# STATE OF DELAWARE

03.31.2020 - Fiduciary Due Diligence Report

# Due Diligence Begins with Careful Oversight



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Cammack Retirement Group is committed to delivering the highest quality service to its clients no matter what the circumstances. The current environment created by the COVID-19 pandemic has presented challenges for all organizations to maintain their operational practices at a level consistent with their usual standards. For us, the primary obstacle has been the elimination of our ability to hold inperson meetings with our clients' retirement committees, as well as their participants. This direct onsite interaction has always been a hallmark of our service model and our philosophical approach.

While the present conditions are unprecedented in our lifetimes, Cammack Retirement has experienced disruptions to its standard business model from other external occurrences. Events, such as the September 11<sup>th</sup> attacks in 2001, the Northeast blackout in 2003 and Hurricane Sandy in 2012, forced us to consider our approach and how we interact with our clients. We developed the tools and connectivity to enable all staff to work remotely and have secure access to all client data and files to be able to produce our due diligence reports. We have further enhanced our capabilities so we can continue to communicate with our clients in the manner most preferable to them. The recent market volatility and declining retirement account balances have undoubtedly created angst for plan sponsors and their participants. We believe it is critical that we connect with the retirement plan committees of our clients to discuss the impact of the market environment and changing regulations. We are doing this through virtual meetings, video conferencing and regular phone calls for direct interaction, along with our newsletters, alerts, email, and social media postings, as we all operate in our remote working atmosphere.



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# EXECUTIVE SUMMARY

#### **Plan Review**

- As of March 31, 2020, the State of Delaware Deferred Compensation Plans held approximately \$791.3 million<sup>1</sup> in total active plan assets, representing a decrease of approximately \$114.1 million (-12.6% change) in total assets as of December 31, 2019. Quarterly contributions to the Plans were approximately \$17.3 million (Q1 2019 contributions totaled approximately \$17.4 million).
  - \$641.1 million was invested in the State of Delaware 457(b) Deferred Compensation Plan
  - \$130.5 million was invested in the State of Delaware 403(b) Plan
  - \$19.7 million was invested in the State of Delaware 401(a) Match Plan
- The weighted average expense ratio of the funds (excluding the Voya Fixed Plus Account) is 0.32%, as compared to the most commonly reported average asset-weighted expense ratio range in the 2019 PLANSPONSOR Defined Contribution Survey of Governmental (County/State/Federal) Plans of 0.25%-0.50% (for plans between \$200M and \$1B). The 2019 NAGDCA Perspectives in Practice Survey reported a median expense ratio of 0.36% for all plans surveyed (median assets of \$645 million).
- There is an asset-based fee of 0.08% charged to each participant; this fee pays for Voya recordkeeping and administrative services. There is an asset-based fee of five basis points 0.05% (not to exceed \$200 annually) charged to each participant; this fee pays the State of Delaware's administrative fee<sup>2</sup>.

Plan Expense	Plan	Benchmark <sup>3</sup>
Plan Average Expense	0.13%	0.13%
Recordkeeping Expense	0.08%	0.09%
Plan Administration Expense	0.05%	0.04%

<sup>1</sup>Does not include assets held in individual accounts at previous/legacy providers/contracts. 403(b) legacy vendor assets are valued at approximately \$238.1 million as of 03.31.2020. <sup>2</sup> Effective June 2019, the administrative fee is not being charged to 457 Plan participants for four quarters. This fee is paid using legacy plan-level assets, the process will be reevaluated by the Plans Management Board in June 2020.

<sup>3</sup>2019 NAGDCA Perspectives in Practice Survey Report, plans with assets between \$700M and \$2.25B.

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# **Investment Highlights**

- The Plan Expense Reimbursement Account balances as March 31, 2020 were as follows:
  - \$213,652 in the State of Delaware 457(b) Deferred Compensation Plan
  - \$53,233 in the State of Delaware 403(b) Plan
  - \$2,350 in the State of Delaware 401(a) Match Plan
- Based on the analysis of funds under the Plans, using the criteria outlined in the Investment Policy Statement, the following fund recommendations are being made for consideration by the Committee:
  - PIMCO Total Return Inst Continue on Watch (Placed on Watch Q4 2019)
     Mihir Worah retired at the end of March 2020. PIMCO veteran Mohit Mittal joined Scott Mather and Mark Kiesel as a comanager in December 2019 in anticipation of Worah's departure. The fund lagged its benchmark in the first quarter of 2020 but delivered strong relative performance to most of its category peers who were positioned more aggressively. Due to the recently announced manager change, we continue to recommend this fund for watch.
  - Templeton Global Bond R6 Continue on Watch (Placed on Watch Q4 2019) This benchmark agnostic-strategy prefers to invest in high real yielding sovereign markets and currencies and traditionally has limited exposure to the low-and-negative yielding developed market countries (i.e., Europe and Japan). The sharp decline in interest rates in 2019 was a key source of underperformance relative to its prospectus benchmark and peers. The fund continued to be positioned for rising rates but was hurt by falling rates amid the coronavirus outbreak in Q1. Due to its differentiated approach, the fund historically provided uncorrelated returns to the broader bond market, therefore increasing diversification opportunities in a portfolio. This is especially the case when the fund is compared to US bond funds. Although we are not overly concerned about the changes on the team as Michael Hasenstab remains the lead decision maker on the fund, we continue to recommend this fund for watch.
  - JPMorgan US Small Company R6 Continue On Watch

The fund's investment process blends quantitative and fundamental analysis to construct a portfolio of attractively valued companies with conservative management teams and high-quality earnings The fund's recent tilts to more value factors has been a major detractor from relative performance in markets where growth oriented stocks outperformed value stocks over the last three years (specifically in 2017). The fund has had a major shift up in management, with a new leader for the firm's behavioral finance group, and many analysts stepping up as co-managers for the fund. During the first quarter, the fund performed well with its new change in leadership. Outperformance for the quarter was due to stock selection, as the team's high-quality focus improved relative results.



(Placed on Watch Q1 2019)

#### **Investment Highlights (continued)**

- American Funds Washington Mutual R6 and Target Date Series Remove From Watch (Placed on Watch Q3 2019) All funds managed by Capital Group were placed on "Watch" due to compliance concerns regarding their investment staff. We have fully reviewed and analyzed necessary remedial steps taken by Capital group as they updated their Code of Ethics and retrained their investment personnel on personal disclosure requirements. In addition, Capital Group's internal investigation did not reveal any impact on funds' investors.
- American Funds Target Date Retirement Fund series, which makes up Tier One investment options, has now made available the 2065 vintage. Cammack Retirement recommends adding the American Funds 2065 Target Date Retire R6 (RFVTX) fund.
- The recommendation for the remaining investments is: Not for Watch.
- There are no funds with a recommendation Not for Watch performing in the bottom quartile for the 3-, 5-, or 10-year period.

# Tier One Highlights (Target Date Suite)

- Approximately \$588.7 million was invested in the American Funds Target Date Retirement Fund series (represents 74% of assets).
   The target date series is designated as the Plans' default investment, which is to be used in the event a participant does not make an investment election.
  - 89% of unique Plan participants (across all plans) were invested in the target date series (19,445 unique participants).
  - The target date series received approximately 74% (\$12.7 million) of new contributions in the first quarter of 2020.
  - Across the target date series, the average annualized returns rank in the top quartile for the 3-year, 5-year, and 10-year performance periods for most vintages.<sup>4</sup>
    - The exceptions were the 3-year average annualized returns for the 2010 and 2015 vintages, which ranked between the 29<sup>th</sup>-34<sup>th</sup> percentile.<sup>4</sup>
  - Across the target date series, the average Sharpe Ratio ranks in the top quartile for most vintages.<sup>4</sup>
    - The exceptions were the 3-year Sharpe Ratio for the 2010 and 2015 vintage, which ranked in the 29<sup>th</sup>-44<sup>th</sup> percentile.

<sup>4</sup>The 2060 vintage is excluded from 10-year rankings (introduced 3/27/2015).



## **Investment Highlights (continued)**

#### Tier Two Highlights (Core Fund Array)

- \$183.0 million was invested in Tier Two (represents 23% of assets).
  - Tier Two received approximately 26% (\$4.5 million) of new contributions in the first quarter of 2020.
- Approximately \$21.6 million was invested in the Voya Fixed Plus Account III (across all Plans)
  - Across all Plans, the crediting rate for the Voya Fixed Plus Account is 1.35%. The minimum guaranteed crediting rate is 1.00%.
- Approximately \$161.3 million was invested in the Tier Two mutual fund options:
  - For the 3-year period, 77% of the funds (10 of 13 funds) rank above the median; 46% (6 of 13 funds) rank in the top-quartile;
     no funds rank in the bottom quartile
  - For the 5-year period, 77% of the funds (10 of 13 funds) rank above the median; 54% (8 of 13 funds) rank in the top-quartile;
     no funds rank in the bottom quartile
  - For the 10-year period, 92% of the funds (12 of 13 funds) rank above the median; 69% (9 of 13 funds) rank in the topquartile; no funds rank in the bottom quartile
- As of March 31, 2020, there were approximately \$11.6 million (2% of total Plan assets) invested in the Managed Account service, representing 362 unique users across plans (compared to 357 unique users across plans as of December 31, 2019).

## Tier Three Highlights (Self Directed Brokerage Account)

• The TD Ameritrade Self Directed Brokerage Account held approximately \$19.6 million (represents 3% of assets), across 506 participant accounts compared to 495 participant accounts as of December 31, 2019.



Review Period	4Q 2019	1Q 2020	2Q 2020	3Q 2020
Meeting Dates	February 18, 2020	November 17, 2020		
	Industry Trends	Industry Trends	Industry Trends	Industry Trends
Standard DD Topics	Regulatory Updates	Regulatory Updates	Regulatory Updates	Regulatory Updates
	Plan Assets/Allocation	Plan Assets/Allocation	Plan Assets/Allocation	Plan Assets/Allocation
	Investment Analysis	Investment Analysis	Investment Analysis	Investment Analysis
Additional Fiduciary/	Annual Business Planning	Review of Plan Fees	Review of Fixed Account*	Investment Structure Review*
Educational DD Topics		Review of the Investment Policy Statement*	Target Date Fund Series Review*	

# **Fiduciary Best Practices**

- Annual Fiduciary Training (with tax counsel) Date TBD
- Ethics Training (with designated state agency/organization) Date TBD

#### **Other Items**

- Communications with participants regarding assets at legacy providers
- Discuss future recordkeeper RFP

\*Proposed dates; pending Committee approval

PROGRAM SUMMARY AS OF 03.31.2020 (ACTIVE)	
Total Active Program Assets:	\$791.3 million
Total Unique Participants:	21,758
Average Account Balance <sup>1</sup> :	\$36,368
RECORDKEEPER/ADMININSTRATION FEE DETAILS	;
Plan's Recordkeeper Required Revenue:	0.08% (approx. \$633K)
2019 NAGDCA Survey (\$700M-\$2.25B) <sup>2</sup> :	0.09%
Plan's Administration Expense:	0.05% (approx. \$396K)
2019 NAGDCA Survey (\$700M-\$2.25B) <sup>2</sup> :	0.04%

## **INVESTMENT FEE DETAILS – WEIGHTED AVERAGE EXPENSE RATIO**

Plan Weighted Average:	0.32%
2019 NAGDCA Survey Median <sup>2,3</sup> :	0.36%
2019 PLANSPONSOR Survey <sup>4</sup> :	0.25%-0.50%

<sup>1</sup>Total active program assets divided by unique participants

<sup>2</sup>NAGDCA 2019 Perspectives in Practice Survey Report

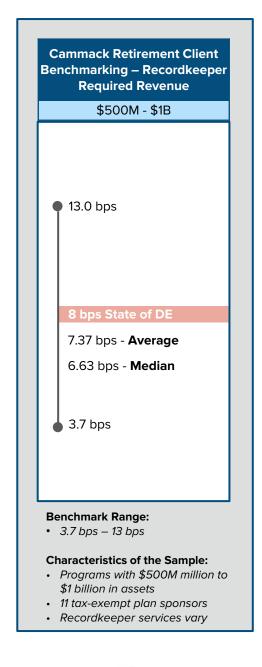
<sup>3</sup>NAGDCA 2019 Perspectives in Practice Survey Report did not provide investment weighted average expense by plan size. Total Annual Net Expense Ratio for all respondents in the 2019 report was 0.36% (median plan size of \$645 million).

<sup>4</sup>2019 PLANSPONSOR Defined Contribution Survey of Governmental (County/State/Federal) Plans: 60% of respondents have an average asset-weighted expense ratio of 0.25%-0.50% (for plans between \$200M and \$1B).

Plan Data Source: Voya as of 03.31.2020

Recordkeeper fee benchmark data from Cammack Retirement Group client base as of 12.31.2019. Note: RFP every 5 years is best practice to benchmark specific plan pricing

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# 2020 LEGISLATIVE UPDATES & FIDUCIARY OVERSIGHT CARES ACT/COVID-19 RELIEF LEGISLATION

On March 27, 2020, the President signed into law the <u>Coronavirus Aid, Relief, and Economic Security Act</u> (CARES Act), a \$2.2 trillion dollar relief bill to counter the economic impact of the COVID-19 pandemic. Significant provisions of the CARES Act, include the following:

## Qualification

- The below provisions are available to individuals who certify that they meet at least one of the following conditions:
  - Diagnosed with COVID-19
  - Spouse or dependent diagnosed with COVID-19
  - Experience adverse financial consequences as a result of:
    - Being quarantined (note: a "stay at home" order is NOT a quarantine), furloughed or laid-off
    - Having reduced work hours (but NOT reduced salary), inability to work due to lack of child care because of COVID-19, the closing of, or reduced hours for, a business owned or operated by the individual due to COVID-19, or
    - Other factors, as determined by the Treasury Secretary (no other factors have been announced as yet). Note that the individual must be experiencing these consequences directly; spouses do not count.
  - The participant may self-certify that he/she satisfied the COVID-19 conditions. Unlike the case with hardship self-certification, the plan sponsor may rely on this certification even if it has actual knowledge to the contrary.

# **Documentation**

• Though the following provisions can be effective immediately, any amendments made to add any of these CARES Act provisions are not required to be completed until the last day of the 2022 plan year (2024 plan year for governmental plans)



# Distributions

- Plan sponsors may elect:
  - To allow distributions of 100% of a participant's account balance(s), up to \$100,000 combined for all plans in the plan sponsor's controlled group of employers (the plan sponsor may elect a lower maximum):
    - This distribution falls into a special category (COVID-19 distribution) and is NOT a type of hardship distribution.
    - It is available to participants of all ages EXCEPT in money purchase/cash balance/target benefit/defined benefit plans, where in-service distributions would still be restricted to those who are age 59 ½ and older.
    - Profit sharing plans may also be amended so that COVID-19 would be a stated event that would permit distribution.
- Some benefits over normal distributions:
  - Waiver of the 10% tax penalty for (non-Roth) distributions taken prior to age 59 ½ up to \$100,000 per individual for distributions taken from January 1 through December 31, 2020.
  - Taxation of the distribution will be spread out evenly over three tax years (2020-22), unless participant elects for the distribution to be entirely taxable as income in 2020.
  - No taxation if the distribution is repaid to the plan, or rolled over to another plan, within 3 years of the distribution date.
  - No mandatory 20% federal withholding, even though the distribution can be rolled over. The participant can elect 10% withholding, or none at all. State tax withholding, if applicable, would still apply.



