo (%)	3 Mo (%)	FYTD (%)	9 Mo (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	4 Yrs (%)	5 Yrs (%)	10 Yrs (%)	Inception (%)	Inception Date
Total Liquidity & Reserve	5,305,687,410	100.00	1.41	1.71	1.95	1.95	1.18	-0.41	-0.16	1.55	1.98		1.75	Dec-16
Total Liquidity	2,470,318,568	46.56	0.56	1.16	2.09	2.09	1.94	0.44	0.63	1.11	1.41	1.04	1.63	Jan-05
PFM Asset Management	1,248,654,601	23.53	0.56	1.18	2.37	2.37	2.34	0.90	0.89	1.32	1.57		1.19	Jun-13
Wilmington Liquidity	1,221,663,967	23.03	0.56	1.13	1.80	1.80	1.53	-0.02	0.38	0.88	1.24	0.90	3.84	Jan-85
Total Reserve	2,835,368,842	53.44	2.17	2.13	0.64	0.64	-1.37	-2.43	-1.64	0.80	1.54	1.16	1.99	Jan-05
Reserve Custom Index			<u>2.48</u>	<u>2.47</u>	<u>0.19</u>	<u>0.19</u>	<u>-2.10</u>	<u>-2.97</u>	<u>-2.02</u>	<u>0.56</u>	<u>1.31</u>	<u>1.03</u>	<u>2.09</u>	
Over/Under			-0.31	-0.34	0.45	0.45	0.73	0.54	0.38	0.24	0.23	0.13	-0.10	
JPM Intermediate	734,241,642	13.84	1.25	1.43	1.09	1.09	0.44	-1.06	-0.18	0.99	1.44		1.16	Jun-13
J.P. Morgan Custom Index			<u>1.51</u>	1.52	<u>0.75</u>	<u>0.75</u>	<u>0.18</u>	-1.32	<u>-0.57</u>	<u>0.79</u>	1.21		1.02	
Over/Under			-0.26	-0.09	0.34	0.34	0.26	0.26	0.39	0.20	0.23		0.14	
Blackrock Financial Mangement	742,293,999	13.99	1.84	1.79	0.73	0.73	-0.44	-2.12	-0.89	0.72	1.30		1.31	Mar-18
Blackrock Custom Index			<u>1.88</u>	<u>1.80</u>	<u>0.56</u>	<u>0.56</u>	<u>-0.41</u>	-2.07	<u>-1.09</u>	<u>0.68</u>	<u>1.22</u>		<u>1.24</u>	
Over/Under			-0.04	-0.01	0.17	0.17	-0.03	-0.05	0.20	0.04	0.08		0.07	
Chandler Asset Management	681,902,778	12.85	2.58	2.90	0.64	0.64	-3.54	-4.09	-2.78	0.35	1.45		1.20	Jun-13
Chandler/Lazard Custom Index			<u>3.27</u>	<u>3.26</u>	<u>-0.37</u>	<u>-0.37</u>	<u>-4.15</u>	-4.29	<u>-3.25</u>	<u>0.33</u>	<u>1.36</u>		<u>1.09</u>	
Over/Under			-0.69	-0.36	1.01	1.01	0.61	0.20	0.47	0.02	0.09		0.11	
Lazard Financial Management	676,930,423	12.76	3.16	3.35	0.06	0.06	-3.81	-3.95	-3.67	0.29	1.28		1.36	Mar-18
Chandler/Lazard Custom Index			<u>3.27</u>	<u>3.26</u>	<u>-0.37</u>	<u>-0.37</u>	<u>-4.15</u>	-4.29	<u>-3.25</u>	<u>0.33</u>	<u>1.36</u>		<u>1.38</u>	
Over/Under			-0.11	0.09	0.43	0.43	0.34	0.34	-0.42	-0.04	-0.08		-0.02	

Notes: Net of Fees. Results for periods longer than one year are annualized. Fiscal year end is June 30.

Performance history through 12/2015 is from BNY Mellon. NEPC Performance start date is January 2016. Fiscal Year end is June 30.

Reserve Custom Index consists of 25% ICE BofA 1-5 Yrs AAA-A US Corp & Govt TR / 25% ICE BofA 1-3 Yrs AAA-A US Corp & Govt / 50% ICE BofA US Gov/Credit 5-10 Yrs A Rated and Above, as of 4/1/2018.

Prior to this, the index comprised 75% ICE BofA 1-5 Yrs AAA-A US Corp & Govt TR / 25% ICE BofA 6 Months US T-Bills TR.

Endowment Custom Index consists of 60% MSCI World Index/40% Bloomberg US Aggregate.

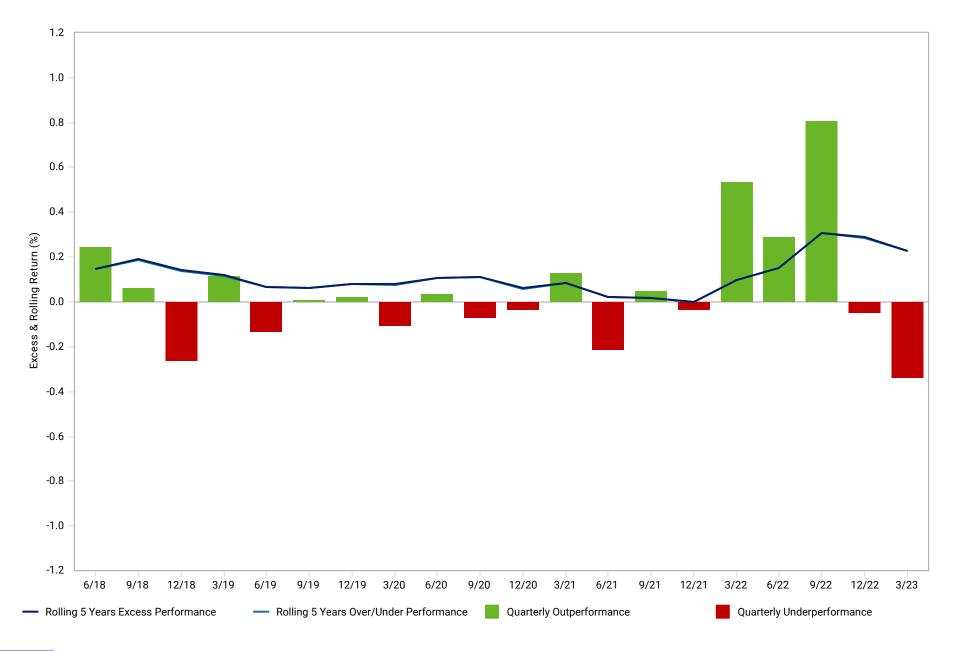
BlackRock Custom Index consists of 100% ICE BofA 1-5 Yrs AAA-A US Corp & Govt TR.

J.P. Morgan Custom Index consists of 100% ICE BofA 1-3 Yrs AAA-A US Corp & Govt.

Chandler/Lazard Custom Index consists of ICE BofA US Gov/Credit 5-10 Yrs A Rated and Above.

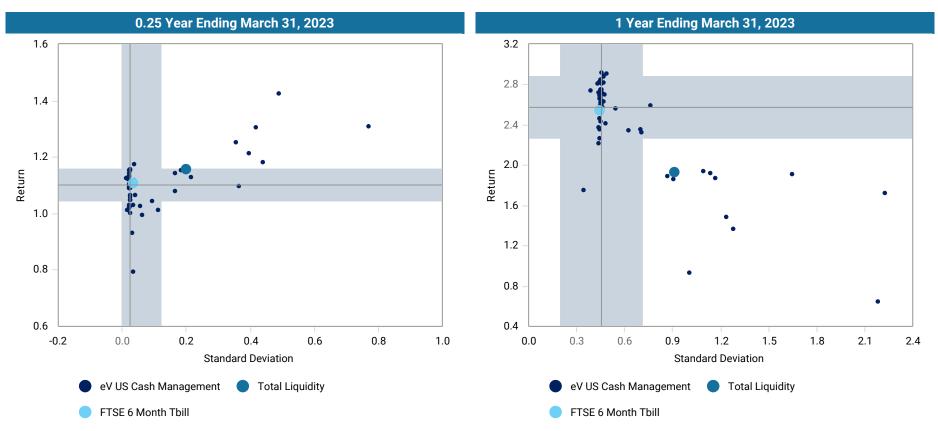


### Delaware State Treasury TOTAL RESERVE VS. RESERVE CUSTOM INDEX





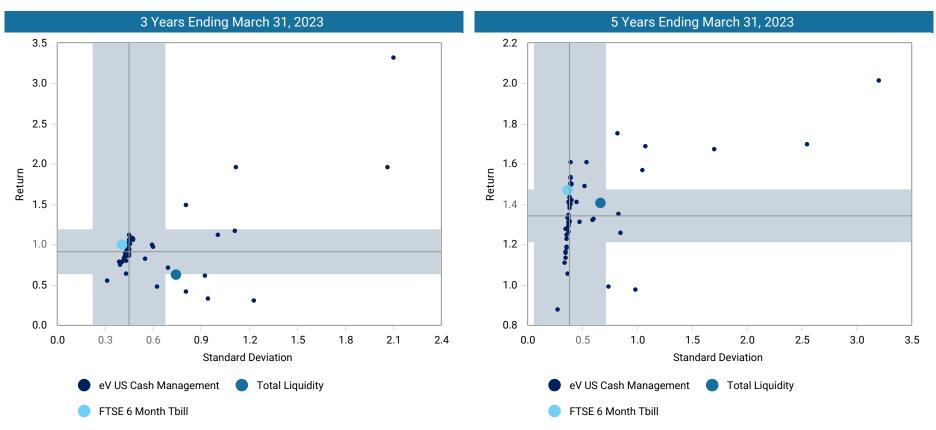
## Delaware Office of the State Treasurer LIQUIDITY RISK/RETURN - 3 MONTHS & 1 YEAR



3 (	months Ending I	March 31, 2023			1 Year Ending M	arch 31, 2023	
	Return	Standard Deviation	Sharpe Ratio		Return	Standard Deviation	Sharpe Ratio
Total Liquidity	1.2	0.2	0.2	Total Liquidity	1.9	0.9	-0.8
FTSE 6 Month Tbill	1.1	0.0	0.4	FTSE 6 Month Tbill	2.5	0.4	0.2



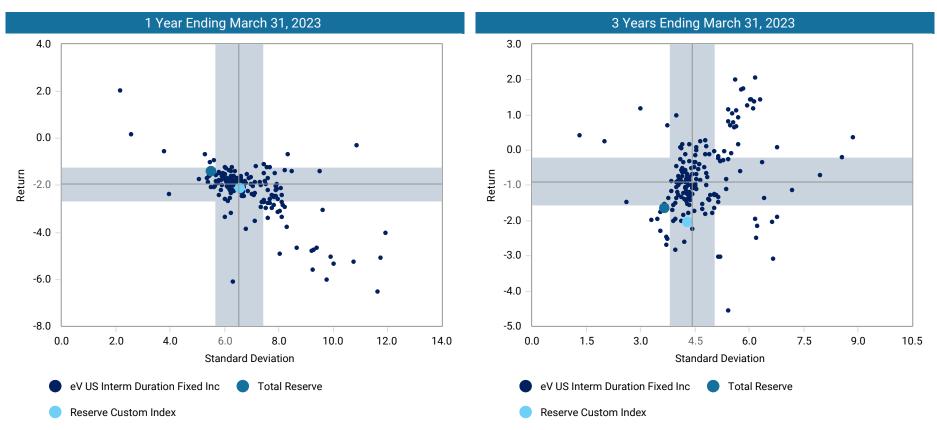
# Delaware Office of the State Treasurer LIQUIDITY RISK/RETURN - 3 & 5 YEARS



3	Years Ending N	larch 31, 2023		5	Years Ending M	arch 31, 2023	
	Return	Standard Deviation	Sharpe Ratio		Return	Standard Deviation	Sharpe Ratio
Total Liquidity	0.6	0.7	-0.4	Total Liquidity	1.4	0.7	0.0
FTSE 6 Month Tbill	1.0	0.4	0.9	FTSE 6 Month Tbill	1.5	0.4	0.5



