

# Contract Summary Form

Vendor's Name / Address:	<b>JPMorgan Chase Bank, N.A.</b> <b>270 Park Avenue</b> <b>New York, NY 10017</b>
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## Contract Summary:

Contract Type:	Banking Services	Service Provided:	Electronic Collections Electronic Payments Check Printing Lockboxes Ancillary Services
Summary:	JPM will provide the State with a variety of general banking services for use by the Office of the State Treasurer and State agencies to collect and disburse funds.  Note: This contract does not include local branch banking services, which are being procured under Request for Proposals ("RFP") TRE19202-LOCALBANKS.		
Programs:	OST Concentration Accounts (primary collection and disbursement accounts) OST Check Printing Select Agency Bank Accounts (electronic banking only) Select Agency Check Printing Department of Labor / Division of Unemployment Lockboxes Department of State / Division of Corporation Lockbox Office of Pensions Lockbox		
Competitive Bid:	Yes		
Justification:	Existing services subject to periodic RFP		

## Duration Information:

Date of Services:	5/28/19 - 5/28/22	New Contract or Amendment:	New Contract
Contract Duration:	3 Years	Previous Contract Dates:	N/A
Extensions Available:	Yes (2)	Extension Duration:	2 years each

## Pricing Information:

Contract Amount:	Projected 3-Year Cost: ~\$2.75 million	Other Costs:	
Contract Notes:	Projected cost assumes statewide implementation is complete and statewide volumes remain constant for the initial term.		

## Indemnification and Limitation of Liability:

State Indemnifying:	No, but reimbursing for reasonable and customary out of pocket expenses (not including attorneys' fees or litigation expenses) related to returned or dishonored items
Vendor Indemnifying:	Yes, subject to Liability Cap
State liability limited:	Yes – actual damages only (no indirect, special, consequential, punitive)

Vendor liability limited:	Yes – actual damages only (no indirect, special, consequential, punitive), subject to Liability Cap
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Additional Details:

SLA:	No	Confidentiality Agreement:	Yes
Cloud Services Agreement:	Yes	Data Usage Agreement:	Yes
Insurance:	Yes	Insurance Details:	Worker’s Comp: Yes General Liability: \$1m/\$3m Professional Liability: \$6m Automotive Liability: \$300k Cyber Liability: In accordance with State insurance standards (based on number of PII records) Excess/Umbrella: \$10m

## **J.P. Morgan Chase – Firm Profile**

**Corporate Headquarters:** New York, NY

**Year Established:** 1799

**Bank Size by Assets and Rank:** \$2.53 trillion, Ranked 1st in the United States and 6th globally

**Total Deposits:** \$1.44 trillion

**Total Loans:** \$930.7 billion

**Number of Employees:** 252,539 (including approximately 11,000 located in Delaware)

**Firm Overview:** JPMorgan Chase & Co. is a leading global financial services firm with operations worldwide. The firm is a leader in investment banking, financial services for consumers and small businesses, commercial banking, financial transaction processing, and asset management. A component of the Dow Jones Industrial Average, JPMorgan Chase & Co. serves millions of customers in the United States and many of the world's most prominent corporate, institutional and government clients under its J.P. Morgan and Chase brands.

**Market Share:** JP Morgan has 5,136 branches and footprint includes several markets they rank No. 1 in deposit market share: New York, Texas, Illinois, Michigan and Arizona. JP Morgan's footprint also has a significant presence in California (No. 3), Ohio (No. 5), and Florida (No. 4).

**Federal Reserve's Stress Test:** JPMorgan is one of 35 firms subject to an annual "stress test" by the Federal Reserve that was instituted after the financial crisis to grade financial institutions' ability to withstand a severe financial crisis. If a bank fails the stress test, there are restrictions placed on the financial institution's ability to pay dividends and share buybacks. JPMorgan passed the most recent stress test in June 2018.

JPMorgan received a non-objection for its capital plan, which includes common share repurchases of up to \$21 billion between 3Q18 and 2Q19, as well as a 46% increase in quarterly dividends to \$0.15 per share.

**Credit Ratings:**

	<b>Standard &amp; Poor's Rating</b>	<b>Moody's Investor Services</b>
<b>Firm / Bank</b>		
Short-Term Unsecured Senior Debt	A-1	P-1
Long-Term Unsecured Senior Debt	A+	Aa2
Outlook	Stable	Stable
<b>Bank Holding Company</b>		
Short-Term Unsecured Senior Debt	A-2	P-1
Long-Term Unsecured Senior Debt	A-	A2
Outlook	Stable	Stable

**Total Risk Based Capital Ratio: 14.7%**

**Tier 1 Risk Based Capital Ratio: 13.8%**

**Tier 1 Leverage Capital Ratio: 8.7%**

**Participant in Sheltered Harbor?: Yes**