#### Loans

Plan sponsors may also elect:

# Repayment Suspension

- The due dates for both new and existing loan repayments that would normally be due from March 27, 2020 to December
   31, 2020, are extended by one year.
  - A participant can elect to continue to make loan repayments during this period, but if he/she does not, no loan default/deemed distribution can occur as the result of these missed repayments.
  - Loan interest will continue to accrue and will be added to the loan, presumably resulting in larger repayments when payments resume in January of 2021. The term of the loan is also extended accordingly, with re-amortization of the repayments over that term.
- If a participant incurs a deemed distribution in 2020 as a result of a loan default due to missed payments due prior to March 27, 2020, such a distribution can be treated as a COVID-19 distribution.

# Enhanced Access

- Loans of up to 100% of a participant's vested account balance, up to \$100,000 (the plan sponsor may elect lower percentage or dollar maximum)
- These loans would only be permitted from March 27, 2020, through September 22, 2020.
- The term of such loans remains the same 5 years for any loan other than a loan to acquire a principal residence.
  - For defaults on such loans, the deemed distribution will NOT qualify as a COVID-19 distribution, and thus will be subject to ordinary income taxes/penalties.



# **Required Minimum Distributions**

- The CARES Act has allowed for the suspension of Required Minimum Distributions (RMD) for 2020.
  - RMDs may be suspended for 2020 for defined contribution plans and IRAs (the RMD rules still apply to defined benefit plans).
  - No distribution in 2020 may be treated as a Required Minimum Distribution, whether or not the individual is eligible for a COVID-19 distribution.
    - This includes initial RMDs for 2019 that were required to be made no later than April 1, 2020, unless the RMD was already paid out in 2019.
  - Initial RMDs for 2020 that were required to be made no later than April 1, 2021 will also no longer be required.
  - If a 2020 RMD that is no longer required was already distributed in 2020, it may be repaid to the plan/IRA, or rolled over to another plan/IRA if it was distributed on February 1 or later. Under current law, this repayment/rollover must occur by July 15.
  - It is unclear whether January distributions that are no longer RMDs may be repaid/rolled over, though presumably future guidance will address this issue. However, what is clear is that the distribution can be treated as a COVID-19 distribution for a qualified individual, which would mean that it could be repaid/rolled over within three years.



## The CARES Act Relief Bill Impact

On March 27, 2020, the House passed the <u>Coronavirus Aid, Relief, and Economic Security Act</u> (CARES Act), a \$2.2 trillion dollar relief bill to counter the economic impact of the COVID-19 pandemic.

#### • Impact on retirement plans:

- Retirement plans/IRAs can permit COVID-19-related distributions, with favorable tax treatment.
- Loan limits can be increased, and participants can delay existing loan repayments.
- Required Minimum Distributions (RMDs) are waived for 2020.
- The DOL can postpone deadlines due to COVID-19.
- Delayed contributions for DB plans.
- Beyond retirement, the CARES Act provides much needed relief for individuals and businesses affected by the COVID-19
  pandemic, including a one-time direct payment to Americans, an increase in unemployment insurance, monetary assistance and tax
  relief to businesses, and tax-free student loan repayment benefits.

## Impact on the economy

- The government is drastically expanding its budget deficit, and there may need to be additional expenditure; however, this is a necessary evil.
- When Americans do return to work, high consumer demand could spur inflation or even "stagflation" (low growth and increasing prices); in this scenario, the Fed may need to raise interest rates and sell some of its Treasury bonds.
- Deflation may be a more immediate issue as social distancing has put a damper on consumer demand.
- Ultimate success of the CARES Act will depend on the spread of the virus.



#### **Lessons Learned from Previous Downturns**

The recent market volatility surrounding the COVID-19 pandemic cannot be ignored. While it is hard to sit tight when the market is sliding, history provides some insights as to what investors should be doing to deal with the recent downturn.

- Lesson 1: Market downturns happen every now and then: Market downturns are likely to happen in every investor's lifetime; keep a long-term perspective and resist the urge to make sudden shifts in asset allocation decisions.
- Lesson 2: No one can predict the right time to get into or out of the market: Two common mistakes are 1) Buying stocks after they have risen dramatically, thinking that strong past returns will continue forever, and 2) Losing patience as losses mount and selling stock positions at or near the end of a downturn.
  - Be weary of "buy-the-dip" (purchasing an asset after a substantial price drop)
- Lesson 3: Avoiding big bets can help limit downslide: Diversification is one of the best strategies for weathering a market downturn.
- Investors should stay the course and ensure their asset allocation is appropriate.



# The SECURE Act: Required Minimum Distributions (RMDs)

- The SECURE Act changed the age at which Requirement Minimum Distributions (RMDs) must commence from 70½ to 72.
- Purpose of RMD rules is to require retirement plan participants to withdraw some of their funds as taxable distributions while still alive, instead of deferring taxation and leaving funds as inheritance.
- New provision aims to simplify nuances and allow for fewer RMD failures; however, it may be complicated in the short-term:
  - Participants who turned age 70½ on or before December 31, 2019 (i.e., those born prior to July 1, 1949) are subject to the old RMD rules.
  - Participants who turned, or will turn, age 70½ after December 31, 2019 (i.e., those born on or after July 1, 1949) are subject to the new RMD rules.
- With the increasing number of voters likely to retire in next decade, we may see growing opposition to RMD rules; additional retirement plan legislation is a possibility.
- The CARES Act has subsequently waived RMDs for 2020 (see p. 14 of this report for details).



# RETIREMENT PLAN TRENDS AND INSIGHTS Q1 2020 THOUGHT LEADERSHIP ROUNDUP



# Reducing or Eliminating Employer Contributions in Response to COVID-19 –

The mounting COVID-19 financial impli-

cations for organizations are causing some plan sponsors to consider changes to their employer contributions. Here's what plan sponsors need to know about reducing or eliminating them.



Lessons Learned from Previous Downturns – While the recent market volatility surrounding the pandemic is

causing concern for many retirement plan investors, there are some lessons that can be learned from examining past market downturns.



CARES Act Relief Bill: Retirement Plan Provisions and Economic Impact – The \$2.2 trillion relief bill should help

Americans impacted by the COVID-19 pandemic. But it is enough? We explore the retirement plan provisions and its economic impact.



The SECURE Act: Changing the

Plan Landscape – We provide a

comprehensive guide to the provisions, highlighting the effective date and the impact on retirement plan sponsors.



# SECURE Act Deep Dive: Required Minimum Distributions (RMDs) – The change in age from 70½ to 72 at which

which RMDs must commence is one of the most significant SECURE Act provisions. We explore the problematic nature of RMDs, their history and future.



# SECURE Deep Dive: Unscrambling PEPs,

MEPs and GoPs – These new plan structures

seek to broaden retirement plan access for all

Americans by allowing employees of more than one employer to participate in a single retirement plan. Will they be a game changer?



Weekly Market Moves Update – As markets continue to digest the economic impact of the coronavirus outbreak, we share weekly

market highlights and address the impact for retirement plan participants.



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# Plan Allocation And Economic Review



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# PLAN FINANCIALS: ASSETS AND CONTRIBUTIONS

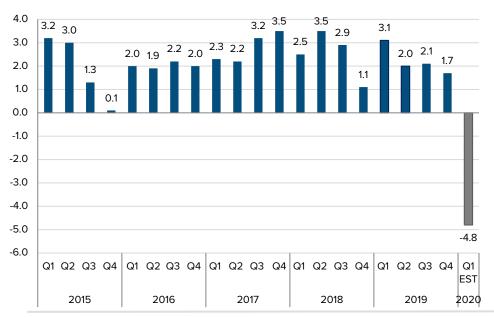
Fund Name	Ticker	Quarterly Contribu	Assets					
	licker	01/01/2020 - 03/31/2	2020	03/31/2020		12/31/2019		
Fixed Account								
Voya Fixed Plus Account III		\$319,076	2%	\$21,641,435	3%	\$19,122,547	2%	
Subtotal		\$319,076	2%	\$21,641,435	3%	\$19,122,547	2%	
Money Market								
Vanguard Federal Money Market Investor	VMFXX	\$322,987	2%	\$20,473,744	3%	\$15,563,215	2%	
Subtotal		\$322,987	2%	\$20,473,744	3%	\$15,563,215	2%	
Bond								
PIMCO Total Return Instl	PTTRX	\$109,006	<1%	\$4,711,051	<1%	\$4,350,411	<1%	
Vanguard Interm-Term Bond Index I	VBIMX	\$347,772	2%	\$18,694,100	2%	\$16,508,469	2%	
Templeton Global Bond R6	FBNRX	\$77,846	<1%	\$1,983,561	<1%	\$2,124,688	<1%	
Subtotal		\$534,624	3%	\$25,388,712	3%	\$22,983,568	3%	
Large Cap Equity U.S.								
American Funds Washington Mutual R6	RWMGX	\$229,599	1%	\$8,459,408	1%	\$10,525,927	1%	
Vanguard Institutional Index I	VINIX	\$1,253,780	7%	\$49,771,942	6%	\$63,368,100	7%	
T. Rowe Price Blue Chip Growth I	TBCIX	\$595,775	3%	\$22,629,679	3%	\$26,368,401	3%	
Subtotal		\$2,079,154	12%	\$80,861,029	10%	\$100,262,428	11%	
Mid Cap Equity U.S.								
Vanguard Extended Market Index Instl	VIEIX	\$405,364	2%	\$11,667,966	1%	\$16,113,243	2%	
Champlain Mid Cap Institutional	CIPIX	\$136,970	<1%	\$3,712,189	<1%	\$4,565,988	<1%	
Subtotal		\$542,334	3%	\$15,380,155	2%	\$20,679,231	2%	
Small Cap Equity U.S.								
JPMorgan US Small Company R6	JUSMX	\$170,562	<1%	\$4,106,654	<1%	\$5,840,441	<1%	
Subtotal		\$170,562	< <b>1</b> %	\$4,106,654	< <b>1</b> %	\$5,840,441	< <b>1</b> %	
International Equity								
Lazard International Equity R6	RLIEX	\$91,555	<1%	\$2,240,776	<1%	\$2,821,639	<1%	
Vanguard Total Intl Stock Index I	VTSNX	\$352,944	2%	\$8,890,335	1%	\$11,552,620	1%	
Subtotal		\$444,499	3%	\$11,131,111	1%	\$14,374,259	2%	



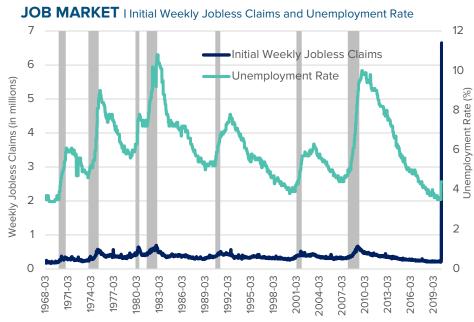
# PLAN FINANCIALS: ASSETS AND CONTRIBUTIONS

Fund Name	Ticker	Quarterly Contribu	ution		Asse	rts	
	Ticker	01/01/2020 - 03/31/	/2020	03/31/2020		12/31/2019	
Specialty							
TIAA-CREF Real Estate Sec Instl	TIREX	\$105,520	<1%	\$3,969,011	<1%	\$4,703,064	<1%
Subtotal		\$105,520	< <b>1</b> %	\$3,969,011	< <b>1</b> %	\$4,703,064	< <b>1</b> %
Target Dates							
American Funds 2010 Trgt Date Retire R6	RFTTX	\$109,055	<1%	\$24,957,986	3%	\$27,008,903	3%
American Funds 2015 Trgt Date Retire R6	RFJTX	\$313,172	2%	\$42,046,146	5%	\$47,732,089	5%
American Funds 2020 Trgt Date Retire R6	RRCTX	\$1,324,524	8%	\$97,727,899	12%	\$111,741,472	12%
American Funds 2025 Trgt Date Retire R6	RFDTX	\$1,894,425	11%	\$105,223,251	13%	\$119,857,421	13%
American Funds 2030 Trgt Date Retire R6	RFETX	\$2,272,063	13%	\$99,116,442	13%	\$113,984,907	13%
American Funds 2035 Trgt Date Retire R6	RFFTX	\$2,172,358	13%	\$94,053,987	12%	\$110,948,523	12%
American Funds 2040 Trgt Date Retire R6	RFGTX	\$1,533,083	9%	\$57,241,283	7%	\$68,230,751	8%
American Funds 2045 Trgt Date Retire R6	RFHTX	\$1,417,743	8%	\$39,303,377	5%	\$46,413,537	5%
American Funds 2050 Trgt Date Retire R6	RFITX	\$935,423	5%	\$19,252,904	2%	\$22,536,214	2%
American Funds 2055 Trgt Date Retire R6	RFKTX	\$583,075	3%	\$7,651,421	<1%	\$8,839,863	<1%
American Funds 2060 Trgt Date Retire R6	RFUTX	\$176,347	1%	\$2,130,416	<1%	\$2,520,142	<1%
Subtotal		\$12,731,268	<b>74</b> %	\$588,705,112	74%	\$679,813,823	75%
Other							
Self-Directed Brokerage		\$0	0%	\$19,645,148	2%	\$22,109,519	2%
Subtotal		\$0	0%	\$19,645,148	2%	\$22,109,519	2%
Totals		\$17,250,024	100%	\$791,302,111	100%	\$905,452,095	100%





#### **GROWTH** | Real GDP Growth (compound annual rates of change)



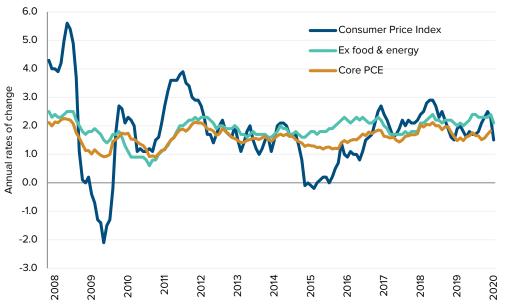
Data Sources: Bureau of Economic Analysis, Bureau of Labor Statistics, Wall Street Journal

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- Despite a strong start to the year, the U.S. economy came to a screeching halt in the 1<sup>st</sup> quarter as the coronavirus pandemic swept across the nation. The sudden and unprecedented stop in economic activity will likely lead to a severe contraction in growth and a spike in unemployment in the coming months.
- The U.S. economy declined at a 4.8% annualized rate in the 1<sup>st</sup> quarter, and economists predict the economy will fall at an annual rate of 25.3% in the 2<sup>nd</sup> quarter. This would be the steepest quarterly decline in growth in modern history and the biggest economic contraction since the Great Depression.
- A recession is now the consensus view for 2020; however, it remains unclear what the recovery will look like when the threat of the coronavirus recedes or how long it will take for economic activity to rev up again. While we are in uncharted territory, most economists expect the recession to be short-lived.
- Job losses from the coronavirus pandemic have started to roll in. While the unemployment rate rose from a 50-year low of 3.5% to 4.4% in March, the official statistics are understating the full extent of the job losses. In the last two weeks of the quarter, nearly 10 million Americans filed for unemployment benefits. Further losses are expected.
- The speed and severity of the labor market collapse has also been staggering. Before the pandemic, the highest number of new unemployment claims in a week was around 700,000 in 1982. The recent spikes in jobless claims are multiples of the prior peak. Also, most downturns in business cycles tend to occur over a period of months, not weeks.
- The coronavirus outbreak is also having a devastating impact on small and medium-sized businesses, which are major drivers of U.S. economic growth and private sector employment. While the federal government is taking steps to help small businesses, a prolonged economic shutdown could result in more layoffs.