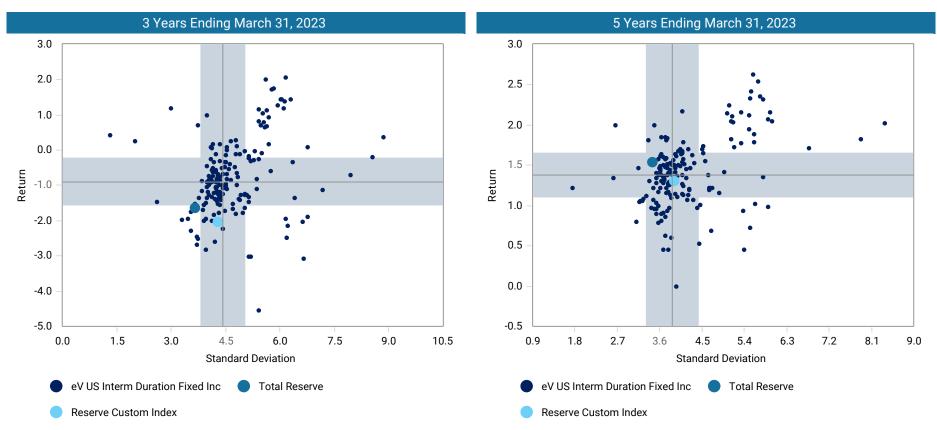
#### Delaware Office of the State Treasurer RESERVE RISK/RETURN - 1 & 3 YEARS



1 Ye	ears Ending Mar	ch 31, 2023		3 Ye	ears Ending Mar	ch 31, 2023	
	Return	Standard Deviation	Sharpe Ratio		Return	Standard Deviation	Sharpe Ratio
Total Reserve	-1.4	5.5	-0.7	Total Reserve	-1.6	3.7	-0.7
Reserve Custom Index	-2.1	6.6	-0.7	Reserve Custom Index	-2.0	4.3	-0.7



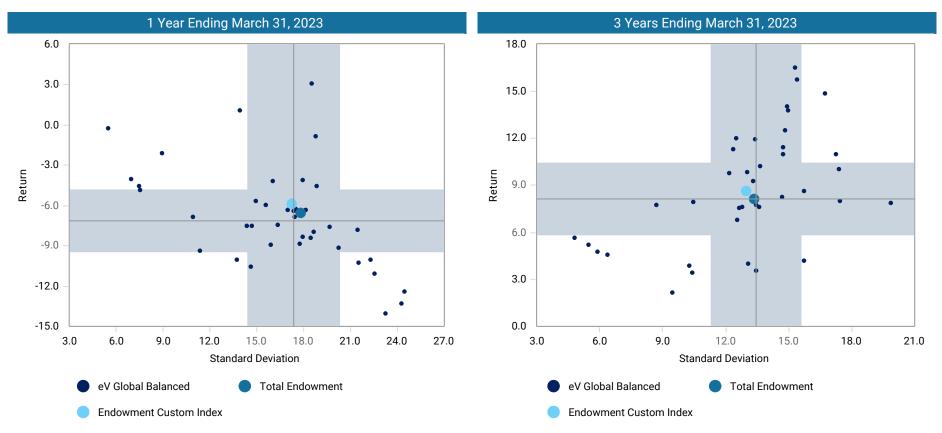
#### Delaware Office of the State Treasurer RESERVE RISK/RETURN - 3 & 5 YEARS



3 Ye	ears Ending Mar	ch 31, 2023		5 Ye	ears Ending Mar	ch 31, 2023	
	Return	Standard Deviation	Sharpe Ratio		Return	Standard Deviation	Sharpe Ratio
Total Reserve	-1.6	3.7	-0.7	Total Reserve	1.5	3.4	0.1
Reserve Custom Index	-2.0	4.3	-0.7	Reserve Custom Index	1.3	3.9	0.0



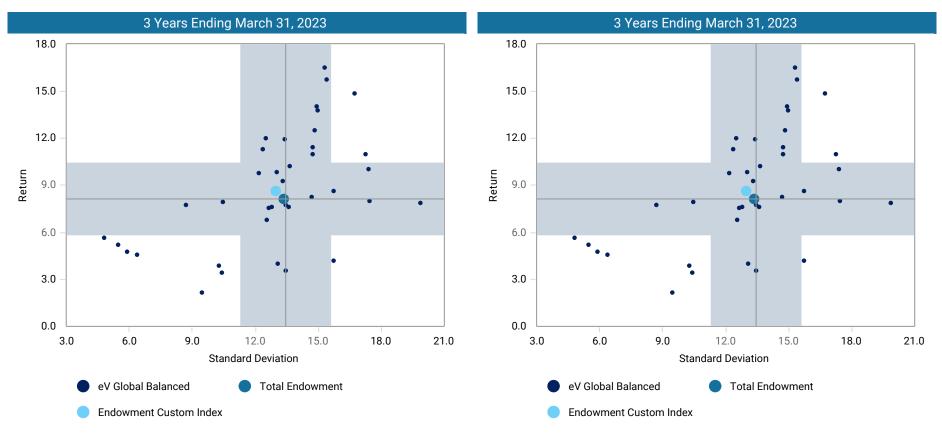
#### Delaware Office of the State Treasurer ENDOWMENT RISK/RETURN - 1 & 3 YEARS



1 Years	Ending March	31, 2023		3 Years	Ending March	31, 2023	
	Return	Standard Deviation	Sharpe Ratio		Return	Standard Deviation	Sharpe Ratio
Total Endowment	8.2	13.3	0.6	Total Endowment	8.2	13.3	0.6
Endowment Custom Index	8.6	13.0	0.6	Endowment Custom Index	8.6	13.0	0.6



# Delaware Office of the State Treasurer ENDOWMENT RISK/RETURN - 3 & 5 YEARS

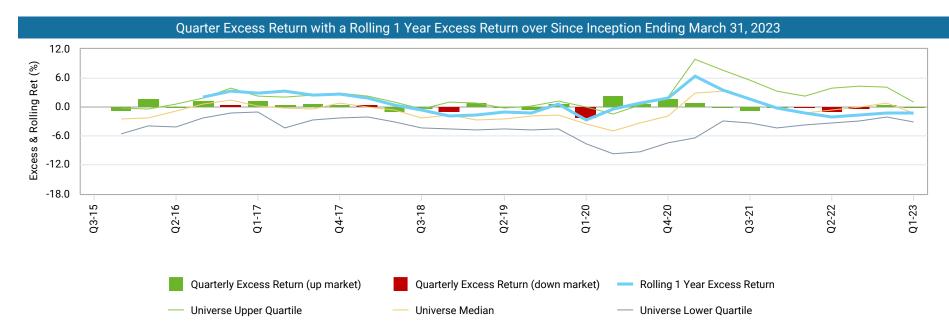


3 Years	Ending March	31, 2023		5 Years	Ending March	31, 2023	
	Return	Standard Deviation	Sharpe Ratio		Return	Standard Deviation	Sharpe Ratio
Total Endowment	8.2	13.3	0.6	Total Endowment	3.7	12.8	0.2
Endowment Custom Index	8.6	13.0	0.6	Endowment Custom Index	5.5	11.9	0.4

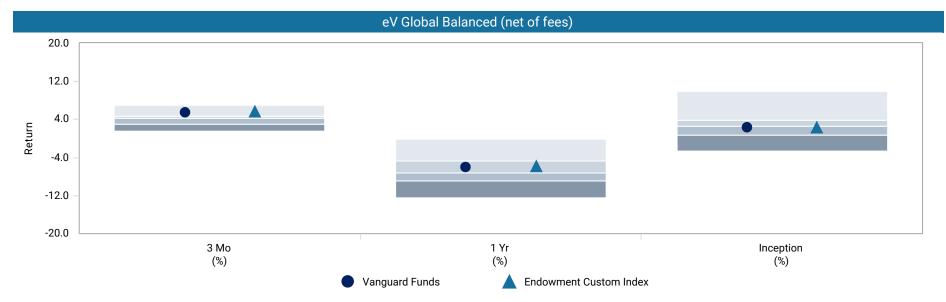


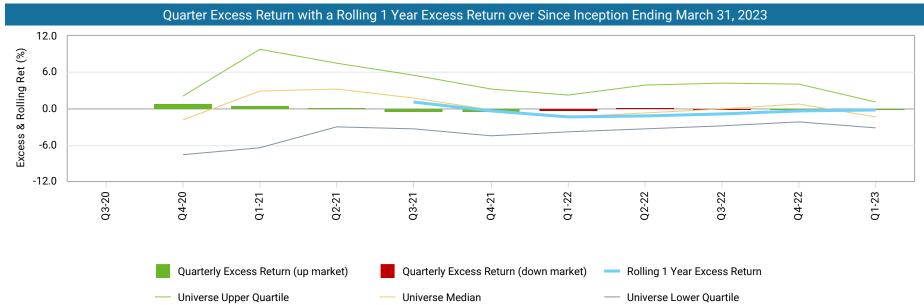
## Delaware State Treasury SEI BALANCED STRATEGY

eV Global Balanced (net of fees) 30.0 20.0 10.0 Return 0.0 -10.0 -20.0 3 Mo 1 Yr 3 Yrs 5 Yrs (%) (%) (%) (%) SEI Balanced Strategy Endowment Custom Index



# Delaware State Treasury VANGUARD FUNDS







# Delaware State Treasury PERFORMANCE DETAIL

	Allocati	on				Performa	ance (%)		
	Market Value (\$)	% of Portfolio	3 Mo (%)	FYTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	Inception (%)	Inception Date
Delaware Total Consolidation	6,075,606,060	100.0	1.7	2.1	1.2	0.1	2.0	1.9	Jan-05
Total Liquidity & Reserve	5,305,687,410	87.3	1.7	2.0	1.2	-0.2	2.0	1.7	Dec-16
Total Liquidity	2,470,318,568	40.7	1.2	2.1	1.9	0.6	1.4	1.6	Jan-05
eV US Cash Management Median			1.1	2.5	2.6	0.9	1.3	1.4	
PFM Asset Management	1,248,654,601	20.6	1.2	2.4	2.3	0.9	1.6	1.2	Jun-13
Wilmington Liquidity	1,221,663,967	20.1	1.1	1.8	1.5	0.4	1.2	3.8	Jan-85
Total Reserve	2,835,368,842	46.7	2.1	0.6	-1.4	-1.6	1.5	2.0	Jan-05
Reserve Custom Index			2.5	0.2	-2.1	-2.0	1.3	2.1	
eV US Interm Duration Fixed Inc Median			2.3	0.7	-2.0	-0.9	1.4	3.0	
JPM Intermediate	734,241,642	12.1	1.4	1.1	0.4	-0.2	1.4	1.2	Jun-13
J.P. Morgan Custom Index			1.5	0.8	0.2	-0.6	1.2	1.0	
Blackrock Financial Mangement	742,293,999	12.2	1.8	0.7	-0.4	-0.9	1.3	1.3	Mar-18
Blackrock Custom Index			1.8	0.6	-0.4	-1.1	1.2	1.2	
Chandler Asset Management	681,902,778	11.2	2.9	0.6	-3.5	-2.8	1.4	1.2	Jun-13
Lazard Financial Management	676,930,423	11.1	3.4	0.1	-3.8	-3.7	1.3	1.4	Mar-18
Chandler/Lazard Custom Index			3.3	-0.4	-4.2	-3.2	1.4	1.4	
Total Endowment	93,234,895	1.5	5.8	6.3	-6.6	8.2	3.7	4.7	Aug-15
Endowment Custom Index			5.8	6.6	-5.9	8.6	5.5	5.5	
eV Global Balanced Median			4.2	3.9	-7.1	8.1	4.3	4.9	
SEI Balanced Strategy	47,889,084	0.8	5.9	6.5	-7.0	9.5	5.1	6.0	Aug-15
Vanguard Funds	45,345,726	0.7	5.6	6.2	-6.1	-	-	2.3	Sep-20
eV Global Balanced Median			4.2	3.9	-7.1	8.1	4.3	2.6	



### Delaware State Treasury PERFORMANCE DETAIL

	Allocatio	on				Performa	ance (%)		
	Market Value (\$)	% of Portfolio	3 Mo (%)	FYTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	Inception (%)	Inception Date
ARPA	676,683,753	11.1	1.2	2.3	2.1	-	-	0.6	May-21
FTSE 1 Month T-Bill			1.1	2.5	2.6	0.9	1.3	1.4	
eV US Cash Management Median			1.1	2.5	2.6	0.9	1.3	1.3	
PFM ARPA	340,696,472	5.6	1.2	2.4	2.4	-	-	0.9	May-21
FTSE 1 Month T-Bill			1.1	2.5	2.6	0.9	1.3	1.4	
eV US Cash Management Median			1.1	2.5	2.6	0.9	1.3	1.3	
Wilmington ARPA	335,987,281	5.5	1.2	2.2	1.9	-	-	0.3	May-21
FTSE 1 Month T-Bill			1.1	2.5	2.6	0.9	1.3	1.4	
eV US Cash Management Median			1.1	2.5	2.6	0.9	1.3	1.3	

PG 11. Notes: Net of Fees. Results for periods longer than one year are annualized.