# ECONOMIC REVIEW: ECONOMY AT A GLANCE – 1<sup>st</sup> QUARTER 2020



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# **INFLATION** | Headline and Core Inflation (percent change from year ago)

- Headline inflation, which includes volatile food and energy prices, declined from a 2.3% annualized rate to 1.5% in March. Underlying inflation (i.e. core inflation) fell to a 2.1% rate over the last twelve months. The Fed's preferred measure, the core personal consumption expenditures index, remains below the Fed's 2.0% target at a 1.8% annualized rate.
- The sudden drop in demand from the global pandemic led to a steep decline in oil prices. The price war between Russia and Saudi Arabia sent oil prices tumbling further. Sharply lower gasoline prices were the main reason for the decline in the headline inflation index in March.
- While inflation has been well contained for much of the last decade, the longer-term outlook has become more clouded. In the short-term, the sudden drop in demand from the pandemic should suppress prices for goods and services and offset the price increases coming from supply chain disruptions. However, the federal government's massive money printing and balance sheet expansion could lead to higher inflation in the future.
- The policy response to the pandemic has been swift and substantial. The Fed delivered two emergency rate cuts in March, bring the Fed Funds rate down to zero from a range of 1.50% - 1.75% at the start of the year. The Fed also restarted large-scale asset purchases and introduced a range of measures to increase liquidity in the financial markets.
- The fiscal policy response to the pandemic has also been unprecedented, with the federal government providing \$8.3 billion in emergency spending to fight the virus and \$2.2 trillion for liquidityconstrained households and businesses. These economic relief packages are bound to send the U.S. budget deficit and federal debt soaring.
- While the longer-term impact of rising debt and deficits is concerning, Treasury yields declined significantly, with the 10-year rate falling from 1.92% to 0.70% during the quarter. However, corporate bond spreads widened considerably as equity prices plummeted.



Data Sources: Bureau of Labor Statistics Data and U.S. Federal Reserve

Mar-16

Jun-16 Sep-16 Dec-16

0.0

Jun-14

Sep-14 Dec-14 Mar-15 Jun-15

Sep-15 Dec-15

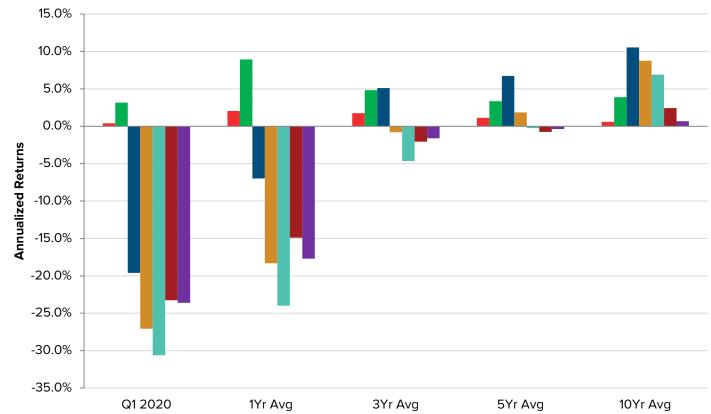
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Mar-17 Jun-17 Sep-17

Dec-17

Mar-18 Jun-18 Sep-18 Dec-18 Mar-19 Jun-19 Sep-19 Dec-19 Mar-20

# ECONOMIC REVIEW: CAPITAL MARKETS RETURNS



			Trailing Average An	aual Poturne	
Money Market	0.4%	2.0%	1.7%	1.1%	0.6%
Intermediate Bond	3.2%	8.9%	4.8%	3.4%	3.9%
Large Blend Stock	-19.6%	-7.0%	5.1%	6.7%	10.5%
Mid Cap Stock	-27.1%	-18.3%	-0.8%	1.9%	8.8%
Small Cap Stock	-30.6%	-24.0%	-4.6%	-0.3%	6.9%
Foreign Large Blend	-23.3%	-14.9%	-2.1%	-0.8%	2.4%
Emerging Markets Stock	-23.6%	-17.7%	-1.6%	-0.4%	0.7%

The Index returns do not reflect any management fees, transactions costs or expenses. Investors cannot invest directly in an index. Average returns for 1, 3, 5 and 10-year periods cover the associated timeframe ending with the date on the cover of this report. Returns shown for selected stock indices are total returns, and thus include dividends. Past performance is not indicative of future results. Asset classes are derived from the following indices Money Market: FTSE Treasury Bill 3 Mon USD; Intermediate Bond: Bloomberg Barclays US Agg Bond TR USD; Large Cap Stock: S&P 500 TR USD; Mid Cap Stock: Russell Mid Cap TR USD; Small Cap Stock: Russell 2000 TR USD; Foreign Large Blend: MSCI World ex-USA NR USD; Emerging Market Stock: MSCI EM NR USD.

Data Source: Morningstar as of 03.31.2020

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# ECONOMIC REVIEW: EQUITY RETURNS BY SECTOR & STYLE

	Equ	ity Returns b	y Style			S&P 500 Sector	Returns
	Q1 2020	1Yr	3Yr Avg*	5Yr Avg*	10Yr Avg*	Sector	Q1 2020
Large Value	-26.7%	-17.2%	-2.2%	1.9%	7.7%	Information Technology	-11.9%
						Health Care	-12.7%
Large Blend	-19.6%	-7.0%	5.1%	6.7%	10.5%	Cons Staples	-12.7%
Large Growth	-14.1%	0.9%	11.3%	10.4%	13.0%	Utilities	-13.5%
						Commun Services	-17.0%
Mid Value	-31.7%	-24.1%	-6.0%	-0.8%	7.2%	Real Estate	-19.2%
Mid Blend	-27.1%	-18.3%	-0.8%	1.9%	8.8%	Cons Disc	-19.3%
Mid Consuda	20.0%	0.5%		F C0/	10.0%	S&P 500	-19.6%
Mid Growth	-20.0%	-9.5%	6.5%	5.6%	10.9%	Materials	-26.1%
Small Value	-35.7%	-29.6%	-9.5%	-2.4%	4.8%	Industrials	-27.1%
Small Blend	-30.6%	-24.0%	-4.6%	-0.3%	6.9%	Financials	-31.9%
						Energy	-50.5%
Small Growth	-25.8%	-18.6%	0.1%	1.7%	8.9%		

#### \* Annualized

Indices: Total Return is based on Russell-style Indexes with the exception of Large Blend, which is reflected by the S&P 500. The Index returns do not reflect any management fees, transactions costs or expenses. Investors cannot invest directly in an index. Average returns for 1, 3, 5 and 10-year periods cover the associated timeframe ending with the date on the cover of this report.



# ECONOMIC REVIEW: FIXED INCOME RETURNS BY SECTOR & CREDIT QUALITY

	Fixed Income	Sector Ret	urns			Returns	Returns by Credit Quality		
Sector	Q1 2020	1Yr	3Yr Avg*	5Yr Avg*	10Yr Avg*		Q1 2020		
Mortgages	2.8%	7.0%	4.0%	2.9%	3.3%	ΑΑΑ	4.5%		
Intermediate Bond	3.2%	8.9%	4.8%	3.4%	3.9%	AA	0.7%		
TIPS	1.7%	6.9%	3.5%	2.7%	3.5%	А	-1.2%		
World Bond Ex US	-1.9%	1.8%	3.1%	2.4%	1.4%	BBB	-7.4%		
High Yield	-13.1%	-7.5%	0.6%	2.7%	5.5%	BB	-10.2%		
Emerging Markets	-11.8%	-5.3%	0.4%	2.9%	4.8%	в	-14.1%		
2-year Treasury	2.8%	5.3%	2.5%	1.7%	1.3%	ссс	-22.4%		
5-year Treasury	6.6%	10.8%	4.7%	2.9%	3.3%	Indices: AAA: ICE	BofAML AAA US Corporate		
10-year Treasury	11.7%	18.0%	7.2%	4.0%	5.2%	Index, AA: ICE Bo A: ICE BofAML Si	fAML AA US Corporate Index, ngle-A US Corporate Index, BBB US Corporate Index, BB:		
30-year Treasury	25.9%	39.6%	15.4%	7.7%	9.7%	ICE BofAML BB U BofAML Single-B	S High Yield Index, B: ICE US High Yield Index, CCC: ICE ower US High Yield Index		

#### \* Annualized

Indices: Intermediate Bond: Bloomberg Barclays U.S. Aggregate, TIPS: Bloomberg Barclays U.S. Treasury TIPS, Mortgages: Bloomberg Barclays US MBS Index, High Yield: ICE BofAML U.S. High Yield, Emerging Markets: JPMorgan EMBI Global, World: FTSE WGBI Non-USD, 2-year Treasury: FTSE Treasury Benchmark 2-YR, 5-year Treasury: FTSE Treasury Benchmark 5-YR, 10-year Treasury: FTSE Treasury Benchmark 10-YR, 30-year Treasury: FTSE Treasury Benchmark 30-YR. Average returns for 1, 3, 5 and 10-year periods cover the associated timeframe ending with the date on the cover of this report.



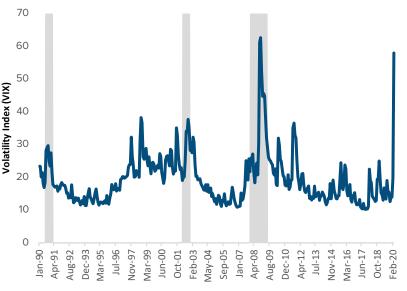
# **Equity Markets**

- The historic bull market came to a rapid end in the 1<sup>st</sup> quarter. The speed of the market decline into bear market territory was the fastest in U.S. history.
- The response function of policymakers has been the biggest differentiator from the 2008 Global Financial Crisis, which may ultimately speed up how quickly the economy and market recover from the crisis.
- The divergence between growth and value became more pronounced during the market downturn as technology stocks performed better than financials and energyrelated stocks.
- The collapse in global demand for oil amid the coronavirus outbreak and a price war with Saudi Arabia and Russia sent oil prices plummeting to an 18-year low, causing energy stocks to be the worst-performing sector of the S&P 500 index.
- With tech giants weathering the crisis better than most, their representation in the S&P 500 index has increased further. The top 5 companies now make up over 20% of the index the highest level since the 1970's.

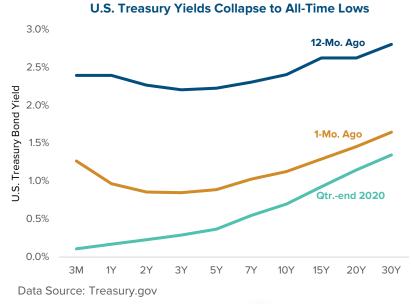
# **Bond Markets**

- U.S. Treasuries rallied as demand for safe-haven assets soared. However, corporate bonds declined as several high-profile issuers (e.g. Macy's and Ford) lost their investment-grade ratings.
- 10-year Treasury yields hit a record low of 0.30% and money market rates flirted with negative territory in mid-March before bouncing modestly higher by quarter-end.
- Bond market liquidity deteriorated rapidly leading to massive price swings across all asset classes until the Federal Reserve stepped in to ensure smooth market functioning.
- Yield spreads across the credit spectrum widened sharply, with investment-grade and high yield spreads reaching levels not seen since the Global Financial Crisis.
- S&P Global Ratings projects that the default rate for high yield bonds is likely heading towards 10% over the next twelve months.

#### **Equity Stress Reaches Great Financial Crisis Levels**



Data Source: Federal Reserve Bank of St. Louis Shaded areas indicate recessions.



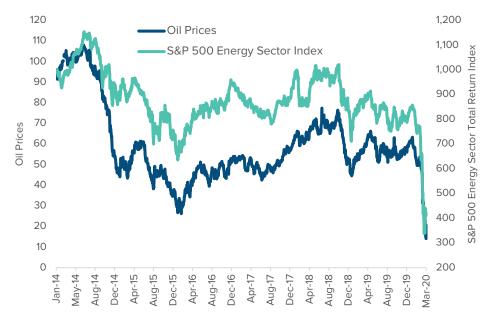


# ECONOMIC REVIEW: MASSIVE DISLOCATIONS ACROSS ALL ASSET CLASSES

Lower Quality Credits Significantly Underperform

3.00 AAA-rated Outperforming 2.75 BBB-rated to AAA-rated spread (%) 2.50 2.25 2.00 1.75 1.50 **BBB-rated Outperforming** 1.25 1.00 0.75 0.50 Jan-15 Apr-15 Oct-15 Apr-16 Jul-15 Jan-16 Jul-16 Sep-16 Dec-16 Mar-17 Jun-17 Sep-17 Dec-17 Mar-18 Jun-18 Sep-18 Dec-18 Mar-19 Jun-19 Sep-19 Dec-19 Mar-20

**Plummeting Oil Prices Hurt the Energy Sector** 

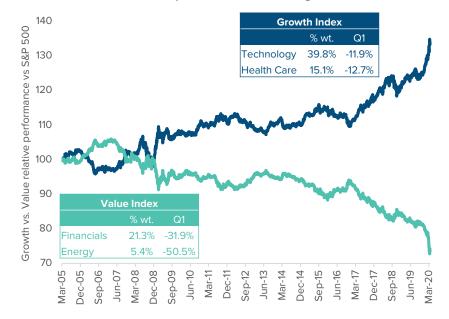


Data Sources: Federal Reserve Bank of St. Louis, Morningstar, JPMorgan

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Growth Outperforms Value During Market Downturn



Indices: Growth: Russell 1000 Growth, Value: Russell 1000 Value 28



#### **Massive Blowout in Corporate Bond Spreads**

# **Investment Analysis**



# **RECOMMENDATION:**

Not on Watch

# **OBJECTIVE**

• Stability of principal is the primary objective of this investment option

# LIQUIDITY

- Employer: If a full withdrawal is requested, the Voya Fixed Plus Account III will pay amounts with interest, in five annual payments
- Employee: No charges or restrictions for benefit sensitive withdrawals

# RESTRICTIONS

- Equity wash rules may apply if plan offers competing funds (money market, short-term high quality bond or brokerage window)
- Liquidity restricts transfer of assets to outside providers

# **Basic Characteristics**

Product Type	General Account	General Account								
Manager	Voya Retirement Insurance a	and Annuity Company								
Guarantor	Voya Retirement Insurance a	and Annuity Company								
Crediting Rate as of 3.31.2020	1.35%									
Minimum Guarantee	1.00%									
Financial Strength – Ratings										
	Ra	tings								
Fitch	А	(6 <sup>th</sup> of 19)								
Moody's	A2	(6 <sup>th</sup> of 21)								
S&P	A+	(5 <sup>th</sup> of 22)								

#### Vanguard Federal Money Market Investor

Peergroup/ Investment Name	<b></b> . 1	Manager	nager Total Return(% rank in peergroup)								R-	Expense	Overall
	Ticker	Tenure	Qtr	YTD	1 Year	3 Year	5 Year	10 Year	Risk	Risk Adj Return	Squared	Ratio Vs- Peers	Mstar Rating
Money Market-Taxable													
Vanguard Federal Money Market Investor	VMFXX	12.25	0.34	0.34	1.90(6)	1.65(5)	1.08(2)	0.55(3)	0.16	-1.46	98.94	0.11	-
Category Average		15.57	0.25	0.25	1.54	1.31	0.81	0.41	0.16	-4.01	92.36	0.46	-
FTSE Treasury Bill 3 Mon USD		-	0.39	0.39	2.04	1.74	1.12	0.60	0.16	-0.83	100	-	-

Manager: Vanguard Group, Inc. Market Value: \$183.34 Billion Current Yield: 0.68%

Q1 2020 Recommendation: Not on Watch

#### Strategy

The fund seeks to provide current income while maintaining liquidity and a stable share price of \$1. The fund invests primarily in high-quality, short-term money market instruments issued by the U.S. government and its agencies and instrumentalities. The fund generally invests 100% of its assets in government securities and therefore, will satisfy the 99.5% requirement for designation as a government money market fund.

#### Liquidity

By law, money market fund investments must mature within 397 days from the date of acquisition. Average weighted maturity must be 90 days or less. The "cost" of a money market fund is its expense ratio. Returns shown are "total returns", which are net of fees.

#### Restrictions

If there is a fixed account also in the array, transfers between the fixed and money market accounts may be subject to an "equity wash" provision. Monies may not be able to move directly between the fixed and money market funds but must pass through an equity fund. Money market funds may also be the medium by which transfers to a brokerage account may be made.

# INVESTMENT ANALYSIS: SCORECARD

Fund	Fund Name	Ticker	Manager	Perfor	mance v	s. Index	Cate	gory Ra	nking	Risk	Risk	R-	Expense		Recommendation
Category			Tenure	3 Yr	5 Yr	10 Yr	3 Yr	5 Yr	10 Yr		Adj Return	Squared	Ratio vs.Peers	Mstar Rating	
Intermediate Core-Plus Bond	PIMCO Total Return Instl	PTTRX	~	*	*	*	~	*	~	~	×	~	~	****	Watch
Intermediate Core Bond	Vanguard Interm-Term Bond Index I	VBIMX	~	~	~	~	~	~	~	*	~	~	~	****	Not on Watch
Nontraditional Bond	Templeton Global Bond R6	FBNRX	~	×	×	~	×	×	~	×	×	×	~	***	Watch
Large Blend	American Funds Washington Mutual R6	RWMGX	~	×	×	~	~	~	~	*	×	~	~	****	Not on Watch
Large Blend	Vanguard Institutional Index I	VINIX	~	~	~	~	~	~	<b>V</b>	*	<b>V</b>	~	~	****	Not on Watch
Large Growth	T. Rowe Price Blue Chip Growth I	TBCIX	~	~	*	~	~	*	*	*	*	~	~	****	Not on Watch
Mid-Cap Blend	Vanguard Extended Market Index Instl	VIEIX	~	~	~	~	~	~	~	*	~	~	~	****	Not on Watch
Mid-Cap Growth	Champlain Mid Cap Institutional	CIPIX	~	~	~	~	~	~	×	*	×	~	~	****	Not on Watch
Small Blend	JPMorgan US Small Company R6	JUSMX	~	×	×	~	~	~	<b>V</b>	*	×	~	~	***	Watch
Foreign Large Blend	Lazard International Equity R6	RLIEX	~	~	×	~	~	×	×	*	×	~	~	***	Not on Watch
Foreign Large Blend	Vanguard Total Intl Stock Index I	VTSNX	~	~	*	~	*	*		*	×	~	~	***	Not on Watch
Real Estate	TIAA-CREF Real Estate Sec Instl	TIREX	~	~	*	~	~	*	*	*	*	~	~	****	Not on Watch

The following funds are not included in this scorecard, but are shown on separate individual pages within the report: Voya Fixed Plus Account III, Vanguard Federal Money Market, and the American Funds Target Date Retirement Suite.



#### PIMCO Total Return Instl - Watch

Fund Name	Ticker	Manager T	enure	Perforn	nance v	s. Index	Cate	egory Ra	anking	Risk	Risk Adj Return	R-Squared	d Expense	Expense Ratio vs.Peers		star Rating
				3 Yr	5 Yr	10 Yr	3 Yr	5 Yr	10 Yr							
PIMCO Total Return Instl	PTTRX	~		~	~	~	~	~	~	~	×	<b>~</b>		<b>v</b>	*	***
	<b></b>	Manager		Total Return(% rank in peergroup)									Risk Adi	R-		Overall
Peergroup/ Investment Name	Ticker	Tenure	Qtr	YTD	1	l Year	3	Year	5	Year	10 Year	Risk	Return	Squared	Peers	Mstar Rating
Intermediate Core-Plus Bond														·	·	
PIMCO Total Return Instl	PTTRX	5.50	2.19	2.19	7	7.64(7)	4	.51(8)	3	.24(14)	4.11(33)	3.28	0.81	88.12	0.71	4
Category Average		10.12	-1.10	-1.10		4.25	:	3.28		2.57	3.87	3.92	0.43	63.34	0.78	3
BBgBarc US Agg Bond TR USD		-	3.15	3.15		8.93		4.82		3.36	3.88	3.20	0.94	100	-	-

#### Q1 2020 Recommendation

We recommend continuing this fund on watch due to a recent manager change. In December 2019, PIMCO announced that Mihir Worah, the CIO of asset allocation, real return strategies, and a co-portfolio manager on the Total Return Bond Fund, was retiring in March 2020 and Mohit Mattal was joining the team. While Worah's departure is a loss for PIMCO, Mittal is a strong addition to the existing management team as he brings expertise in managing multi-sector bond, credit, and long duration portfolios.

#### Sector review, securities selection, and risk management

This core-plus bond strategy uses diversified sources of alpha to add value relative to the fund's benchmark, the Bloomberg Barclays U.S. Aggregate Index. The manager has considerable flexibility to invest across a global opportunity set and actively allocate to out-of-benchmark sectors, such as non-U.S. developed and emerging markets, high-yield debt, and currencies. After a disappointing 2019 result, the team entered 2020 with a slightly longer duration stance and significantly pared back its exposure to investment-grade corporates, securitized debt, and emerging markets, citing concerns over tight valuations. These tactical shifts served the fund well over a historically volatile quarter. However, the team's overweight allocation to Treasury Inflation-Protected securities detracted as TIPs underperformed nominal Treasuries.

#### Management and additional details

This fund is team-managed by Scott Mather, Mark Kiesel, and Mohit Mittal. The team is supported by the massive investment staff across the firm and benefits from the leadership of Chief Investment Officer Dan Ivascyn.



#### Templeton Global Bond R6 - Watch

Fund Name	Ticker	Manager Tei	nure	Performance vs. Index			Category Ranking			Risk	Risk Adj Return	<b>R-Squared</b>	Expense R	atio vs.Peers	Overall M	star Rating
			3	3 Yr	5 Yr	10 Yr	3 Yr	5 Yr	10 Yr							
Templeton Global Bond R6	FBNRX	~		×	×	~	×	×	<b>~</b>	×	×	×		<b>~</b>	*	**
Deergroup/Investment Name	Tielder	Manager	Total Retu				turn(% rank in peergroup)			up)		Diele	Risk Adj	R-	Expense	Overall

Peergroup/ Investment Name	licker	Tenure	Qtr	YTD	1 Year	3 Year	5 Year	10 Year	Risk	Return	Squared	Ratio Vs- Peers	Mstar Rating	
Nontraditional Bond														
Templeton Global Bond R6	FBNRX	18.25	-4.40	-4.40	-5.33(66)	-1.25(78)	0.63(69)	2.61(40)	6.30	-0.45	6.09	0.57	3	
Category Average		7.73	-6.73	-6.73	-3.70	0.00	1.09	2.13	5.65	-0.23	6.02	1.26	3	
FTSE WGBI USD		-	2.00	2.00	6.17	4.27	2.96	2.19	4.36	0.57	100	-	-	

#### Q1 2020 Recommendation

We recommend continuing this fund on watch. The fund was originally placed on watch due to changes on the management team, however, throughout 2019, the strategy's performance has deteriorated relative to its benchmark and peers. Performance was further challenged in the 1st quarter due to the unforeseen pandemic. While we are disappointed with the fund's recent performance struggles, we have confidence in the management team to add value over longer periods of time. However, we do have concerns about World Bonds as a viable asset class given the current market environment.

#### Sector review, securities selection, and risk management

This fund sits in the Nontraditional Bond category due to the manager's significant flexibility to adjust duration relative to its benchmark, the FTSE World Government Bond Index. This fund differs considerably from its newly assigned peer group, which is dominated by U.S.-centric, low-volatility strategies that invest primarily in corporate credit. This strategy continues to follow an opportunistic approach to investing in global government bonds and currencies. The manager does not buy corporate credits. Value is generated via three main sources: yield curve, currencies, and sovereign credit. The fund's more distinctive style has stood out from its World Bond peers, where the manager has traditionally avoided investing in the low- and negative-yielding developed markets in favor of emerging markets countries with better fiscal prospects. The strategy's near-term performance has been negatively impacted by the manager's short duration posture as yields declined throughout 2019 and its sizeable position in Argentina, which was hard hit amid political turmoil. While the Fed's policy adjustments since 2019 has led the team to notably reduce the risks in the portfolio, which has helped them hold up better than other World Bond strategies with a similar style, the market environment continues to be challenging for the strategy.

#### Management and additional details

Michael Hasenstab is the lead manager and Calvin Ho was elevated to co-manager following Sonal Desai's promotion in 2018.



#### American Funds Washington Mutual R6 - Not on Watch

Fund Name	Ticker	Manager Tenure	Perfo	Performance vs. Index		Cate	Category Ranking			Risk Adj Return	<b>R-Squared</b>	Expense Ratio vs.Peers	Overall Mstar Rating
			3 Yr	5 Yr	10 Yr	3 Yr	5 Yr	10 Yr					
American Funds Washington Mutual R6	RWMGX	~	×	×	<b>~</b>	<b>~</b>	<b>~</b>	<b>~</b>	~	×	~	<b>v</b>	****

Peergroup/ Investment Name	<b>-</b>	Manager Tenure			Total Return(%	rank in peer	<b>D</b> . 1	Risk Adi	R-	Expense	Overall		
Peergroup/ investment Name	Ticker		Qtr	YTD	1 Year	3 Year	5 Year	10 Year	Risk	Return	Squared	Ratio Vs- Peers	Mstar Rating
Large Blend													
American Funds Washington Mutual R6	RWMGX	22.67	-21.47	-21.47	-10.45(62)	3.57(49)	5.67(38)	9.96(29)	14.11	0.19	96.77	0.27	4
Category Average		9.17	-20.92	-20.92	-9.97	2.80	4.45	8.84	15.73	0.15	95.34	0.86	3
S&P 500 TR USD		-	-19.60	-19.60	-6.98	5.10	6.73	10.53	15.21	0.28	100	-	-

#### Q1 2020 Recommendation

We recommend removing this fund from watch status. The fund was on watch primarily due to the termination of international equity Portfolio Manager Mark Denning. All funds managed by Capital Group went on "Watch" as we evaluated compliance concerns regarding their investment staff due to Denning's failure to disclose personal investments. We extensively reviewed and analyzed necessary remedial steps taken by the Capital Group as they updated their Code of Ethics and retrained their investment personnel on personal disclosure requirements. In addition, their internal investigation did not reveal any impact on funds' investors. After continuous dialogue and meetings with Capital Group's compliance and management team, our investment team recommends removing this fund from watch.



#### JPMorgan US Small Company R6 - Watch

Fund Name	Ticker	Manager Tenure	Perfo	Performance vs. Index		Cate	Category Ranking			Risk Adj Return	R-Squared	Expense Ratio vs.Peers	Overall Mstar Rating
			3 Yr	5 Yr	10 Yr	3 Yr	5 Yr	10 Yr					
JPMorgan US Small Company R6	JUSMX	~	×	×	<b>~</b>	~	<b>~</b>	<b>~</b>	~	×	~	~	***

Peergroup/ Investment Name		Manager			Total Return(%	s rank in peerg	Dick	Risk Adi	R-	Expense	Overall		
	Ticker	Tenure	Qtr	YTD	1 Year	3 Year	5 Year	10 Year	Risk	Return	Squared	Ratio Vs- Peers	Mstar Rating
Small Blend													
JPMorgan US Small Company R6	JUSMX	9.33	-30.61	-30.61	-24.40(33)	-6.61(52)	-1.77(51)	6.98(23)	20.81	-0.31	98.88	0.72	3
Category Average		9.41	-32.37	-32.37	-26.41	-6.82	-1.75	5.96	21.66	-0.29	95.61	1.08	3
Russell 2000 TR USD		-	-30.61	-30.61	-23.99	-4.64	-0.25	6.90	21.20	-0.20	100	-	-

#### Q1 2020 Recommendation

We recommend continuing this fund on watch due to underperformance versus the benchmark, and a significant shift in management for JP Morgan's Behavioral Finance division. The fund employs a quantitative and fundamental process to construct a portfolio of attractively valued companies with conservative management teams and high-quality earnings. The fund's longer-term performance is impacted negatively by the fund's bottom quartile performance in 2017, due primarily to the strong growth bias in the market. For the first quarter, the fund performed well against its peer group and benchmark due to its strong stock selection, which has helped bolster it's short and mid-term peer rankings.

#### Sector review, securities selection, and risk management

The fund strategy is underpinned by the belief that investors are prone to behavioral biases that cause them to overreact to negative news and underreact to positive news. When analyzing risk, various indicators show that the fund has had above-average risk and below-average return for the past 3 years. The changeup in management has thus far been beneficial for the fund, as it performed in the top third of its peer group for the first quarter of 2020. Management attributes this to strong stock selection. This outperformance is in spite of the funds value tilt, which did detract from relative results versus peers. As 2020 looks to be increasingly volatile, management says it is focusing on its high quality holdings, and to remain disciplined (in both stock selection and its behavioral models) moving into the rest of the year.

#### Management and additional details

Dennis Ruhl has decided to depart from JP Morgan as of December 2019. Ruhl was integral to the ongoing development of this and other strategies managed by the behavioral finance group, which will now merge with its behavioral finance counterpart in London. That group's CIO, Nick Horne, will lead the new global team but is not a co-manager on this strategy. Multiple analysts (Wonseok Choi, Akash Gupta, Lindsey Houghton, and Jonathan Tse) have now been promoted to help manage the fund.