Performance history through 12/2015 is from BNY Mellon. NEPC Performance start date is January 2016. Fiscal Year end is June 30.

Reserve Custom Index consists of 25% ICE BofAML 1-5 Yrs AAA-A US Corp & Govt TR / 25% ICE BofAML 1-3 Yrs AAA-A US Corp & Govt / 50% ICE BofA ML US Gov/Credit 5-10 Yrs A Rated and Above, as of 4/1/2018. Prior to this, the index comprised 75% ICE BofAML 1-5 Yrs AAA-A US Corp & Govt TR / 25% ICE BofAML 6 Months US T-Bills TR.

Endowment Custom Index consists of 60% MSCI World Index/40% Bloomberg US Aggregate.

BlackRock Custom Index consists of 100% ICE BofAML 1-5 Yrs AAA-A US Corp & Govt TR.

J.P. Morgan Custom Index consists of 100% ICE BofAML 1-3 Yrs AAA-A US Corp & Govt.

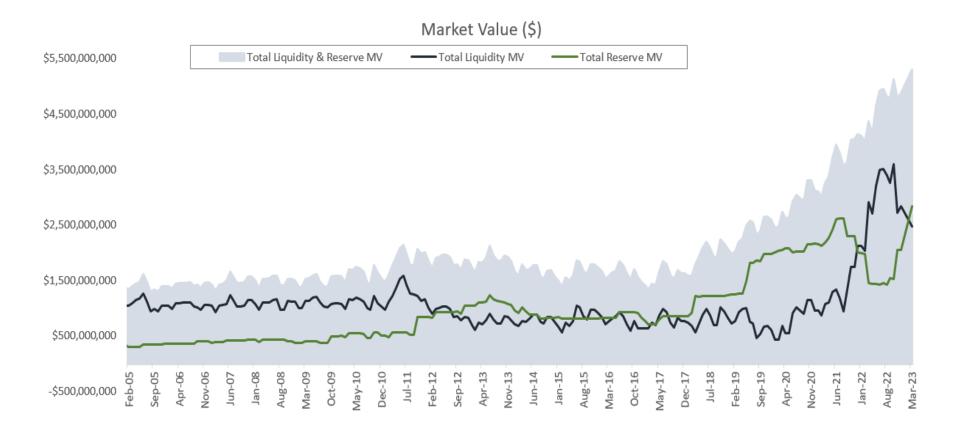
Chandler/Lazard Custom Index consists of ICE BofAML US Gov/Credit 5-10 Yrs A Rated and Above.

CARES composite has been liquidated.

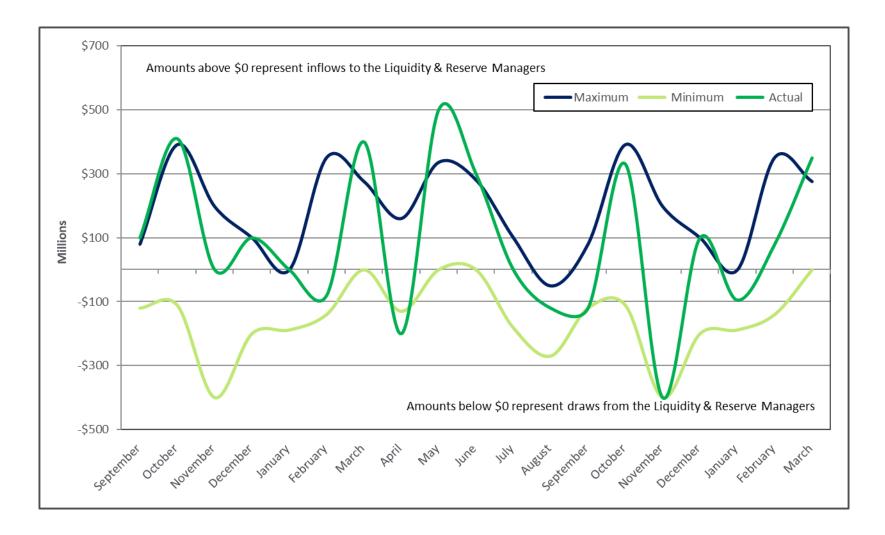
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### TOTAL LIQUIDITY AND RESERVE MARKET VALUES ENDING MARCH 31, 2023

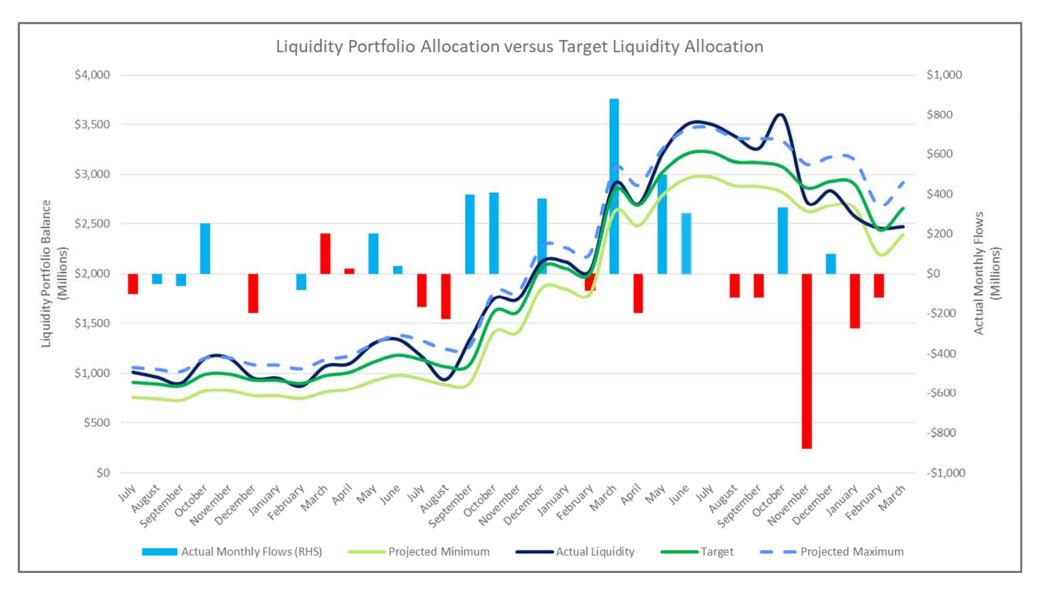


### **LIQUIDITY & RESERVE CASH FLOWS**





### LIQUIDITY BALANCE



As of January 19, 2023, the target allocation between Liquidity and Reserve Portfolios was adjusted to 50%/50%. The previous target allocation was 60%/40%.

### **FISCAL YEAR TO DATE**

				Change in Mar Fiscal Year-t Through Marcl	to-Date					
							Unrealized Gain	Realized Gain	Amortization /	
	Begi	nning Market Value	Contributions	Withdrawals	Fees	Income	(Loss)	(Loss)	Accretion	Ending Market Value
Liquidity Managers										
PFM Asset Management	\$	1,758,096,982 \$	290,000,000 \$	(832,500,000) \$	(773,588) \$	24,419,333 \$	5,689,959 \$	(1,110,212) \$	4,832,129 \$	1,248,654,601
Wilmington Liquidity	\$	1,740,698,726 \$	290,000,008 \$	(832,500,000) \$	(717,113) \$	13,533,122 \$	8,903,766 \$	(1,271,992) \$	3,017,452 \$	1,221,663,967
Total Liquidity Managers	\$	3,498,795,708 \$	580,000,008 \$	(1,665,000,000) \$	(1,490,701) \$	37,952,455 \$	14,593,725 \$	(2,382,204) \$	7,849,581 \$	2,470,318,568
Reserve Managers	é	270 424 422	250.000.000	<u>,</u>	(222.025) 6	10.053.304 6	40.007.050 6	(0.000.400) 6	4 004 054	742 202 000
BlackRock Financial Management	\$ \$	378,121,432 \$	350,000,000 \$	- \$	(239,835) \$	10,853,281 \$	10,937,259 \$	(9,302,489) \$	1,924,351 \$	742,293,999
Chandler Asset Management	Ş Ş	255,893,933 \$	415,000,000 \$	- \$	(158,038) \$	6,820,078 \$	4,040,420 \$	(396,401) \$	245,157 \$	681,902,778
JPM Intermediate Lazard Asset Management	Ş Ş	543,213,871 \$ 250,262,091 \$	180,000,000 \$ 415,000,000 \$	- \$ - \$	(304,794) \$ (240,525) \$	12,714,170 \$ 7,544,078 \$	6,416,190 \$ 11,136,771 \$	(8,433,802) \$		734,241,642 676,930,423
Total Reserve Managers	\$ \$	1,427,491,327 \$	<b>1,360,000,000</b> \$	- \$ - \$	(240,525) \$ (943,192) \$	7,544,078 \$ 37,931,607 \$	32,530,640 \$	(6,707,052) \$ (24,839,744) \$	(64,941) \$ 2,740,572 \$	2,835,368,842
Total Reserve Managers	Ş	1,427,491,327 3	1,360,000,000 \$	- >	(943,192) Ş	37,931,007 \$	32,530,640 \$	(24,839,744) >	2,740,572 \$	2,830,308,842
Total Liquidity & Reserve Managers	\$	4,926,287,035 \$	1,940,000,008 \$	(1,665,000,000) \$	(2,433,893) \$	75,884,063 \$	47,124,365 \$	(27,221,948) \$	10,590,152 \$	5,305,687,410
Land & Water Endowment										
SEI Funds	\$	45,025,736 \$	254,500 \$	(303,069) \$	(123,027) \$	1,066,555 \$	270,417 \$	1,697,921 \$	- \$	47,889,084
Vanguard	\$	42,730,310 \$	254,500 \$	(300,338) \$	(58,492) \$	738,483 \$	2,046,259 \$	(64,995) \$	- \$	45,345,726
Total Land & Water Endowment	\$	87,756,130 \$	509,000 \$	(603,407) \$	(181,519) \$	1,805,124 \$	2,316,676 \$	1,632,926 \$	- \$	93,234,978
CARES										
PFM CARES	Ś	8,948,733 \$	- Ś	(9,092,964) \$	- \$	115.614 Ś	- Ś	- Ś	- Ś	1
PFM NCC CARES	\$	1,508,979 \$	- \$	(1,535,450) \$	- \$	32,398 \$	- \$	- \$	- \$	0
Wilmington CARES	\$	8,908,368 \$	- \$	(9,077,024) \$	(4,741) \$	29,781 \$	43 \$	526 \$	141,354 \$	0
Wilmington NCC CARES	\$	1,512,549 \$	- \$	(1,539,083) \$	- \$	21,407 \$	- \$	- \$	- \$	0
Total CARES	\$	20,878,629 \$	- \$	(21,244,520) \$	(4,741) \$	199,199 \$	43 \$	526 \$	141,354 \$	2
ARPA										
PEM ARPA	Ś	376,776,820 \$	175,000 \$	(44,994,064) \$	(167,968) \$	4,882,195 \$	2,481,459 \$	(81,138) \$	1,624,168 \$	340,696,472
Wilmington ARPA	Ś	372,965,022 \$	175,012 \$	(44,994,064) \$	(166,182) \$	1,701,519 \$	5,833,261 \$	(146,079) \$	, , ,	335,987,281
Total ARPA	\$	749,741,842 \$	350,012 \$	(89,988,127) \$	(334,150) \$	6,583,714 \$	8,314,720 \$	(227,217) \$	2,242,959 \$	676,683,753
Total	Ś	5,784,663,636 \$	1,940,859,020 \$	(1,776,836,055) \$	(2,954,303) \$	84,472,100 \$	57.755.805 Ś	(25.815.713) Ś	12.974.465 Ś	6,075,606,060

#### Footnotes:

As of January 19, 2023, the target allocation between Liquidity and Reserve Portfolios was adjusted to 50%/50%. The previous target allocation was 60%/40%.

Values provided by Northern Trust and are reconciled to the audited custodian reports.

Income is a product of income received during the month plus accrued income.