## INVESTMENT ANALYSIS: TARGET DATE SUMMARY: AMERICAN FUNDS TARGET DATE RETIREMENT

**RECOMMENDATION:** We recommend removing this fund from watch status. The fund was on watch primarily due to a compliance issue with the firm. Portfolio Manager Mark Denning was terminated with cause from Capital Group. All funds managed by Capital Group went on "Watch" as we evaluated compliance concerns regarding their investment staff. We fully reviewed and analyzed necessary remedial steps taken by Capital Group as they updated their Code of Ethics and retrained their investment personnel on personal disclosure requirements. In addition, their in-depth investigation revealed no detriment to any of the funds investors and reviewed their Compliance and Operational Risk Management procedures. After continuous dialogue and meetings with Capital Group's compliance and management team, our investment team recommends taking this fund off watch.

#### CAMMACK RETIREMENT CLASSIFICATION

	RESERVATION OF CAPIT			EXTENSION OF CAPITAL						
		provide downside protection		are managed more aggressively to address longevity						
Most Conservative	Conservative	Moderately Conservative	Moderately Aggressive	e Aggressive Most Aggre	ssive					
EQUITY GLIDEPATH		•	<i>.</i> .	ASSET ALLOCATION						
00% _			exposure for peer compari	Equity						
90% -		Target Date Gli	depath	U.S. Large Cap						
80% -				U.S. Mid Cap	Д					
70% -		U.S. Small Cap	Д							
60% -				International Equity	Δ					
50% - 40% -				Emerging Markets Equity	Д					
30% -				Fixed Income						
20% -				U.S. Fixed Income	А					
10% -				U.S. TIPs	A					
0%				High Yield	A					
2060 2055	2050 2045 2040	2035 2030 2025 2 arget Date Series	2020 2015 2010	Ret Inc Emerging Markets Debt	Å					
LIDEPATH NOTES		it et landing na int (and O		International Fixed Income	A					

- Equity at retirement (age 65) is 45% and Equity at landing point (age 95) is 30%
- Glidepath-within-a-Glidepath: glidepath distinguishes between the types of equity or fixed income investments in terms of the role they can play in a portfolio
- Diversifies the type of equity throughout the glide-path by shifting over time from growth-oriented to dividend-focused funds. Equity gradually shifts to higher yielding funds with a history of lower volatility
- Deploys different types of bonds at various stages in the glide-path to mitigate risk but provide meaningful equity exposure approaching and throughout retirement without increasing volatility

P = Passive Management

**Alternative** 

Commodities

37

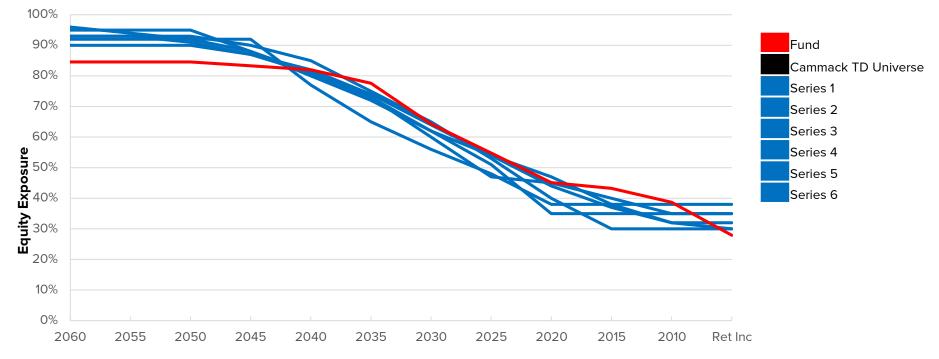
**Real Estate** 



A = Active Management

А

#### **PRESERVATION OF CAPITAL – MODERATELY CONSERVATIVE**



**Target Date Series** 





### INVESTMENT ANALYSIS DETAILS: PERFORMANCE VS. BENCHMARKS

Peergroup/ Investment Name	Ticker	Manager		Total R	eturn(% rank	in peergro	oup)		Risk	Risk Adj	R-	Expense	Overall
		Tenure	Qtr	YTD	1 Year	3 Year	5 Year	10 Year		Return	Squared	Ratio vs- Peers	Mstar Rating
Target-Date 2000-2010													
American Funds 2010 Trgt Date Retire R6	RFTTX	13.09	-7.75	-7.75	-0.86	3.08	3.58	5.94	5.81	0.24	83.85	0.31	5
Category Average			-7.39	-7.39	-0.56	2.88	2.88	4.73	5.68	0.21	89.10	0.25	3
DJ Target 2010 TR USD			-3.39	-3.39	1.12	2.68	2.29	3.78	3.17	0.27	100	-	-
Target-Date 2015													
American Funds 2015 Trgt Date Retire R6	RFJTX	13.09	-8.67	-8.67	-1.42	3.16	3.70	6.26	6.40	0.23	84.98	0.31	5
Category Average			-8.93	-8.93	-1.72	3.06	3.02	5.12	6.70	0.21	88.88	0.36	3
DJ Target 2015 TR USD			-4.45	-4.45	0.64	2.84	2.62	4.33	3.89	0.27	100	-	-
Target-Date 2020													
American Funds 2020 Trgt Date Retire R6	RRCTX	13.09	-8.85	-8.85	-1.37	3.62	4.09	6.86	6.81	0.29	88.53	0.31	5
Category Average			-9.49	-9.49	-1.91	3.08	3.20	5.33	7.27	0.20	91.79	0.40	3
DJ Target 2020 TR USD			-6.89	-6.89	-0.84	2.86	2.82	4.93	5.20	0.22	100	-	-
Target-Date 2025													
American Funds 2025 Trgt Date Retire R6	RFDTX	13.09	-10.26	-10.26	- 1.95	4.00	4.49	7.64	8.06	0.30	93.13	0.33	5
Category Average			-12.16	-12.16	-4.03	2.78	3.22	6.37	8.80	0.15	95.67	0.39	3
DJ Target 2025 TR USD			-9.76	-9.76	-2.99	2.63	2.93	5.52	6.79	0.15	100	-	-
Target-Date 2030													
American Funds 2030 Trgt Date Retire R6	RFETX	13.09	-12.56	-12.56	-3.69	4.11	4.77	8.05	9.64	0.28	96.29	0.35	5
Category Average			-14.35	-14.35	-5.81	2.62	3.25	6.15	10.30	0.13	97.37	0.40	3
DJ Target 2030 TR USD			-12.80	-12.80	-5.45	2.34	3.02	6.04	8.74	0.10	100	-	-

Data Sources: Morningstar as of 03.31.2020





Peergroup/ Investment Name	Ticker	Manager		Total R	eturn(% ranl	k in peergr	oup)		Risk	Risk Adj	R-	Expense	Overall
		Tenure	Qtr	YTD	1 Year	3 Year	5 Year	10 Year		Return	Squared	Ratio vs- Peers	Mstar Rating
Target-Date 2035													
American Funds 2035 Trgt Date Retire R6	RFFTX	13.09	-15.67	-15.67	-6.04	3.96	4.87	8.13	11.65	0.23	97.70	0.37	5
Category Average			-16.73	-16.73	-7.75	2.29	3.25	7.05	11.76	0.10	98.29	0.40	3
DJ Target 2035 TR USD			-15.78	-15.78	-7.96	1.88	2.91	6.39	10.72	0.06	100	-	-
Target-Date 2040													
American Funds 2040 Trgt Date Retire R6	RFGTX	13.09	-17.03	-17.03	-7.16	3.77	4.81	8.14	12.45	0.21	98.22	0.38	5
Category Average			-18.62	-18.62	-9.46	1.84	3.04	6.38	12.84	0.06	98.63	0.41	3
DJ Target 2040 TR USD			-18.42	-18.42	-10.24	1.41	2.76	6.61	12.47	0.03	100	-	-
Target-Date 2045													
American Funds 2045 Trgt Date Retire R6	RFHTX	13.09	-17.31	-17.31	-7.36	3.78	4.89	8.19	12.71	0.21	98.19	0.38	5
Category Average			-20.04	-20.04	-10.73	1.49	2.98	7.23	13.67	0.04	98.68	0.41	3
DJ Target 2045 TR USD			-20.47	-20.47	-12.04	0.97	2.59	6.68	13.80	0.01	100	-	-
Target-Date 2050													
American Funds 2050 Trgt Date Retire R6	RFITX	13.09	-17.62	-17.62	-7.58	3.79	4.91	8.19	12.90	0.21	98.09	0.39	5
Category Average			-20.55	-20.55	-11.22	1.35	2.82	6.50	13.97	0.04	98.71	0.41	3
DJ Target 2050 TR USD			-21.71	-21.71	-13.15	0.65	2.45	6.64	14.58	-0.01	100	-	-
Target-Date 2055													
American Funds 2055 Trgt Date Retire R6	RFKTX	10.09	-17.59	-17.59	-7.54	3.80	4.91	8.19	12.90	0.21	98.11	0.40	5
Category Average			-20.60	-20.60	-11.34	1.09	2.70	6.77	13.98	0.02	98.98	0.50	3
DJ Target 2055 TR USD			-22.05	-22.05	-13.45	0.54	2.39	6.60	14.75	-0.01	100	-	-
Target-Date 2060+													
American Funds 2060 Trgt Date Retire R6	RFUTX	5.00	-17.53	-17.53	-7.48	3.79	4.89	-	12.88	0.21	98.09	0.41	5
Category Average			-20.89	-20.89	-11.46	1.52	4.89	-	14.25	0.05	98.70	0.39	3
DJ Target 2060 TR USD			-22.05	-22.05	-13.45	0.54	2.39	6.60	14.75	-0.01	100	-	-

Data Sources: Morningstar as of 03.31.2020

# **Investment Analysis Details**



### INVESTMENT ANALYSIS DETAILS: PERFORMANCE VS. BENCHMARKS

Peergroup/ Investment Name	Ticker	Manager		Tota	al Return(% ra	ank in peerg	roup)		Risk	Risk Adj	R-	Expense	Overall
		Tenure	Qtr	YTD	1 Year	3 Year	5 Year	10 Year		Return	Squared	Ratio vs- Peers	Mstar Rating
Intermediate Core-Plus Bond													
PIMCO Total Return Instl	PTTRX	5.50	2.19	2.19	7.64(7)	4.51(8)	3.24(14)	4.11(33)	3.28	0.81	88.12	0.71	4
Category Average			-1.10	-1.10	4.25	3.28	2.57	3.87	3.92	0.43	63.34	0.78	3
BBgBarc US Agg Bond TR USD			3.15	3.15	8.93	4.82	3.36	3.88	3.20	0.94	100	-	-
Intermediate Core Bond													
Vanguard Interm-Term Bond Index I	VBIMX	11.92	3.10	3.10	9.43(5)	5.18(2)	3.68(3)	4.89(1)	3.89	0.86	99.43	0.05	5
Category Average			1.57	1.57	6.78	3.90	2.74	3.51	3.26	0.65	88.52	0.65	3
BBgBarc US 5-10Y GovCredit FIAdj TR USD			2.82	2.82	9.42	5.18	3.72	4.91	3.94	0.85	100	-	-
Nontraditional Bond													
Templeton Global Bond R6	FBNRX	18.25	-4.40	-4.40	-5.33(60)	-1.25(73)	0.63(64)	2.61(40)	6.30	-0.45	6.09	0.57	3
Category Average			-7.55	-7.55	-4.49	-0.26	0.90	2.13	5.93	-0.25	5.69	1.23	3
FTSE WGBI USD			2.00	2.00	6.17	4.27	2.96	2.19	4.36	0.57	100	-	-
Large Blend													
American Funds Washington Mutual R6	RWMGX	22.67	-21.47	-21.47	-10.45(62)	3.57(49)	5.67(38)	9.96(29)	14.11	0.19	96.77	0.27	4
Category Average			-20.92	-20.92	-9.97	2.80	4.45	8.84	15.73	0.15	95.34	0.86	3
S&P 500 TR USD			-19.60	-19.60	-6.98	5.10	6.73	10.53	15.21	0.28	100	-	-
Vanguard Institutional Index I	VINIX	19.25	-19.60	-19.60	-7.00(26)	5.08(19)	6.70(12)	10.50(7)	15.21	0.28	100.00	0.04	5
Category Average			-20.92	-20.92	-9.97	2.80	4.45	8.84	15.73	0.15	95.34	0.86	3
S&P 500 TR USD			-19.60	-19.60	-6.98	5.10	6.73	10.53	15.21	0.28	100	-	-
Large Growth													
T. Rowe Price Blue Chip Growth I	TBCIX	26.75	-13.12	-13.12	-2.70(50)	12.65(16)	10.86(12)	13.93(6)	16.15	0.71	87.04	0.57	4
Category Average			-15.48	-15.48	-3.72	8.63	7.60	10.96	16.10	0.48	89.25	1.04	3
S&P 500 TR USD			-19.60	-19.60	-6.98	5.10	6.73	10.53	15.21	0.28	100	-	-
Mid-Cap Blend													
Vanguard Extended Market Index Instl	VIEIX	22.25	-27.99	-27.99	-20.50(44)	-1.90(28)	1.05(20)	8.26(13)	20.03	-0.08	100.00	0.06	4
Category Average			-28.28	-28.28	-20.69	-3.71	-0.58	6.60	19.01	-0.19	93.19	0.98	3
S&P Completion TR USD			-28.02	-28.02	-20.59	-2.02	0.92	8.14	20.04	-0.09	100	-	-

Data Sources: Morningstar as of 03.31.2020



Peergroup/ Investment Name	Ticker	Manager		Tota	al Return(% ra	ink in peerg	roup)		Risk	Risk Adj	R-	Expense	Overall
		Tenure	Qtr	YTD	1 Year	3 Year	5 Year	10 Year		Return	Squared	Ratio vs- Peers	Mstar Rating
Mid-Cap Growth													
Champlain Mid Cap Institutional	CIPIX	11.75	-19.41	-19.41	-12.28(59)	6.23(35)	7.97(11)	11.43(15)	15.71	0.35	91.96	0.87	5
Category Average			-20.64	-20.64	-11.17	4.66	4.33	9.46	18.45	0.25	87.80	1.14	3
Russell Mid Cap TR USD			-27.07	-27.07	-18.31	-0.81	1.85	8.77	18.31	-0.05	100	-	-
Small Blend													
JPMorgan US Small Company R6	JUSMX	9.33	-30.61	-30.61	-24.40(33)	-6.61(52)	-1.77(51)	6.98(23)	20.81	-0.31	98.88	0.72	3
Category Average			-32.37	-32.37	-26.41	-6.82	-1.75	5.96	21.66	-0.29	95.61	1.08	3
Russell 2000 TR USD			-30.61	-30.61	-23.99	-4.64	-0.25	6.90	21.20	-0.20	100	-	-
Foreign Large Blend													
Lazard International Equity R6	RLIEX	28.17	-23.04	-23.04	-15.19(47)	-2.11(42)	-1.82(75)	3.04(15)	14.41	-0.20	95.43	0.80	3
Category Average			-23.38	-23.38	-15.66	-2.74	-1.13	2.18	15.33	-0.21	94.70	0.95	3
MSCI EAFE NR USD			-22.83	-22.83	-14.38	-1.82	-0.62	2.72	14.58	-0.18	100	-	-
Vanguard Total Intl Stock Index I	VTSNX	11.58	-24.31	-24.31	-16.55(66)	-2.52(55)	-0.65(36)	2.09(59)	15.55	-0.20	98.99	0.08	3
Category Average			-23.38	-23.38	-15.66	-2.74	-1.13	2.18	15.33	-0.21	95.29	0.95	3
FTSE Global All Cap ex US TR USD			-23.96	-23.96	-15.75	-1.99	-0.24	2.63	15.28	-0.17	100	-	-
Real Estate													
TIAA-CREF Real Estate Sec Instl	TIREX	14.25	-19.62	-19.62	-10.16(9)	3.39(4)	3.35(4)	9.32(3)	15.30	0.18	98.67	0.51	5
Category Average			-26.35	-26.35	-19.21	-2.83	-0.51	7.02	18.09	-0.14	93.75	1.12	3
FTSE Nareit All Equity REITs TR USD			-23.44	-23.44	-15.93	0.06	1.99	8.58	16.65	-0.02	100	-	-