Numbers may not add due to rounding.



### **LEVEL 144A SECURITIES**

	MV - 3/31/23 (\$)	144A Securities MV (\$)	144A Securities Percent of Total Portfolio (%)	144A Securities Percent of Manager Portfolio (%)
Delaware Total Consolidation	\$6,075,606,058	\$414,158,868	6.8%	
Total Liquidity & Reserve	\$5,305,687,410	\$414,158,868	6.8%	
Total Liquidity	\$2,470,318,568	\$260,793,720	4.3%	
PFM Asset Management	\$1,248,654,601	\$119,162,151	2.0%	9.5%
Wilmington Liquidity	\$1,221,663,967	\$141,631,569	2.3%	11.6%
Total Reserve	\$2,835,368,842	\$153,365,148	2.5%	
JPM Intermediate	\$734,241,642	\$105,292,547	1.7%	14.3%
Blackrock Financial Mangement	\$742,293,999	\$39,344,245	0.6%	5.3%
Chandler Asset Management	\$681,902,778	\$8,728,356	0.1%	1.3%
Lazard Financial Management	\$676,930,423	\$0	0.0%	0.0%
Total Endowment	\$93,234,893	\$0	0.0%	
SEI Funds	\$47,889,084	\$0	0.0%	0.0%
Vanguard Funds	\$45,345,726	\$0	0.0%	0.0%
CARES	\$2	\$0	0.0%	
PFM CARES	\$1	\$0	0.0%	0.0%
PFM NCC CARES	\$0	\$0	0.0%	0.0%
Wilmington CARES	\$0	\$0	0.0%	0.0%
Wilmington NCC CARES	\$0	\$0	0.0%	0.0%
ARPA	\$676,683,753	\$0	0.0%	
PFM ARPA	\$340,696,472	\$45,396,098	0.7%	1.3%
Wilmington ARPA	\$335,987,281	\$77,291,902	1.3%	23.0%

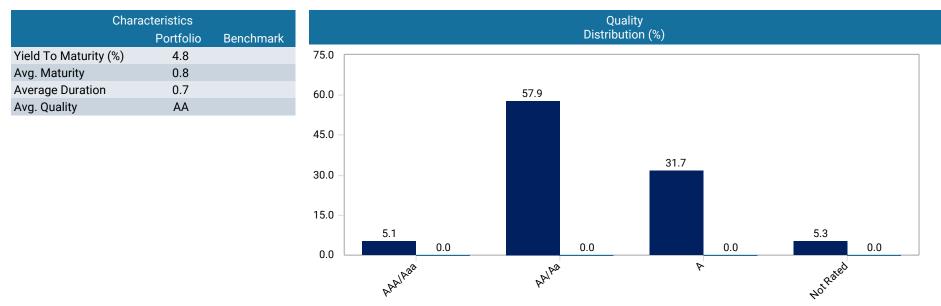


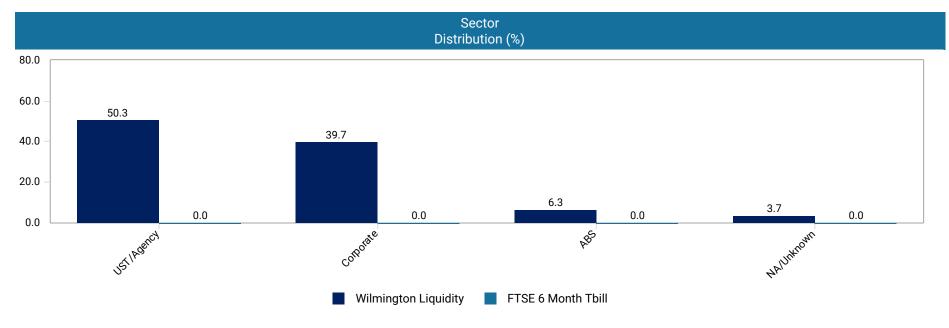


### LIQUIDITY MANAGER REVIEW

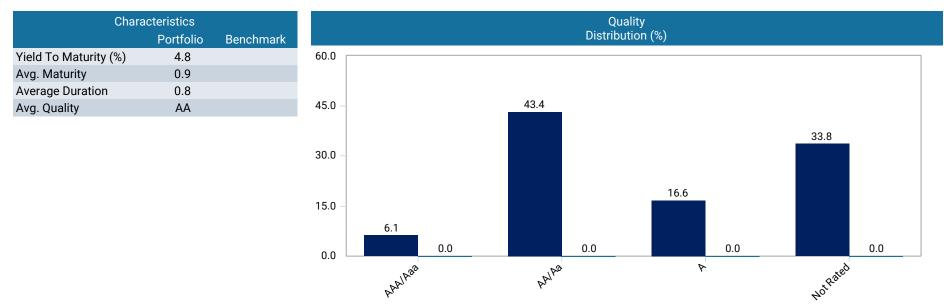


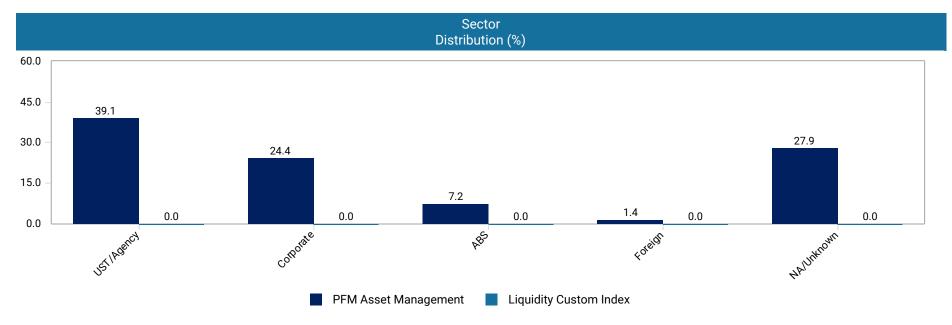
# Delaware State Treasury WILMINGTON LIQUIDITY



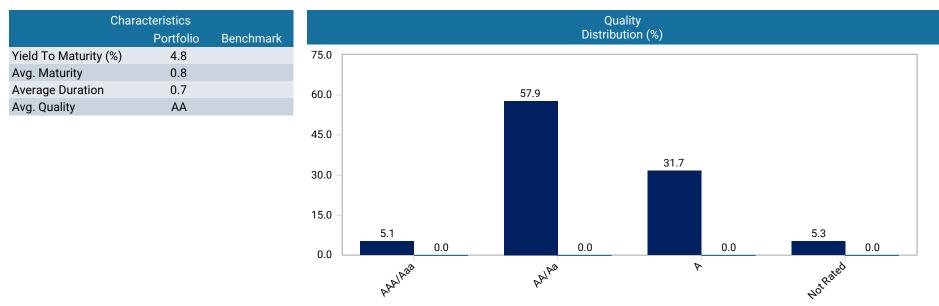


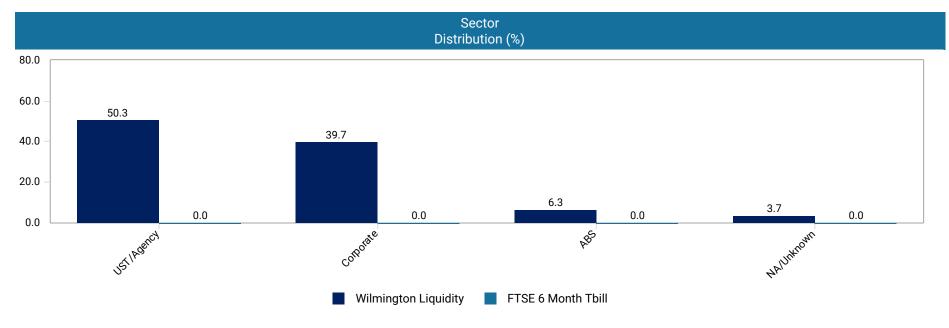
### Delaware State Treasury **PFM ASSET MANAGEMENT**





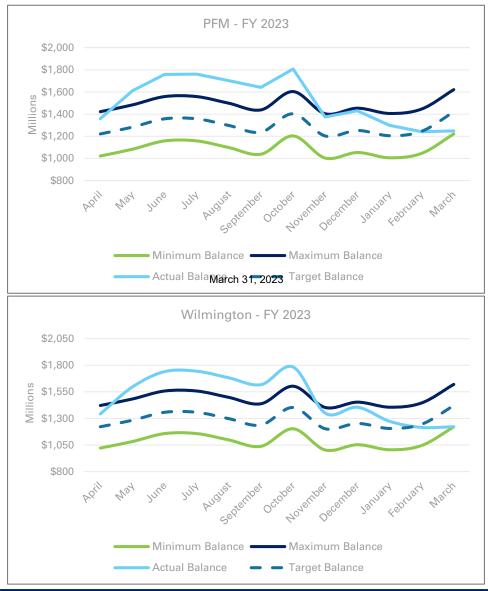
# Delaware State Treasury WILMINGTON LIQUIDITY





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### **LIQUIDITY MANAGERS – TARGET BALANCES**







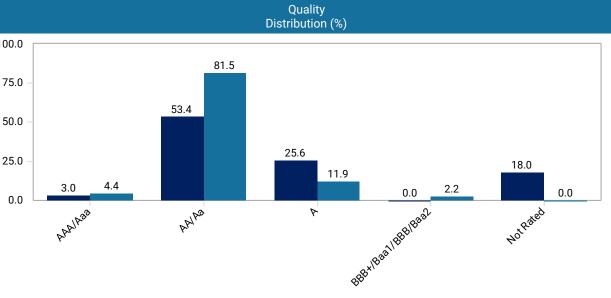
### RESERVE MANAGER REVIEW

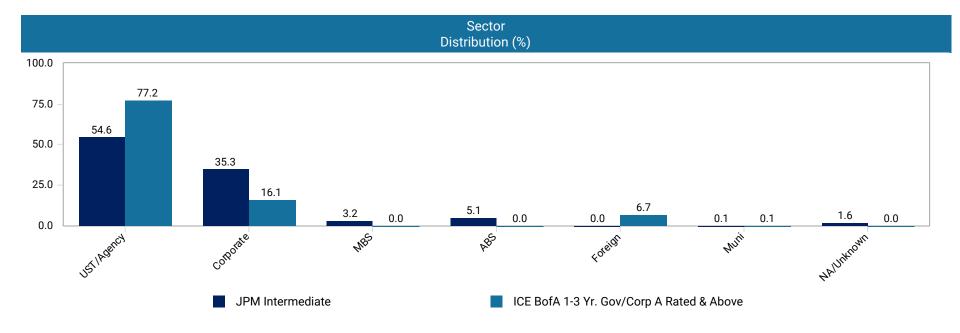


PROPRIETARY & CONFIDENTIAL

# Delaware State Treasury JPM INTERMEDIATE

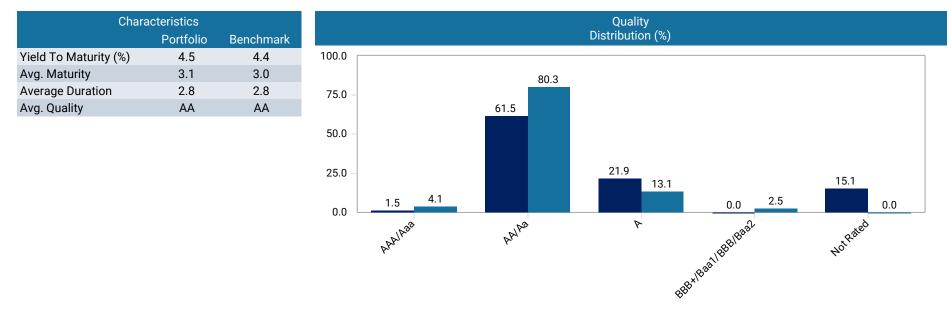
Chara	acteristics		
	Portfolio	Benchmark	
Yield To Maturity (%)	4.7	4.5	1(
Avg. Maturity	2.1	2.2	
Average Duration	2.0	2.1	
Avg. Quality	AA	AA	
			50

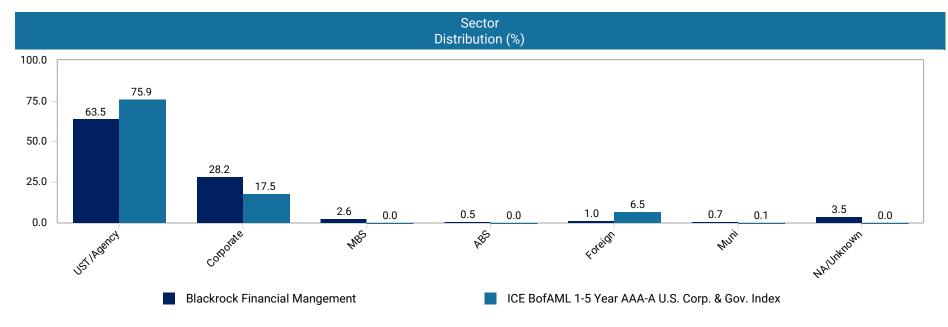




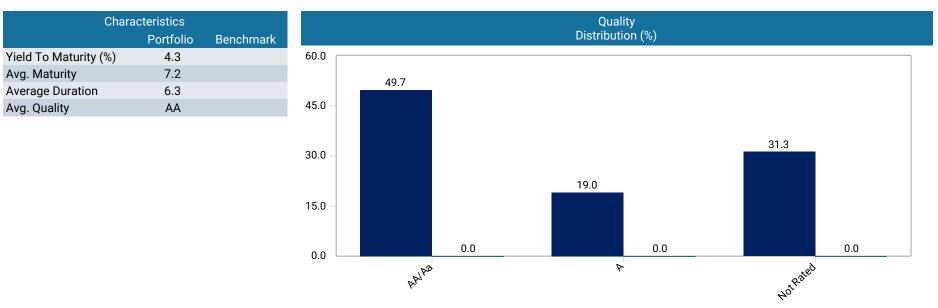


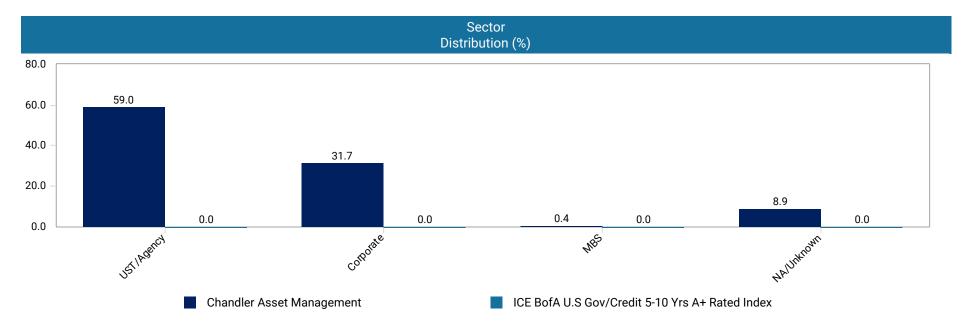
### Delaware State Treasury BLACKROCK FINANCIAL MANGEMENT



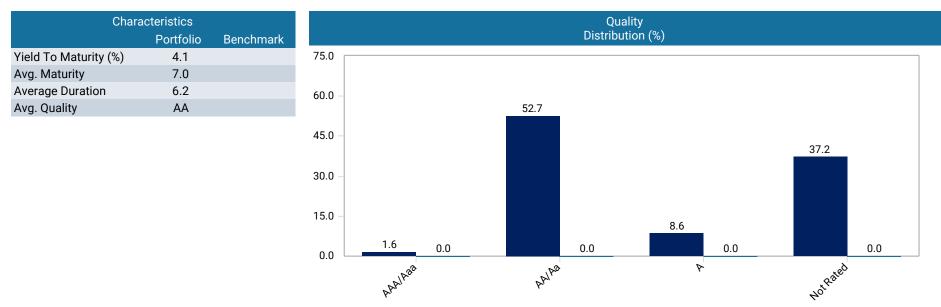


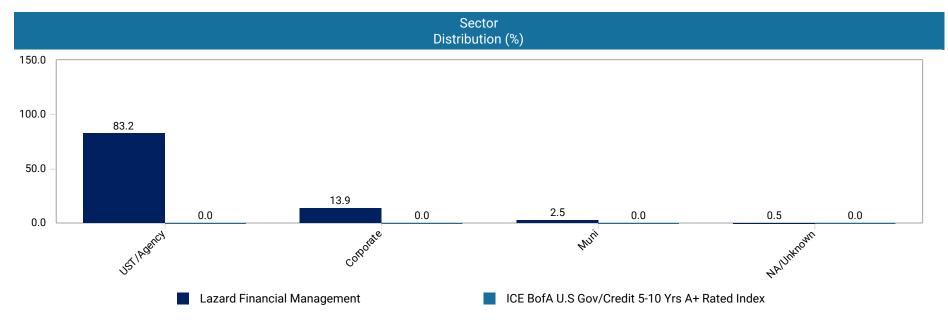
### Delaware State Treasury CHANDLER ASSET MANAGEMENT





## Delaware State Treasury LAZARD FINANCIAL MANAGEMENT







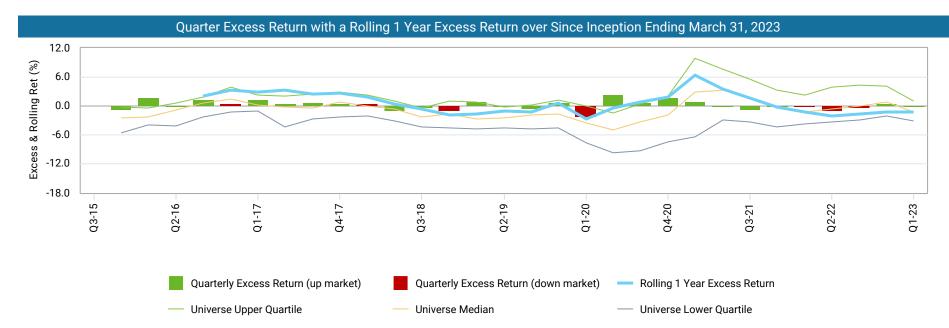
### ENDOWMENT MANAGER REVIEW



PROPRIETARY & CONFIDENTIAL

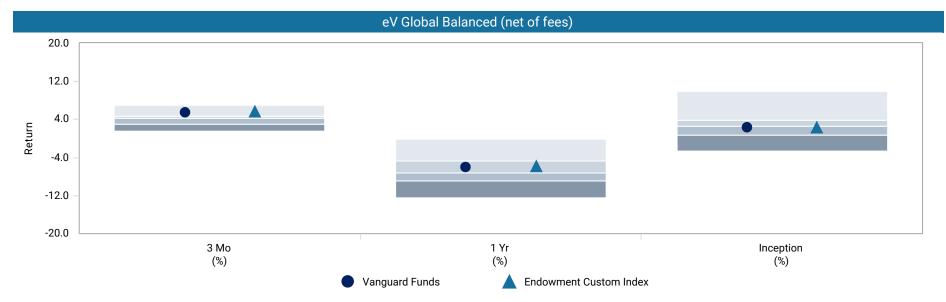
#### **Delaware State Treasury SEI BALANCED STRATEGY**

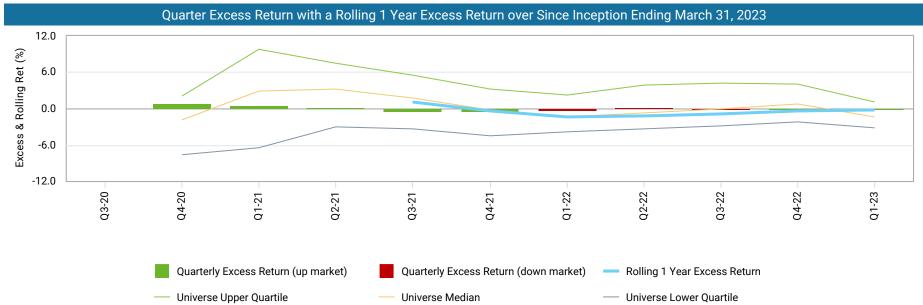
eV Global Balanced (net of fees) 30.0 20.0 10.0 Return 0.0 -10.0 -20.0 3 Mo 1 Yr 3 Yrs 5 Yrs (%) (%) (%) (%) SEI Balanced Strategy Endowment Custom Index





# Delaware State Treasury VANGUARD FUNDS







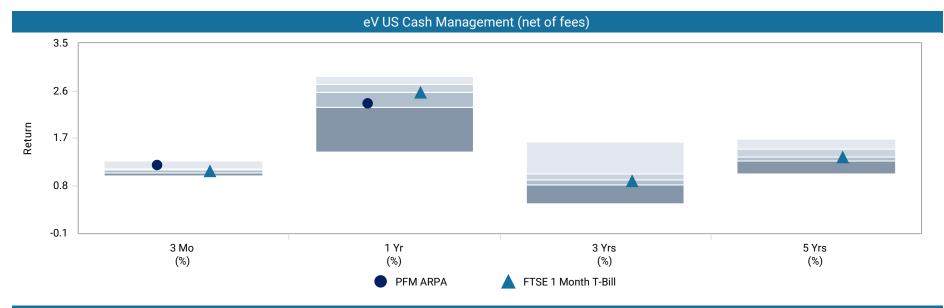


### ARPA MANAGER REVIEW



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# Delaware State Treasury **PFM ARPA**

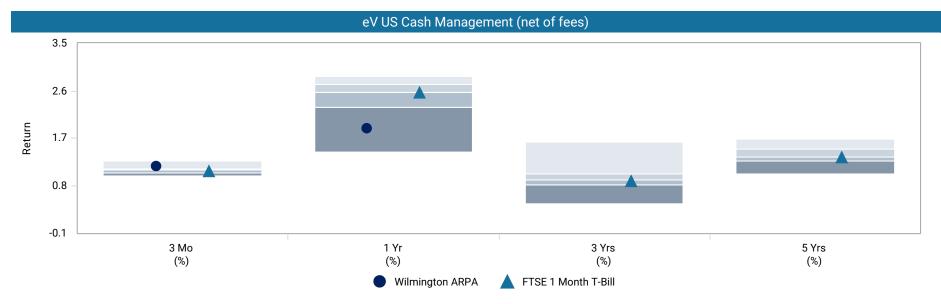


Quarter Excess Return with a Rolling 0.5 Year Excess Return over Since Inception Ending March 31, 2023



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# Delaware State Treasury WILMINGTON ARPA



Quarter Excess Return with a Rolling 0.25 Year Excess Return over Since Inception Ending March 31, 2023

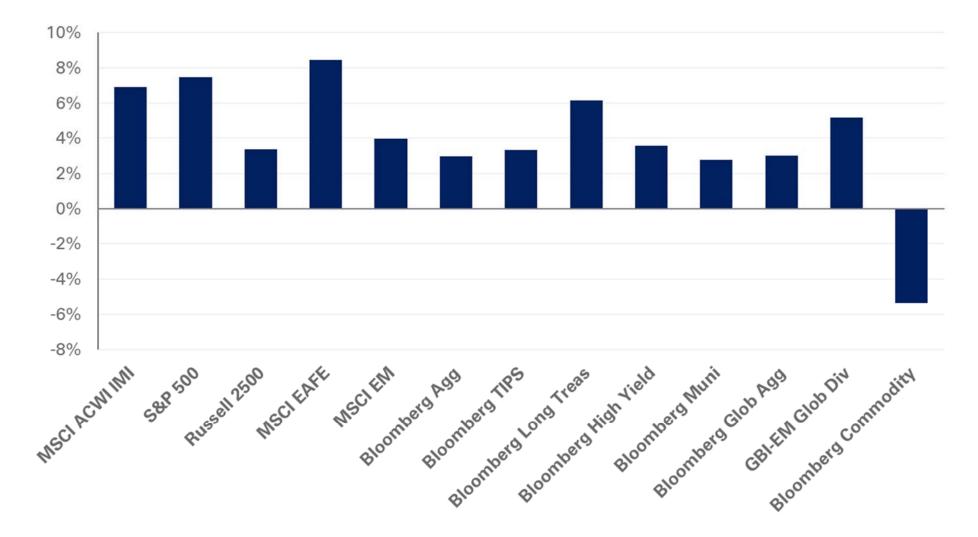




### REPORT APPENDIX



# **GLOBAL ASSETS REBOUNDED DURING Q1** QUARTERLY TOTAL RETURNS



Sources: MSCI, S&P, Russell, MSCI, Bloomberg, JPM, DXY, FactSet

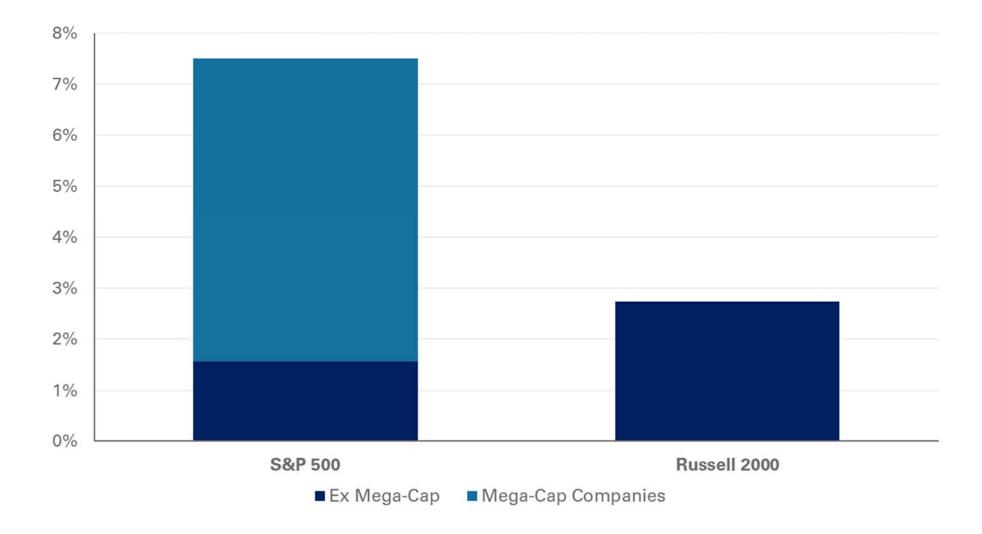
### **REBALANCING OPPORTUNITIES REMAIN LIMITED** CUMULATIVE CHANGE IN EQUITY ALLOCATION: 60/40 PORTFOLIO