#### INVESTMENT ANALYSIS DETAILS: PERFORMANCE VS. BENCHMARKS - PASSIVE ONLY

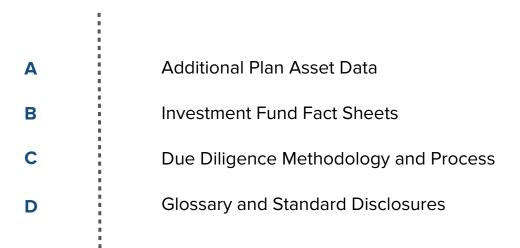
Peergroup/ Investment Name	Ticker	Manager		Tota	al Return(% ra	ank in peerg	roup)		Risk	Risk Adj		Expense	Overall
		Tenure	Qtr	YTD	1 Year	3 Year	5 Year	10 Year		Return	Squared	Ratio vs- Peers	Mstar Rating
Intermediate Core Bond												· · · · · · · · · · · · · · · · · · ·	
Vanguard Interm-Term Bond Index I	VBIMX	11.92	3.10	3.10	9.43(6)	5.18(1)	3.68(2)	4.89(1)	3.89	0.86	99.43	0.05	5
Category Passive Average*			2.98	2.98	8.60	4.55	3.08	3.61	3.32	0.83	94.75	0.27	3
BBgBarc US 5-10Y GovCredit FIAdj TR USD			2.82	2.82	9.42	5.18	3.72	4.91	3.94	0.85	100	-	-
Large Blend													
Vanguard Institutional Index I	VINIX	19.25	-19.60	-19.60	-7.00(31)	5.08(26)	6.70(18)	10.50(10)	15.21	0.28	100.00	0.04	5
Category Passive Average*			-20.67	-20.67	-8.98	4.05	5.80	10.04	15.51	0.22	97.46	0.39	3
S&P 500 TR USD			-19.60	-19.60	-6.98	5.10	6.73	10.53	15.21	0.28	100	-	-
Mid-Cap Blend													
Vanguard Extended Market Index Instl	VIEIX	22.25	-27.99	-27.99	-20.50(35)	-1.90(28)	1.05(19)	8.26(13)	20.03	-0.08	100.00	0.06	4
Category Passive Average*			-28.42	-28.42	-21.24	-3.29	0.08	7.34	19.15	-0.16	94.69	0.44	3
S&P Completion TR USD			-28.02	-28.02	-20.59	-2.02	0.92	8.14	20.04	-0.09	100	-	-
Foreign Large Blend													
Vanguard Total Intl Stock Index I	VTSNX	11.58	-24.31	-24.31	-16.55(79)	-2.52(82)	-0.65(47)	2.09(77)	15.55	-0.20	98.99	0.08	3
Category Passive Average*			-22.53	-22.53	-14.81	-1.86	-0.61	2.33	14.57	-0.17	96.23	0.39	3
FTSE Global All Cap ex US TR USD			-23.96	-23.96	-15.75	-1.99	-0.24	2.63	15.28	-0.17	100	-	-

\*Category Passive Average includes only index investment options | Data Sources: Morningstar as of 03.31.2020



# Appendices







# Additional Plan Asset Data



### PLAN FINANCIALS: ASSET CLASSES

This chart is based on current best practices for defined contribution plans and is designed to offer investors the ability to build a well diversified portfolio

#### Categories

1. Cash and/or Fixed Account	$\checkmark$
2. Multisector and/or Intermediate Core Bond	$\checkmark$
3. Inflation-Protected Securities	
4. International Bond	$\checkmark$
5. High Yield Bond	
6. Large Value Equity	
7. Large Blend Equity	$\checkmark$
8. Large Growth Equity	$\checkmark$
9. Mid-Cap Equity	$\checkmark$
10. Small-Cap Equity	$\checkmark$
11. International-Equity	$\checkmark$
12. Emerging Markets Equity	
13. Real Estate	$\checkmark$
14. Risk/Time-Based Allocation Models	$\checkmark$

#### **Other Categories**

a. Bond Index	$\checkmark$
b. Large Cap Index	$\checkmark$
c. Mid Cap Index	$\checkmark$
d. Small Cap Index	
e. International Index	$\checkmark$
f. Brokerage Account	$\checkmark$

To satisfy fiduciary guidelines. Plan Sponsors should have three broadly-defined asset classes in their participant array:

- Money market/fixed account
- Bond or fixed income fund
- Stock or equity fund

Most Plan Sponsors have many asset categories in their array to improve diversification opportunities: however the exclusion of certain asset categories is sometimes warranted and is not necessarily indicative of any issues with construction of a plan's investment array.



### PLAN FINANCIALS: ASSETS AND CONTRIBUTIONS - STATE OF DELAWARE 457(b) DEFERRED COMPENSATION PLAN

Fund Norra	Tielver	Quarterly Contribu	Quarterly Contribution			Assets				
Fund Name	Ticker	01/01/2020 - 03/31/2	03/31/2020		12/31/2019					
Fixed Account										
Voya Fixed Plus Account III		\$218,440	2%	\$17,913,181	3%	\$15,636,573	2%			
Subtotal		\$218,440	2%	\$17,913,181	3%	\$15,636,573	2%			
Money Market										
Vanguard Federal Money Market Investor	VMFXX	\$279,170	2%	\$17,406,568	3%	\$13,370,186	2%			
Subtotal		\$279,170	2%	\$17,406,568	3%	\$13,370,186	2%			
Bond										
PIMCO Total Return Instl	PTTRX	\$65,095	<1%	\$3,680,771	<1%	\$3,503,500	<1%			
Vanguard Interm-Term Bond Index I	VBIMX	\$240,872	2%	\$15,566,428	2%	\$13,603,590	2%			
Templeton Global Bond R6	FBNRX	\$47,307	<1%	\$1,572,937	<1%	\$1,678,270	<1%			
Subtotal		\$353,273	3%	\$20,820,136	3%	\$18,785,359	3%			
Large Cap Equity U.S.										
American Funds Washington Mutual R6	RWMGX	\$151,389	1%	\$6,932,189	1%	\$8,658,426	1%			
Vanguard Institutional Index I	VINIX	\$903,914	8%	\$41,208,089	6%	\$53,260,263	7%			
T. Rowe Price Blue Chip Growth I	TBCIX	\$433,591	4%	\$19,401,820	3%	\$22,526,276	3%			
Subtotal		\$1,488,893	13%	\$67,542,098	11%	\$84,444,965	11%			
Mid Cap Equity U.S.										
Vanguard Extended Market Index Instl	VIEIX	\$287,616	3%	\$9,610,764	1%	\$13,310,034	2%			
Champlain Mid Cap Institutional	CIPIX	\$93,542	<1%	\$3,046,692	<1%	\$3,693,081	<1%			
Subtotal		\$381,158	3%	\$12,657,456	2%	\$17,003,115	2%			
Small Cap Equity U.S.										
JPMorgan US Small Company R6	JUSMX	\$120,808	1%	\$3,481,919	<1%	\$4,977,952	<1%			
Subtotal		\$120,808	1%	\$3,481,919	< <b>1</b> %	\$4,977,952	< <b>1</b> %			
International Equity										
Lazard International Equity R6	RLIEX	\$56,991	<1%	\$1,757,874	<1%	\$2,184,195	<1%			
Vanguard Total Intl Stock Index I	VTSNX	\$237,609	2%	\$6,926,186	1%	\$8,954,771	1%			
Subtotal		\$294,600	3%	\$8,684,059	1%	\$11,138,967	2%			



### PLAN FINANCIALS: ASSETS AND CONTRIBUTIONS - STATE OF DELAWARE 457(b) DEFERRED COMPENSATION PLAN

Fund Name	Ticker	Quarterly Contribu	ution		Asse	rts	
runa Name	Ticker	01/01/2020 - 03/31/	03/31/2020		12/31/2019		
Specialty							
TIAA-CREF Real Estate Sec Instl	TIREX	\$71,809	<1%	\$3,491,057	<1%	\$4,114,307	<1%
Subtotal		\$71,809	< <b>1</b> %	\$3,491,057	< <b>1</b> %	\$4,114,307	< <b>1</b> %
Target Dates							
American Funds 2010 Trgt Date Retire R6	RFTTX	\$93,806	<1%	\$23,194,368	4%	\$25,164,827	3%
American Funds 2015 Trgt Date Retire R6	RFJTX	\$267,942	2%	\$38,828,351	6%	\$44,100,002	6%
American Funds 2020 Trgt Date Retire R6	RRCTX	\$991,218	9%	\$82,867,220	13%	\$95,003,195	13%
American Funds 2025 Trgt Date Retire R6	RFDTX	\$1,307,097	12%	\$87,883,313	14%	\$100,018,633	14%
American Funds 2030 Trgt Date Retire R6	RFETX	\$1,558,722	14%	\$80,576,432	13%	\$93,592,542	13%
American Funds 2035 Trgt Date Retire R6	RFFTX	\$1,310,112	12%	\$71,764,300	11%	\$85,140,704	12%
American Funds 2040 Trgt Date Retire R6	RFGTX	\$835,927	7%	\$42,182,233	7%	\$50,837,337	7%
American Funds 2045 Trgt Date Retire R6	RFHTX	\$718,551	6%	\$27,489,182	4%	\$32,850,707	4%
American Funds 2050 Trgt Date Retire R6	RFITX	\$488,154	4%	\$13,232,768	2%	\$15,793,128	2%
American Funds 2055 Trgt Date Retire R6	RFKTX	\$288,618	3%	\$4,354,019	<1%	\$5,133,882	<1%
American Funds 2060 Trgt Date Retire R6	RFUTX	\$109,332	<1%	\$1,584,735	<1%	\$1,931,484	<1%
Subtotal		\$7,969,480	<b>71</b> %	\$473,956,921	74%	\$549,566,444	75%
Other							
Self-Directed Brokerage		\$0	0%	\$15,122,397	2%	\$17,186,204	2%
Subtotal		\$0	0%	\$15,122,397	2%	\$17,186,204	2%
Totals		\$11,177,632	100%	\$641,075,792	100%	\$736,224,073	100%



#### PLAN FINANCIALS: ASSETS AND CONTRIBUTIONS - STATE OF DELAWARE 403(b) PLAN

Fund Nome	Takan	Quarterly Contribu	ition	Assets				
Fund Name	Ticker	01/01/2020 - 03/31/	03/31/2020		12/31/2019			
Fixed Account								
Voya Fixed Plus Account III		\$100,636	2%	\$3,471,584	3%	\$3,262,847	2%	
Subtotal		\$100,636	2%	\$3,471,584	3%	\$3,262,847	2%	
Money Market								
Vanguard Federal Money Market Investor	VMFXX	\$43,817	<1%	\$2,682,934	2%	\$1,865,307	1%	
Subtotal		\$43,817	< <b>1</b> %	\$2,682,934	2%	\$1,865,307	1%	
Bond								
PIMCO Total Return Instl	PTTRX	\$43,911	<1%	\$975,987	<1%	\$798,313	<1%	
Vanguard Interm-Term Bond Index I	VBIMX	\$106,900	2%	\$2,896,342	2%	\$2,706,508	2%	
Templeton Global Bond R6	FBNRX	\$30,539	<1%	\$384,410	<1%	\$420,717	<1%	
Subtotal		\$181,350	3%	\$4,256,739	3%	\$3,925,538	3%	
Large Cap Equity U.S.								
American Funds Washington Mutual R6	RWMGX	\$78,210	1%	\$1,429,817	1%	\$1,731,398	1%	
Vanguard Institutional Index I	VINIX	\$349,866	6%	\$7,971,494	6%	\$9,359,247	6%	
T. Rowe Price Blue Chip Growth I	TBCIX	\$162,185	3%	\$2,859,858	2%	\$3,421,564	2%	
Subtotal		\$590,260	10%	\$12,261,169	9%	\$14,512,209	10%	
Mid Cap Equity U.S.								
Vanguard Extended Market Index Instl	VIEIX	\$117,748	2%	\$1,934,523	1%	\$2,627,118	2%	
Champlain Mid Cap Institutional	CIPIX	\$43,427	<1%	\$619,662	<1%	\$816,110	<1%	
Subtotal		\$161,176	3%	\$2,554,185	2%	\$3,443,227	2%	
Small Cap Equity U.S.								
JPMorgan US Small Company R6	JUSMX	\$49,754	<1%	\$583,276	<1%	\$801,495	<1%	
Subtotal		\$49,754	< <b>1</b> %	\$583,276	<b>&lt;1%</b>	\$801,495	< <b>1</b> %	
International Equity								
Lazard International Equity R6	RLIEX	\$34,564	<1%	\$449,804	<1%	\$593,413	<1%	
Vanguard Total Intl Stock Index I	VTSNX	\$115,335	2%	\$1,869,677	1%	\$2,469,854	2%	
Subtotal		\$149,899	2%	\$2,319,481	2%	\$3,063,267	2%	