Each period represent S&P 500 peak-to-trough starting portfolio consist of 60% S&P 500 and 40% Bloomberg U.S. Aggregate Bond Source: S&P, Bloomberg, FactSet

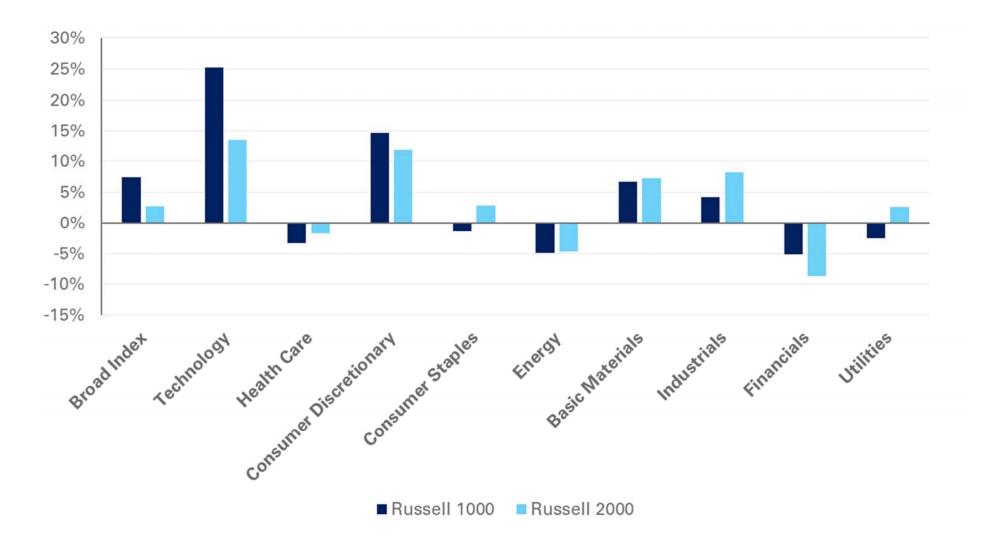
# **MEGA-CAP COMPANIES SUPPORTED S&P RETURNS** QUARTERLY CONTRIBUTION TO TOTAL RETURNS





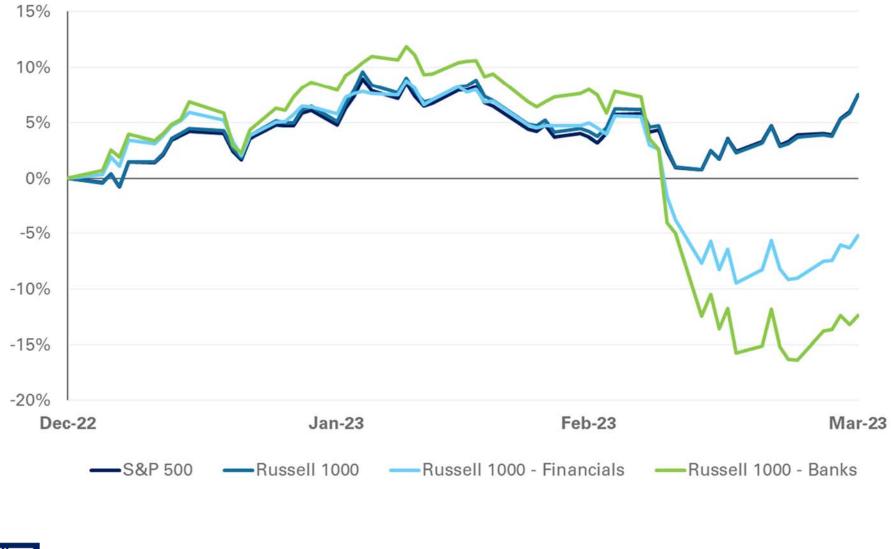
Mega-Cap companies represent Alphabet, Amazon, Apple, Microsoft, Meta Platforms, Tesla, and Nvidia Sources: S&P, Russell, FactSet

### THE FINANCIAL SECTOR UNDERPERFORMED QUARTERLY TOTAL RETURNS





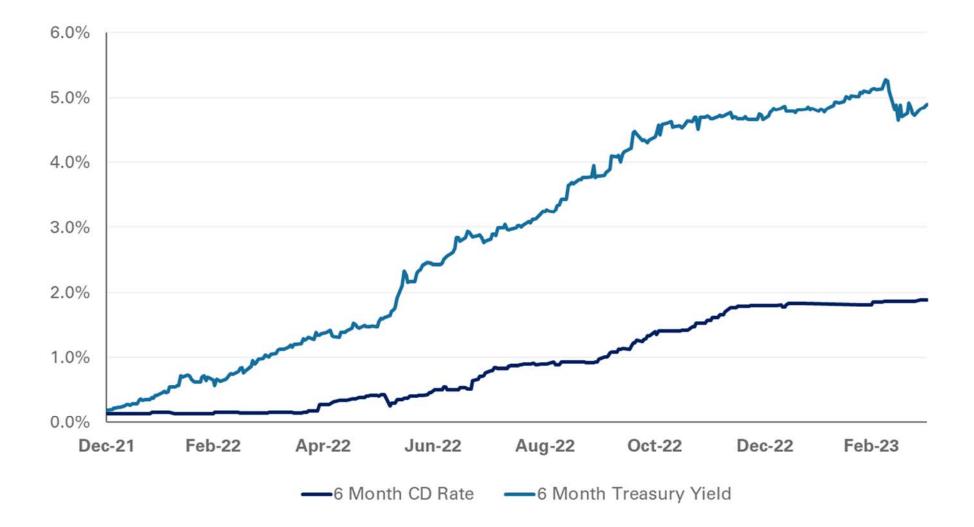
# THE BANKING INDUSTRY CAME UNDER PRESSURE CUMULATIVE TOTAL RETURNS





# **BANK DEPOSIT RATES ARE BELOW MARKET LEVELS**

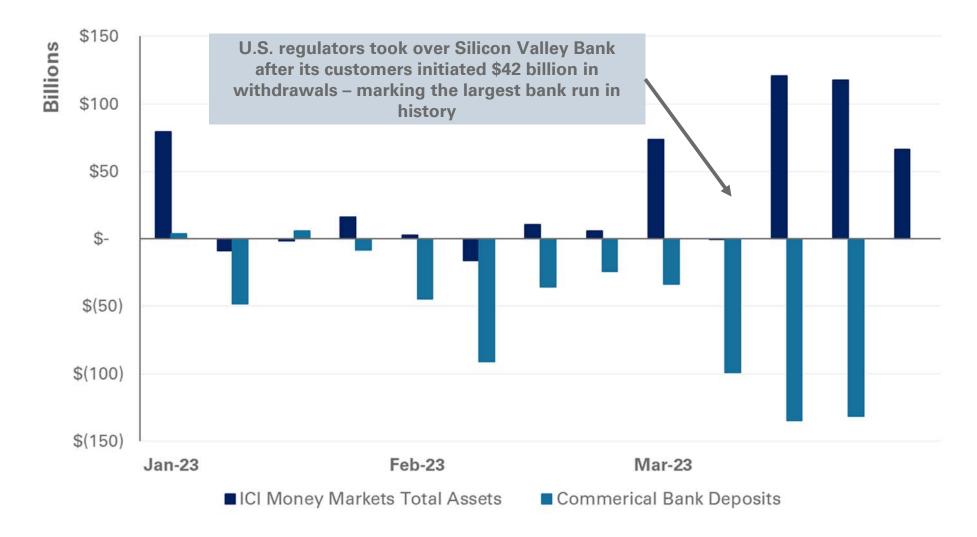
6-MONTH CD RATES VERSUS 6-MONTH TREASURY YIELDS





Source: Bankrate, FactSet

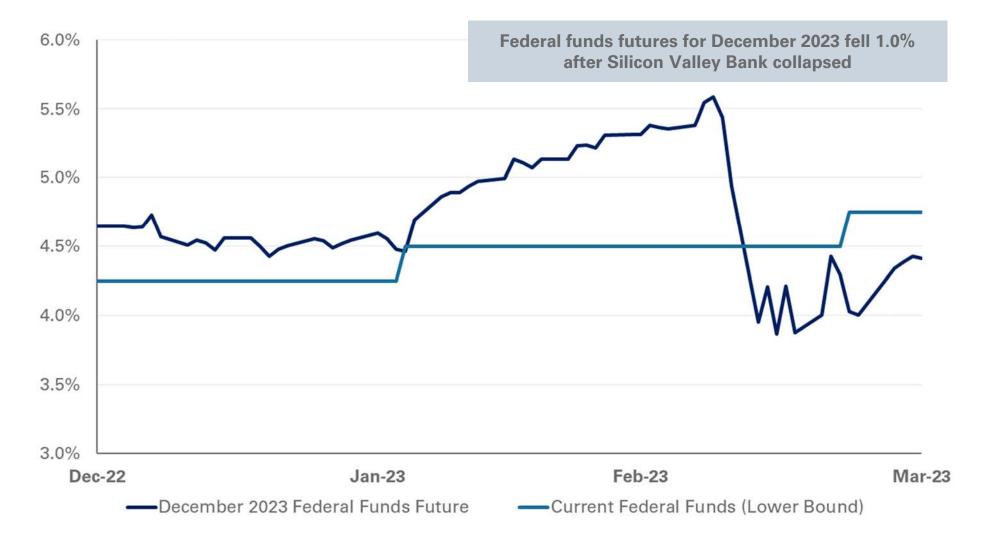
### MONEY MARKET FUNDS SAW LARGE INFLOWS MONTHLY CHANGE IN ASSETS AND DEPOSITS





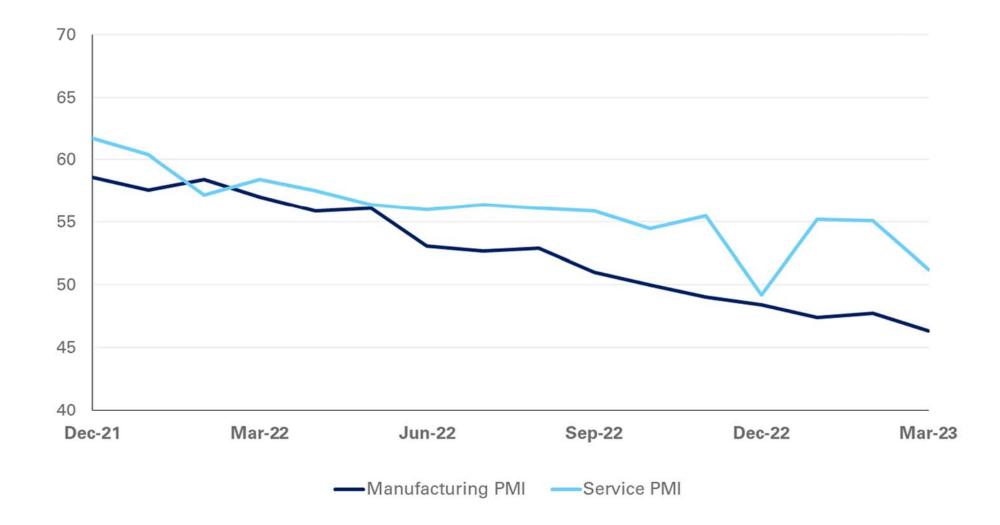
Source: ICI, Federal Reserve, FactSet

### **FUTURE RATE EXPECTATIONS ARE VOLATILE** DECEMBER 2023 FEDERAL FUNDS FUTURES



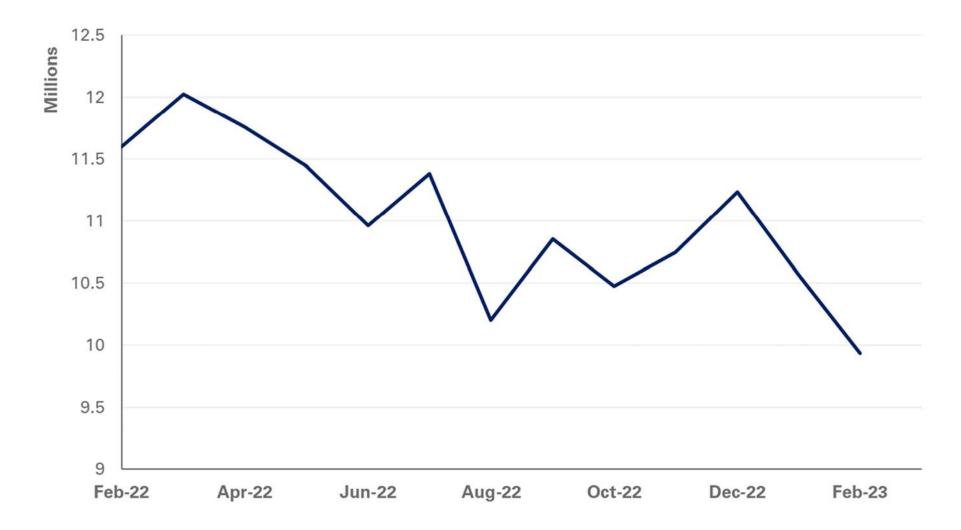
Source: FactSet

### THE U.S. ECONOMIC OUTLOOK DETERIORATED ISM PURCHASING MANAGERS INDEX





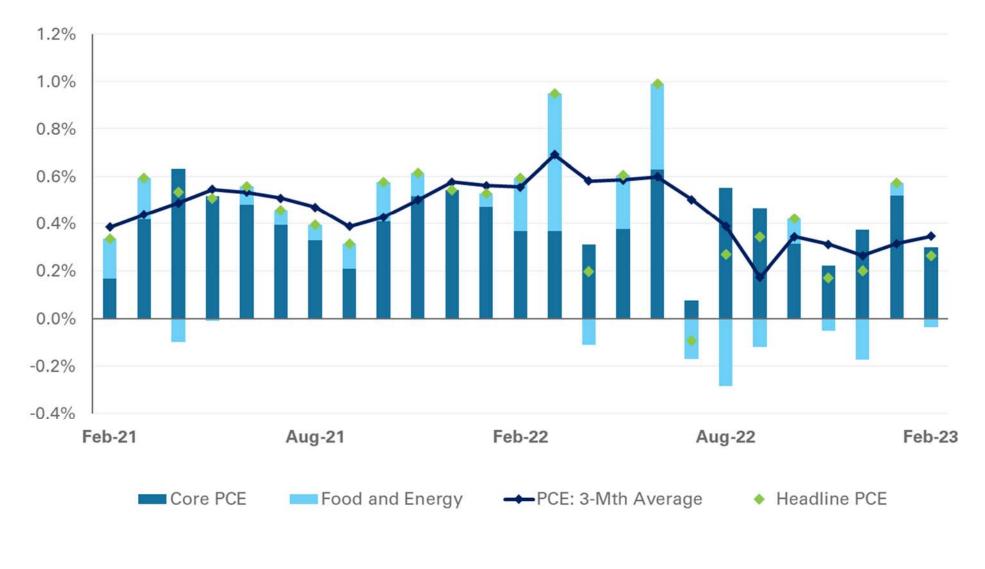
### **U.S. JOB OPENINGS DECLINED IN FEBRUARY** TOTAL PRIVATE JOB OPENINGS LEVEL (JOLTS)





Source: Department of Labor, FactSet

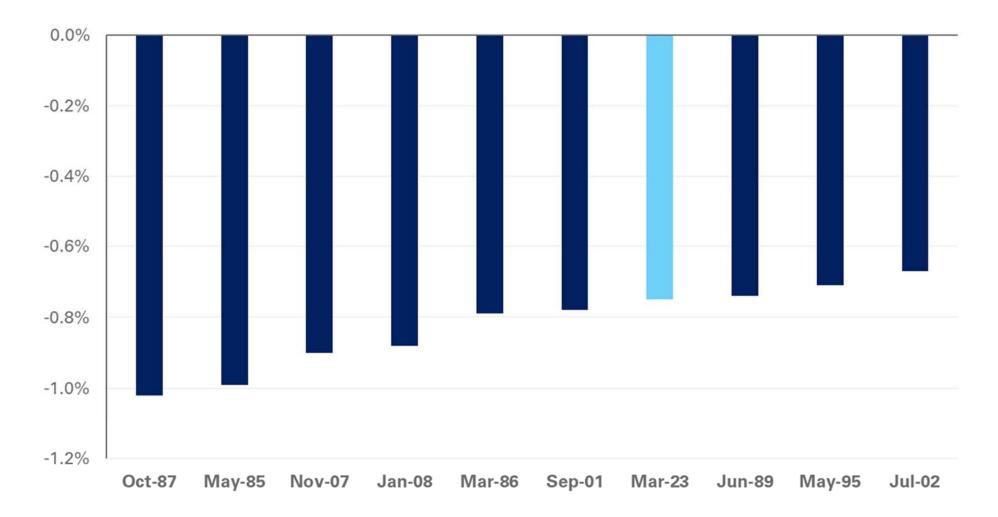
### **CORE INFLATION REMAINED ELEVATED** MONTHLY U.S. PCE PRICE INDEX CHANGES





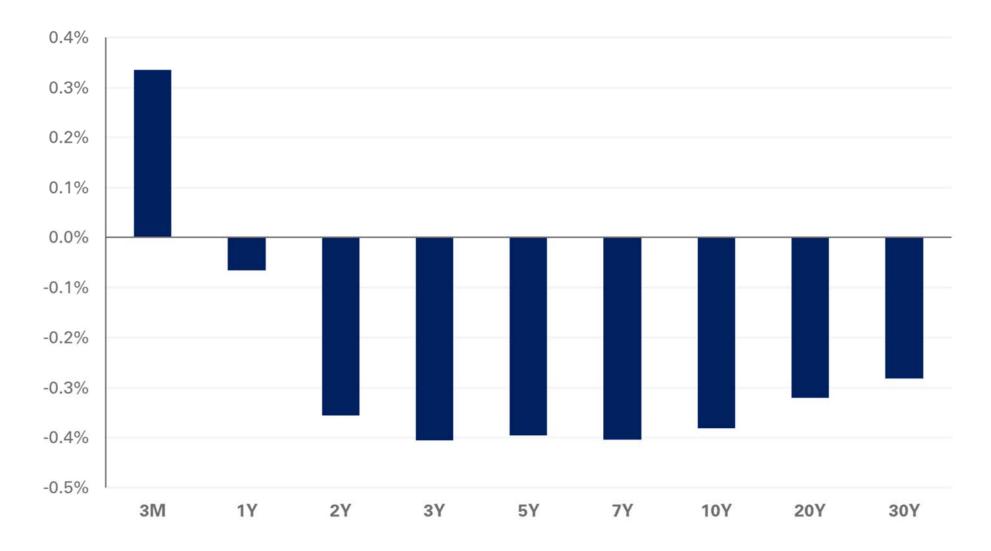
Sources: Bureau of Economic Analysis, FactSet

## THE 2-YEAR TREASURY YIELD FELL DRAMATICALLY TOP MONTHLY DECLINES: 2-YEAR TREASURY YIELD



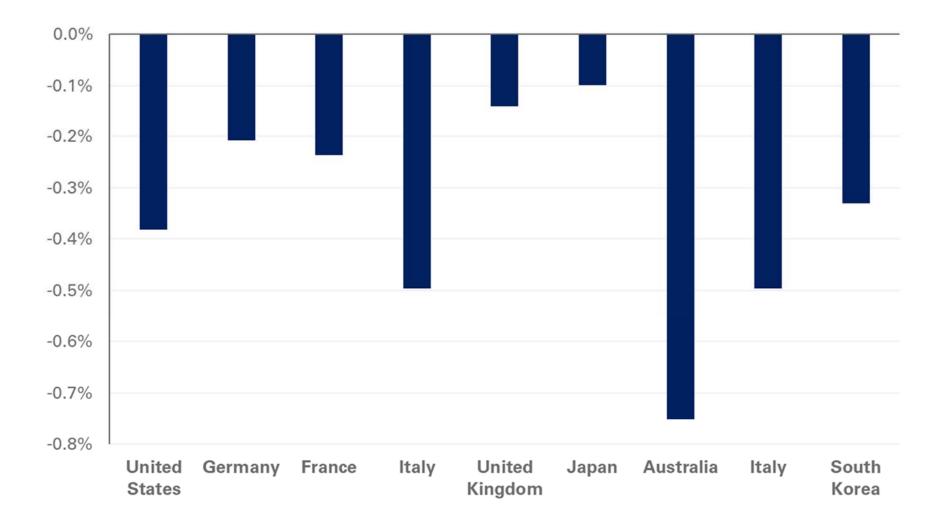
Data calculated since 12/31/1984; There are 11 instances since 1979 where the 2-year treasury experienced monthly declines larger than March 2023. Source: FactSet

### THE U.S. TREASURY YIELD CURVE SHIFTED LOWER QUARTERLY CHANGE IN U.S. TREASURY YIELDS



Source: FactSet

### **GLOBAL GOVERNMENT BOND YIELDS DECLINED** QUARTERLY 10-YEAR GOVERNMENT BOND YIELD CHANGE





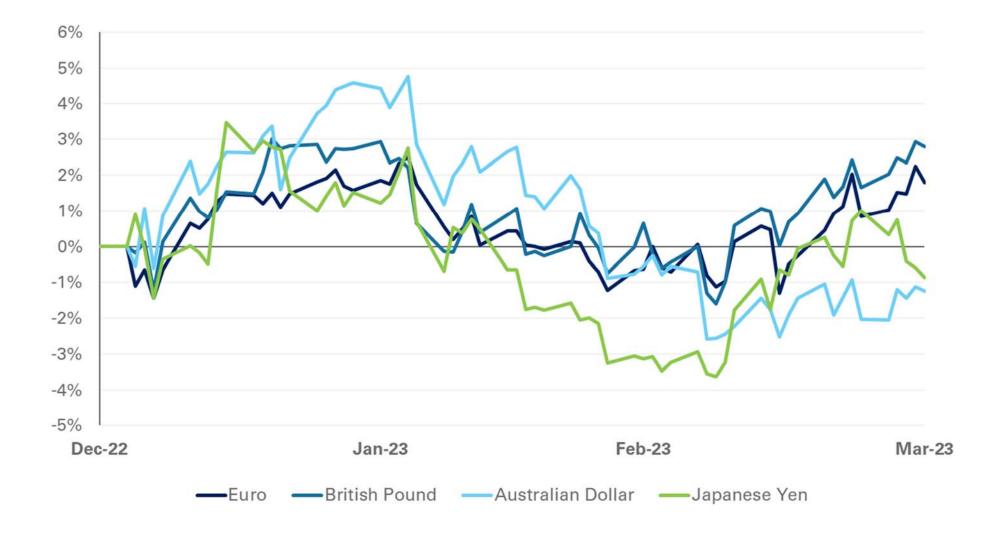
# **DOLLAR WEAKNESS SUPPORTED NON-U.S. ASSETS** QUARTERLY RETURNS





# **CURRENCIES HAVE BEEN VOLATILE**

CUMULATIVE CURRENT RETURNS RELATIVE TO THE U.S. DOLLAR



Source: FactSet

#### # Of Portfolios/Observations<sup>1</sup>

- The total number of data points that make up a universe or sample.