## PLAN FINANCIALS: ASSETS AND CONTRIBUTIONS - STATE OF DELAWARE 403(b) PLAN

Fund Name	Ticker	Quarterly Contribu	ution		Asset	ts	
	Tickei	01/01/2020 - 03/31/	03/31/2020		12/31/2019		
Specialty	<u> </u>						
TIAA-CREF Real Estate Sec Instl	TIREX	\$33,712	<1%	\$442,756	<1%	\$534,559	<1%
Subtotal		\$33,712	< <b>1</b> %	\$442,756	< <b>1</b> %	\$534,559	< <b>1</b> %
Target Dates							
American Funds 2010 Trgt Date Retire R6	RFTTX	\$15,248	<1%	\$1,052,869	<1%	\$1,062,376	<1%
American Funds 2015 Trgt Date Retire R6	RFJTX	\$45,229	<1%	\$2,070,809	2%	\$2,347,096	2%
American Funds 2020 Trgt Date Retire R6	RRCTX	\$333,307	5%	\$12,277,763	9%	\$13,787,881	9%
American Funds 2025 Trgt Date Retire R6	RFDTX	\$587,329	10%	\$13,625,027	10%	\$15,551,332	11%
American Funds 2030 Trgt Date Retire R6	RFETX	\$713,340	12%	\$15,203,084	12%	\$16,528,741	11%
American Funds 2035 Trgt Date Retire R6	RFFTX	\$862,246	14%	\$19,224,775	15%	\$22,145,130	15%
American Funds 2040 Trgt Date Retire R6	RFGTX	\$697,156	11%	\$13,255,182	10%	\$15,204,563	10%
American Funds 2045 Trgt Date Retire R6	RFHTX	\$699,192	12%	\$11,059,521	8%	\$12,645,665	9%
American Funds 2050 Trgt Date Retire R6	RFITX	\$447,269	7%	\$5,912,020	5%	\$6,611,698	5%
American Funds 2055 Trgt Date Retire R6	RFKTX	\$294,457	5%	\$3,284,463	3%	\$3,688,737	3%
American Funds 2060 Trgt Date Retire R6	RFUTX	\$67,015	1%	\$522,005	<1%	\$559,830	<1%
Subtotal		\$4,761,788	<b>78</b> %	\$97,487,518	75%	\$110,133,049	75%
Other							
Self-Directed Brokerage		\$0	0%	\$4,428,967	3%	\$4,810,216	3%
Subtotal		\$0	0%	\$4,428,967	3%	\$4,810,216	3%
Totals		\$6,072,392	100%	\$130,488,608	100%	\$146,351,714	100%



## PLAN FINANCIALS: ASSETS - STATE OF DELAWARE 401(a) MATCH PLAN

		Assets							
Fund Name	Ticker	03/31/2020		12/31/2019					
Fixed Account			<u>\</u>						
Voya Fixed Plus Account III		\$256,671	1%	\$223,127	<1%				
Subtotal		\$256,671	1%	\$223,127	< <b>1</b> %				
Money Market									
Vanguard Federal Money Market Investor	VMFXX	\$384,242	2%	\$327,722	1%				
Subtotal		\$384,242	2%	\$327,722	1%				
Bond									
PIMCO Total Return Instl	PTTRX	\$54,293	<1%	\$48,597	<1%				
Vanguard Interm-Term Bond Index I	VBIMX	\$231,330	1%	\$198,371	<1%				
Templeton Global Bond R6	FBNRX	\$26,214	<1%	\$25,702	<1%				
Subtotal		\$311,837	2%	\$272,670	<b>1</b> %				
Large Cap Equity U.S.									
American Funds Washington Mutual R6	RWMGX	\$97,402	<1%	\$136,102	<1%				
Vanguard Institutional Index I	VINIX	\$592,359	3%	\$748,589	3%				
T. Rowe Price Blue Chip Growth I	TBCIX	\$368,000	2%	\$420,562	2%				
Subtotal		\$1,057,762	5%	\$1,305,254	<b>6</b> %				
Mid Cap Equity U.S.									
Vanguard Extended Market Index Instl	VIEIX	\$122,679	<1%	\$176,091	<1%				
Champlain Mid Cap Institutional	CIPIX	\$45,835	<1%	\$56,797	<1%				
Subtotal		\$168,513	< <b>1</b> %	\$232,888	1%				
Small Cap Equity U.S.									
JPMorgan US Small Company R6	JUSMX	\$41,460	<1%	\$60,993	<1%				
Subtotal		\$41,460	< <b>1</b> %	\$60,993	< <b>1</b> %				
International Equity									
Lazard International Equity R6	RLIEX	\$33,099	<1%	\$44,031	<1%				
Vanguard Total Intl Stock Index I	VTSNX	\$94,472	<1%	\$127,994	<1%				
Subtotal		\$127,570	< <b>1</b> %	\$172,026	< <b>1</b> %				



## PLAN FINANCIALS: ASSETS - STATE OF DELAWARE 401(a) MATCH PLAN

Found Name	T'slaad		Assets			
Fund Name	Ticker	03/31/2020		12/31/2019		
Specialty	· · · · ·					
TIAA-CREF Real Estate Sec Instl	TIREX	\$35,199	<1%	\$54,198	<1%	
Subtotal		\$35,199	< <b>1</b> %	\$54,198	< <b>1</b> %	
Target Dates						
American Funds 2010 Trgt Date Retire R6	RFTTX	\$710,750	4%	\$781,699	3%	
American Funds 2015 Trgt Date Retire R6	RFJTX	\$1,146,986	6%	\$1,284,992	6%	
American Funds 2020 Trgt Date Retire R6	RRCTX	\$2,582,916	13%	\$2,950,395	13%	
American Funds 2025 Trgt Date Retire R6	RFDTX	\$3,714,911	19%	\$4,287,455	19%	
American Funds 2030 Trgt Date Retire R6	RFETX	\$3,336,926	17%	\$3,863,624	17%	
American Funds 2035 Trgt Date Retire R6	RFFTX	\$3,064,911	16%	\$3,662,689	16%	
American Funds 2040 Trgt Date Retire R6	RFGTX	\$1,803,868	9%	\$2,188,851	10%	
American Funds 2045 Trgt Date Retire R6	RFHTX	\$754,674	4%	\$917,165	4%	
American Funds 2050 Trgt Date Retire R6	RFITX	\$108,116	<1%	\$131,388	<1%	
American Funds 2055 Trgt Date Retire R6	RFKTX	\$12,939	<1%	\$17,244	<1%	
American Funds 2060 Trgt Date Retire R6	RFUTX	\$23,676	<1%	\$28,828	<1%	
Subtotal		\$17,260,672	<b>87</b> %	\$20,114,330	88%	
Other						
Self-Directed Brokerage		\$93,784	<1%	\$113,100	<1%	
Subtotal		\$93,784	< <b>1</b> %	\$113,100	< <b>1</b> %	
Totals		\$19,737,711	100%	\$22,876,308	100%	

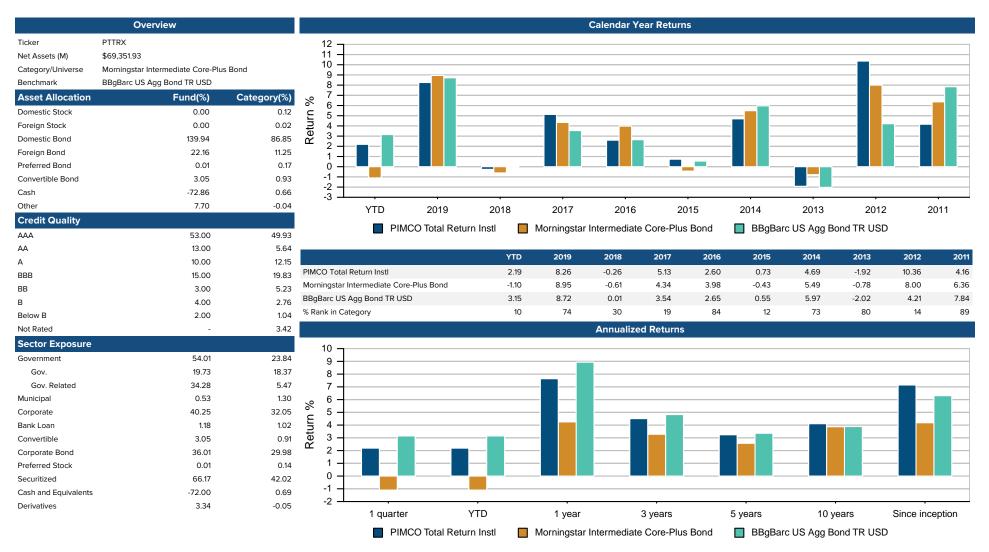


# **Investment Fund Fact Sheets**



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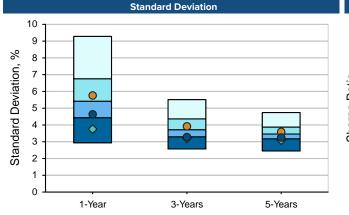
#### PIMCO TOTAL RETURN INSTL MARCH 2020 ASSET VALUE: \$4,711,050.65

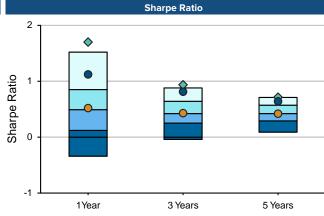


	1 quarter	YTD	1 year	3 years	5 years	10 years	Since inception
PIMCO Total Return Instl	2.19	2.19	7.64	4.51	3.24	4.11	7.15
Morningstar Intermediate Core-Plus Bond	-1.10	-1.10	4.25	3.28	2.57	3.87	4.18
BBgBarc US Agg Bond TR USD	3.15	3.15	8.93	4.82	3.36	3.88	6.31
% Rank in Category	10	10	7	8	14	33	0



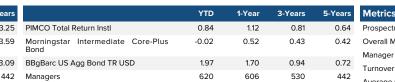
#### PIMCO TOTAL RETURN INSTL MARCH 2020 ASSET VALUE: \$4,711,050.65







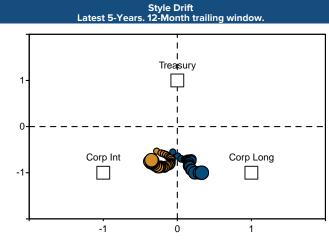
	YTD	1-Year	3-Years	5-Years
PIMCO Total Return Instl	7.57	4.64	3.28	3.25
Morningstar Intermediate Core-Plus Bond	11.05	5.76	3.92	3.59
BBgBarc US Agg Bond TR USD	4.91	3.76	3.20	3.09
Managers	620	606	530	442

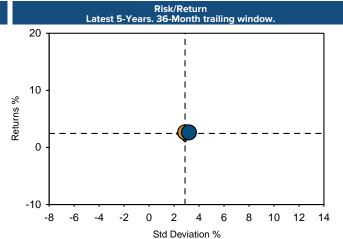


	meanes	i un u	eategory
64	Prospectus Net. Exp.	0.71	0.78
42	Overall Morningstar Rating	4	3
-	Manager Tenure Longest	5.50	10.12
72	Turnover Ratio	723	220
42	Average Credit Quality	-	BBB
	Effective Duration	6.51	5.60
	Effective Maturity	8.34	8.00
	Metrics 3-Years	Fund	Category
	Metrics 3-Years Alpha (%)	<b>Fund</b> -0.22	Category -1.28
			<u> </u>
	Alpha (%)	-0.22	-1.28
	Alpha (%) Beta (%)	-0.22 0.97	-1.28 0.94
	Alpha (%) Beta (%) R-Squared (%)	-0.22 0.97 88.12	-1.28 0.94 63.34
	Alpha (%) Beta (%) R-Squared (%) Up Capture (%)	-0.22 0.97 88.12 95.64	-1.28 0.94 63.34 86.79

Fund

Category





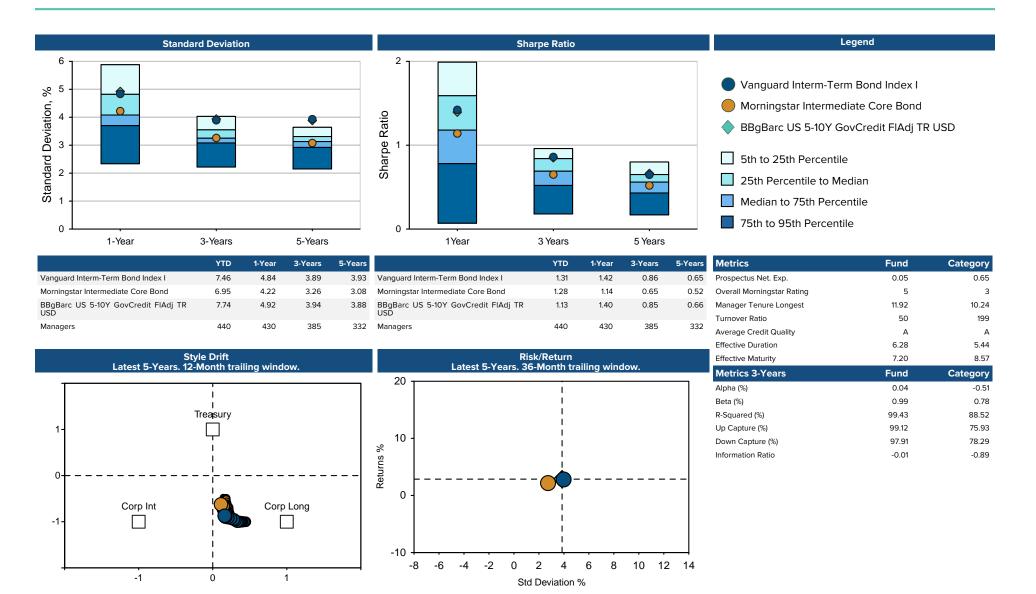
#### VANGUARD INTERM-TERM BOND INDEX I MARCH 2020 ASSET VALUE: \$18,694,100.38

	Overview						C	Calendar Ye	ar Returns	5					
Ticker	VBIMX		12 -	1											
Net Assets (M)	\$33,998.76		10 -												_
Category/Universe	Morningstar Intermediate Core Bond														
Benchmark	BBgBarc US 5-10Y GovCredit FIAdj TR U	SD	8 -												
Asset Allocation	Fund(%) C	ategory(%)	° 6 −												
Domestic Stock	0.00	0.01	- 4 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2	<b>—</b> —				_							
Foreign Stock	0.00	0.00	- 2 ef	▞▔▋▃▋──						_					
Domestic Bond	87.97	90.76	<u>∝</u> 0 –												
Foreign Bond	9.75	6.54	-2 -									-			
Preferred Bond	0.00	0.07	-4 -												
Convertible Bond	1.53	0.89	-6 -												
Cash	0.75	1.77		YTD	2019	2018	2017	2016	20	15	2014	2013	2012	20	011
Other	0.00	-0.05					. Danal Indau								
Credit Quality					_	guard Interm-Terr				rningstar Int	ermediate	Core Bond			
AAA	56.08	62.15			BBgl	Barc US 5-10Y G	ovCredit FIA	dj TR USD							
AA	3.00	6.00													
А	16.25	13.27				YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011
BBB	24.67	16.22	-	nterm-Term Bond Ir		3.10	10.20	-0.15	3.87	2.85	1.30	6.99	-3.42	7.05	10.78
BB	0.00	0.83	-	r Intermediate Core		1.57	8.12	-0.27	3.20	2.54	0.37	5.23	-1.98	5.48	6.54
В	0.00	0.19		S 5-10Y GovCredit F	IAdj TR USD	2.82	10.38	-0.07	3.81	3.10	1.28	6.91	-3.37	7.22	10.79
Below B	0.00	0.09	% Rank in (	Category		22	2	44	23	30	9	4	96	22	1
Not Rated	0.00	1.24						Annualized	d Returns						
Sector Exposure			11 -	-											
Government	58.59	27.16	10 -												
Gov.	55.38	22.81	9 -												
Gov. Related	3.22	4.35	8 -												
Municipal	0.25	3.74	87-												
Corporate	40.21	27.60	Return - 9 - 4												
Bank Loan	0.00	0.10	- 5 ef												
Convertible	1.51	0.89											_		
Corporate Bond	38.70	26.57	3 -												
Preferred Stock	0.00	0.04	2 -												
Securitized	0.19	39.87	1 - 0 -												
Cash and Equivalents	0.75	1.67	0 -	1 quarter		YTD	1 year		3 years	5.	/ears	10 ye	ears	Since ince	
Derivatives	0.00	-0.02		i qualter			-		-	-		-	5013		spaon
					-	guard Interm-Terr Barc US 5-10Y G			Mo	rningstar Int	ermediate	Core Bond			