#### Allocation Index<sup>3</sup>

 The Allocation Index measures the value added to (or subtracted from) each portfolio by active management. It is calculated monthly: The portfolio weight allocated to each category from the prior month-end is multiplied by a specified market index return.

#### Asset Allocation Effect<sup>2</sup>

Measures an investment manager's ability to effectively allocate their portfolio's assets to various sectors. The allocation effect determines whether the overweighting or underweighting of sectors relative to a benchmark contributes positively or negatively to the overall portfolio return. Positive allocation occurs when the portfolio is over weighted in a sector that outperforms the benchmark and underweighted in a sector that underperforms the benchmark. Negative allocation occurs when the portfolio is over weighted in a sector that underperforms the benchmark and underperforms the benchmark and underperforms the benchmark and under weighted in a sector that outperforms the benchmark and under weighted in a sector that outperforms the benchmark.

#### Agency Bonds (Agencies)<sup>3</sup>

The full faith and credit of the United States government is normally not pledged to payment of principal and interest on the majority of government agencies issuing these bonds, with maturities of up to ten years. Their yields, therefore, are normally higher than government and their marketability is good, thereby qualifying them as a low risk-high liquidity type of investment. They are eligible as security for advances to the member banks by the Federal Reserve, which attests to their standing.

#### Asset Backed Securities (ABS)<sup>3</sup>

 Bonds which are similar to mortgage-backed securities but are collateralized by assets other than mortgages; commonly backed by credit card receivables, auto loans, or other types of consumer financing.

#### Attribution<sup>3</sup>

 Attribution is an analytical technique used to evaluate the performance of a portfolio relative to a benchmark. A proper attribution highlights where value was added or subtracted as a result of the manager's decisions.

#### Average Effective Maturity<sup>4</sup>

- For a single bond, it is a measure of maturity that takes into account the possibility that a bond might be called back to the issuer.

For a portfolio of bonds, average effective maturity is the weighted average of the maturities of the underlying bonds. The measure is computed by weighing each bond's maturity by its market value with respect to the portfolio and the likelihood of any of the bonds being called. In a pool of mortgages, this would also account for the likelihood of prepayments on the mortgages.

#### Batting Average<sup>1</sup>

 A measurement representing an investment manager's history in surpassing an index.

*Formula:* Divide the number of days (or months, quarters, etc.) in which the manager beat or matched the index by the total number of days (or months, quarters, etc.) in the time period, and multiply that factor by 100.

#### Brinson Fachler (BF) Attribution<sup>1</sup>

 The BF methodology is a highly accepted industry standard for calculating the allocation, selection, and interaction effects within a portfolio that collectively explains a portfolio's underlying performance. The main advantage of the BF methodology is that rather than using the overall return of the benchmark, it goes a level deeper than BHB and measures whether the benchmark sector, country, etc. outperformed/or underperformed the overall benchmark.



Source: <sup>1</sup>InvestorForce, <sup>2</sup>Interaction Effect Performance Attribution, <sup>3</sup>NEPC, LLC, <sup>4</sup>Investopedia, <sup>5</sup>Hedgeco.net

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#### Brinson Hood Beebower (BHB) Attribution<sup>1</sup>

The BHB methodology shows that excess return must be equal to the sum of all other factors (i.e., allocation effect, selection effect, interaction effect, etc.). The advantage to using the BHB methodology is that it is a highly accepted industry standard for calculating the allocation, selection, and interaction effects within a portfolio that collectively explains a portfolio's underlying performance.

#### Corporate Bond (Corp)<sup>4</sup>

 A debt security issued by a corporation and sold to investors. The backing for the bond is usually the payment ability of the company, which is typically money to be earned from future operations. In some cases, the company's physical assets may be used as collateral for bonds.

#### Correlation<sup>1</sup>

 A range of statistical relationships between two or more random variables or observed data values. A correlation is a single number that describes the degree of relationship between variables.

#### Coupon<sup>4</sup>

 The interest rate stated on a bond when it is issued. The coupon is typically paid semiannually. This is also referred to as the "coupon rate" or "coupon percent rate."

#### Currency Effect<sup>1</sup>

 The effect that changes in currency exchange rates over time affect excess performance.

#### Derivative Instrument<sup>3</sup>

 A financial obligation that derives its precise value from the value of one or more other instruments (or assets) at the same point of time.
 For example, the relationship between the value of an S&P 500 futures contract (the derivative instrument in this case) is determined by the value of the S&P 500 Index and the value of a U.S. Treasury bill that matures at the expiration of the futures contract.

#### Downside Deviation<sup>1</sup>

 The standard deviation of negative return or the measure of downside risk focusing on the standard deviation of negative returns.

*Formula:* Annualized Standard Deviation (Fund Return - Average Fund Return) where average fund return is greater than individual fund returns, monthly or quarterly.

#### Duration<sup>3</sup>

 Duration is a measure of interest rate risk. The greater the duration of a bond, or a portfolio of bonds, the greater its price volatility will be in response to a change in interest rates. A bond's duration is inversely related to interest rates and directly related to time to maturity.

#### Equity/Debt/Cash Ratio<sup>1</sup>

 The percentage of an investment or portfolio that is in Equity, Debt, and/or Cash (i.e. a 7/89/4 ratio represents an investment that is made up of 7% Equity, 89% Debt, and 4% Cash).

#### Foreign Bond<sup>3</sup>

 A bond that is issued in a domestic market by a foreign entity, in the domestic market's currency. A foreign bond is most often issued by a foreign firm to raise capital in a domestic market that would be most interested in purchasing the firm's debt. For foreign firms doing a large amount of business in the domestic market, issuing foreign bonds is a common practice.

#### Hard Hurdle<sup>5</sup>

 A rate of return that, once beaten, allows a fund manager to charge a performance fee on returns above the specified hurdle rate.

#### High-Water Mark<sup>4</sup>

 The highest value that an investment fund/account has reached. This term is often used in the context of fund manager compensation, which is performance-based. Some performance-based fees only get paid when fund performance exceeds the high-water mark. The high-water mark ensures that the manager does not get paid large sums for poor performance.



Source: <sup>1</sup>InvestorForce, <sup>2</sup>Interaction Effect Performance Attribution, <sup>3</sup>NEPC, LLC, <sup>4</sup>Investopedia, <sup>5</sup>Hedgeco.net

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#### Hurdle Rate<sup>4</sup>

 The minimum rate of return on an investment required for a manager to collect incentive fees from the investor, which is usually tied to a benchmark.

#### Interaction Effect<sup>2</sup>

The Interaction Effect measures the combined impact of an investment manager's selection and allocation decisions within a sector. For example, if an investment manager had superior selection and over weighted that particular sector, the interaction effect is positive. If an investment manager had superior selection, but underweighted that sector, the interaction effect is negative. In this case, the investment manager did not take advantage of the superior selection by allocating more assets to that sector. Since many investment managers consider the interaction effect to be part of the selection or the allocation, it is often combined with either effect.

#### Median<sup>3</sup>

 The value that exceeds one-half of the values in a population and that is exceeded by one-half of the values. The median has a percentile rank
 of 50.

#### Modified Duration<sup>3</sup>

 The percentage change in the price of a fixed income security that results from a change in yield.

#### Mortgage Backed Securities (MBS)<sup>3</sup>

 Bonds which are a general obligation of the issuing institution but are also collateralized by a pool of mortgages.

#### Municipal Bond (Muni) <sup>4</sup>

 A debt security issued by a state, municipality or county to finance its capital expenditures.

#### Net Investment Change<sup>1</sup>

- The change in an investment after accounting for all Net Cash Flows.

#### Performance Fee<sup>4</sup>

 A payment made to a fund manager for generating positive returns. The performance fee is generally calculated as a percentage of investment profits, often both realized and unrealized.

#### Policy Index<sup>3</sup>

 A custom benchmark designed to indicate the returns that a passive investor would earn by consistently following the asset allocation targets set forth in the investment policy statement.

#### Price to Book (P/B)<sup>4</sup>

 A ratio used to compare a stock's market value to its book value. It is calculated by dividing the current closing price of the stock by the latest quarter's book value per share, also known as the "price-equity ratio".

#### Price to Earnings (P/E)<sup>3</sup>

- The weighted equity P/E is based on current price and trailing 12 months earnings per share (EPS).

#### Price to Sales (P/S)<sup>4</sup>

 A ratio for valuing a stock relative to its own past performance, other companies, or the market itself. Price to sales is calculated by dividing a stock's current price by its revenue per share for the trailing 12 months.

#### Quartile<sup>3</sup>

 One of four segments of a distribution. The top quartile consists of observations that rank from 1 to 25, the second quartile consists of observations that rank between 25 and 50, etc.



Source: <sup>1</sup>InvestorForce, <sup>2</sup>Interaction Effect Performance Attribution, <sup>3</sup>NEPC, LLC, <sup>4</sup>Investopedia, <sup>5</sup>Hedgeco.net

#### Rank<sup>3</sup>

 The relative position of a single observation in a larger population. Universe rankings range from 1 to 100, with 1 being the best and 100 the worst.

#### Return on Equity (ROE)<sup>4</sup>

 The amount of net income returned as a percentage of shareholders equity. Return on equity measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested.

#### Selection (or Manager) Effect<sup>2</sup>

Measures the investment manager's ability to select securities within a given sector relative to a benchmark. The over or underperformance of the portfolio is weighted by the benchmark weight, therefore, selection is not affected by the manager's allocation to the sector. The weight of the sector in the portfolio determines the size of the effect: The larger the sector, the larger the effect, positive or negative.

#### Soft Hurdle<sup>5</sup>

 A rate of return that, once beaten, allows a fund manager to charge a performance fee based on the entire annualized return.

#### Tiered Fee<sup>1</sup>

 A fee structure that is paid to fund managers based on the size of the investment (i.e. 1.00% fee on the first \$10M invested, 0.90% on the next \$10M, and 0.80% on the remaining balance).

#### Total Effect<sup>2</sup>

 The active management (total) effect is the sum of the selection, allocation, and interaction effects. It is also the difference between the total portfolio return and the total benchmark return. You can use the active management effect to determine the amount the investment manager has added to a portfolio's return.

#### Total Return<sup>1</sup>

 The actual rate of return of an investment over a specified time period. Total return includes interest, capital gains, dividends, and distributions realized over the time period.

#### Universe<sup>3</sup>

- The list of all assets eligible for inclusion in a portfolio, or group of portfolios eligible for inclusion in a distribution.

#### Upside Deviation<sup>1</sup>

Standard Deviation of Positive Returns

#### Weighted Average Market Cap.<sup>4</sup>

 A stock market index weighted by the market capitalization of each stock in the index. In such a weighting scheme, larger companies account for a greater portion of the index. Most indexes are constructed in this manner, with the best example being the S&P 500.

#### Yield (%)<sup>3</sup>

- The current yield of a security is the current indicated annual dividend rate divided by current price.

#### Yield to Maturity<sup>3</sup>

- The discount rate that equates the present value of cash flows, both principal and interest, to market price.



Source: 1InvestorForce, 2Interaction Effect Performance Attribution, 3NEPC, LLC, 4Investopedia, 5Hedgeco.net

# **DISCLAIMERS & DISCLOSURES**

Past performance is no guarantee of future results.

Returns for pooled funds, e.g. mutual funds and collective investment trusts, are collected from third parties; they are not generally calculated by NEPC. Returns for separate accounts, with some exceptions, are calculated by NEPC. Returns are reported net of manager fees unless otherwise noted.

A "since inception" return, if reported, begins with the first full month after funding, although actual inception dates (e.g. the middle of a month) and the timing of cash flows are taken into account in Composite return calculations.

NEPC's preferred data source is the plan's custodian bank or record-keeper. If data cannot be obtained from one of the preferred data sources, data provided by investment managers may be used. Information on market indices and security characteristics is received from additional providers. While NEPC has exercised reasonable professional care in preparing this report, we cannot guarantee the accuracy of all source information contained within. In addition, some index returns displayed in this report or used in calculation of a policy index, allocation index or other custom benchmark may be preliminary and subject to change.

All investments carry some level of risk. Diversification and other asset allocation techniques are not guaranteed to ensure profit or protect against losses.

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Source of private fund performance benchmark data: Cambridge Associates, via Refinitiv