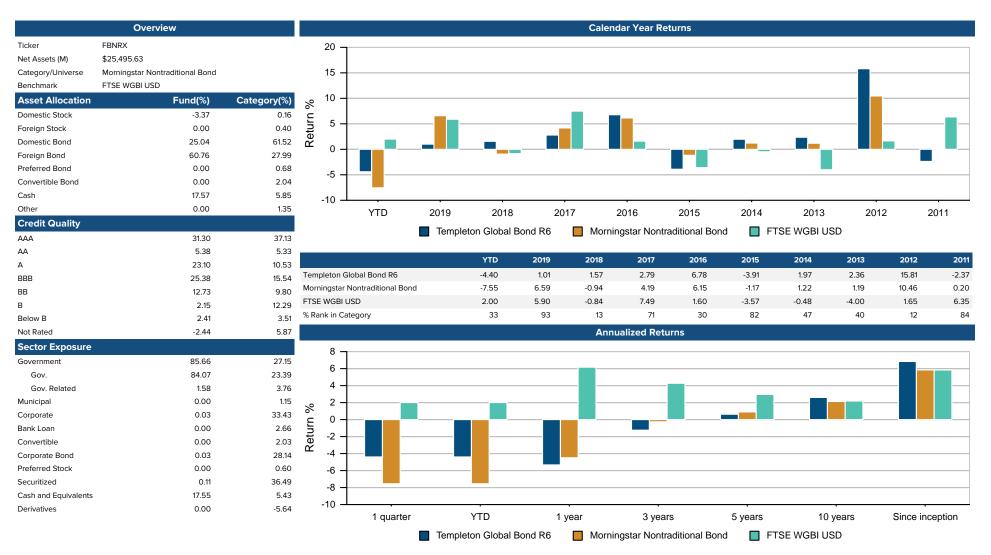
	1 quarter	YTD	1 year	3 years	5 years	10 years	Since inception
Vanguard Interm-Term Bond Index I	3.10	3.10	9.43	5.18	3.68	4.89	5.06
Morningstar Intermediate Core Bond	1.57	1.57	6.78	3.90	2.74	3.51	3.85
BBgBarc US 5-10Y GovCredit FIAdj TR USD	2.82	2.82	9.42	5.18	3.72	4.91	5.10
% Rank in Category	22	22	5	2	3	1	5



#### VANGUARD INTERM-TERM BOND INDEX I MARCH 2020 ASSET VALUE: \$18,694,100.38



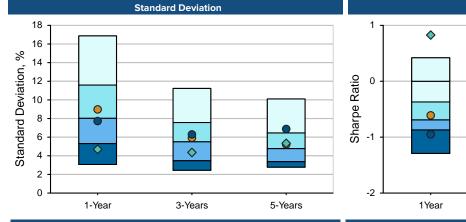
#### TEMPLETON GLOBAL BOND R6 MARCH 2020 ASSET VALUE: \$1,983,561.22

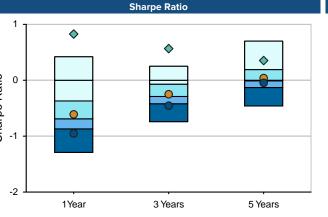


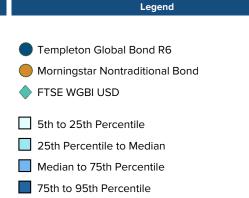
	1 quarter	YTD	1 year	3 years	5 years	10 years	Since inception
Templeton Global Bond R6	-4.40	-4.40	-5.33	-1.25	0.63	2.61	6.84
Morningstar Nontraditional Bond	-7.55	-7.55	-4.49	-0.26	0.90	2.13	5.85
FTSE WGBI USD	2.00	2.00	6.17	4.27	2.96	2.19	5.83
% Rank in Category	33	33	60	73	64	40	1



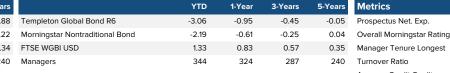
#### TEMPLETON GLOBAL BOND R6 MARCH 2020 ASSET VALUE: \$1,983,561.22



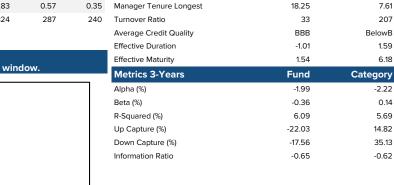


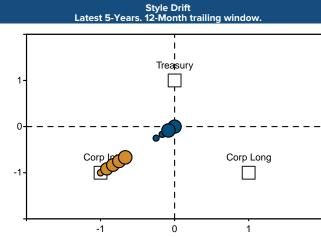


	YTD	1-Year	3-Years	5-Years	
Templeton Global Bond R6	6.23	7.73	6.30	6.88	Templetor
Morningstar Nontraditional Bond	15.38	8.98	5.93	5.22	Morningst
FTSE WGBI USD	3.98	4.70	4.36	5.34	FTSE WGE
Managers	344	324	287	240	Managers



Risk/Return







Fund

0.57

3

Category

1.23

3

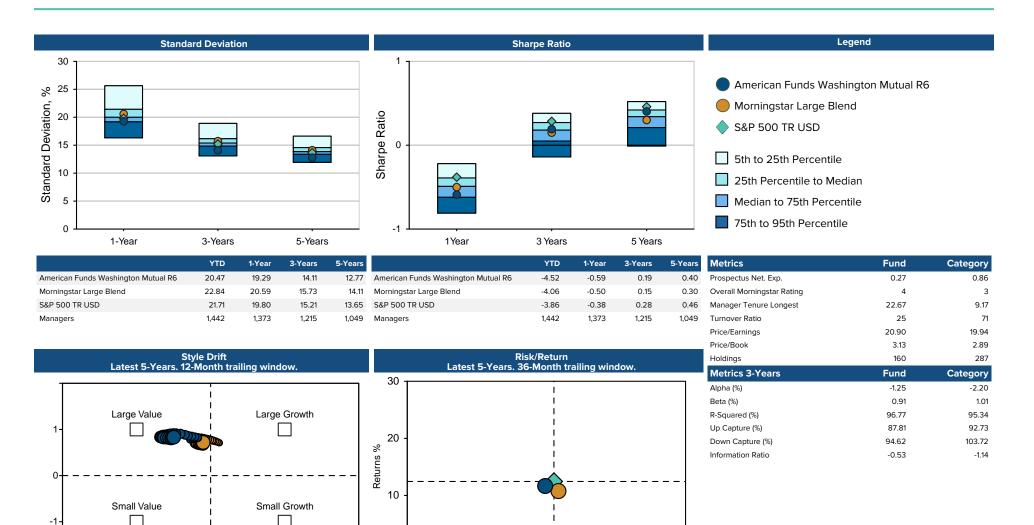
#### AMERICAN FUNDS WASHINGTON MUTUAL R6 MARCH 2020 ASSET VALUE: \$8,459,407.94

	Overview				Ca	lendar Ye	ar Returns						
Ticker	RWMGX		40 -										
Net Assets (M)	\$101,535.49		35 -										
Category/Universe	Morningstar Large Blend		30 -										
Benchmark	S&P 500 TR USD		25 <b>-</b> 20 <b>-</b>										
Asset Allocation	Fund(%)	Category(%)	× 15		-								
Domestic Stock	87.81	92.26											
Foreign Stock	8.16	4.61	0 turn 5										_
Domestic Bond	0.00	0.94	₩ -5										
Foreign Bond	0.00	0.29	-10 -										
Preferred Bond	0.32	0.05	-15										
Convertible Bond	0.00	0.09	-20										
Cash	3.72	1.36	-30	•	•								
Other	0.00	0.41	YTD 2019	2018	2017	2016	2015	20	014	2013	2012	20	11
Capitalization					a Mutual DC	<b>—</b> M-		• Disad			00		
Giant	56.45	46.87	American	Funds Washingto	n wuluai Ro		orningstar Larg	e biena	S&P	500 TR U	30		
Large	38.81	34.01											
Mid	4.58	16.84		YTD		2018		2016	2015	2014	2013	2012	2011
Small	0.16	2.10	American Funds Washington Mutual R6	-21.47		-2.66		13.73	0.12	11.53	32.34	12.85	7.35
Micro	0.00	0.17	Morningstar Large Blend	-20.92		-6.06		10.83	-0.62	11.60	32.13	15.05	0.37
Sector Exposure			S&P 500 TR USD	-19.60	31.49	-4.38		11.96	1.38	13.69	32.39	16.00	2.11
Cyclicals Total	28.20	31.94	% Rank in Category	65	82	12	61	17	48	59	49	79	5
Basic Materials	3.06	2.65			Α	nnualized	d Returns						
Cons. Cyclicals	5.58	10.03	15 –										
Financials	18.28	16.17										_	
Real Estate	1.28	3.09	10 -										
Defensive Total	25.22	25.31	5 -										
Cons. Defensive	6.49	8.07	» ° -										
Health Care	15.88	14.21	° -5 -										
Utilities	2.85	3.03	Lu -5										
Sensitive Total	46.59	42.75											
Communications	7.83	9.58	······································										
Energy	7.92	3.70	-20										
Industrials	14.07	10.58	-25 -										
Technology	16.77	18.89	-30										
Sub-Regional Exp	oosure			YTD	1 year		3 years	5 ye	ars	10 ye	ars	Since incep	otion
U.S.	87.81	92.27	·		-		-	-		-			otion
Canada	1.58	0.62	American	Funds Washingto	n Mutual R6	Mc	orningstar Larg	e Blend	S&P	500 TR U	SD		
Latin America	0.00	0.18											
U.K.	2.84	1.12		1 quarter	YTE		1 year	3 years	5 yea		10 years	Since in	nception
EuroZone	1.02	0.98	American Funds Washington Mutual R6	-21.47	-21.47	7	-10.45	3.57	5.6	67	9.96		11.24
Europe ex-EuroZone	2.68	0.85	Morningstar Large Blend	-20.92	-20.92	2	-9.97	2.80	4.4	15	8.84		9.00
Developed Asia	0.00	0.25	S&P 500 TR USD	-19.60	-19.60		-6.98	5.10	6.7		10.53		10.25
Emerging Asia	0.00	0.43	% Rank in Category	65	65	5	62	49	3	38	29		1
Emerging Europe	0.00	0.03											
Africa	0.00	0.01											
Middle East	0.00	0.01											
Japan	0.03	0.15											

62

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#### AMERICAN FUNDS WASHINGTON MUTUAL R6 MARCH 2020 ASSET VALUE: \$8,459,407.94



8

Std Deviation %

10 12 14 16 18 20 22

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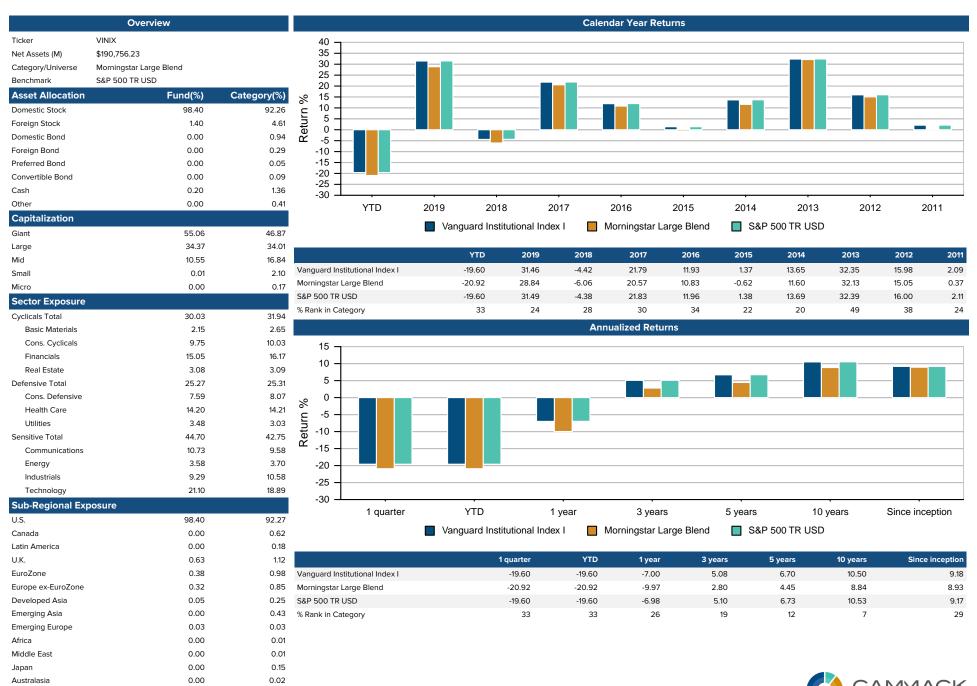
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#### VANGUARD INSTITUTIONAL INDEX I MARCH 2020 ASSET VALUE: \$49,771,942.19



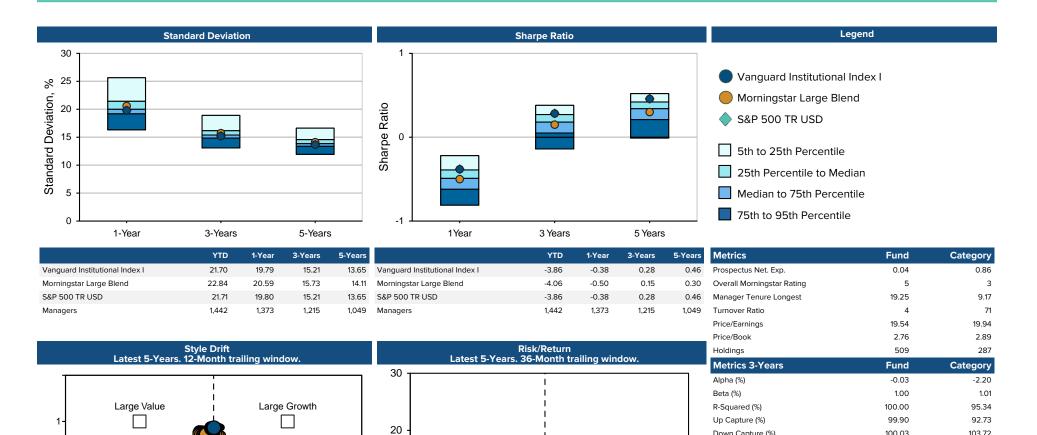
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#### VANGUARD INSTITUTIONAL INDEX I MARCH 2020 ASSET VALUE: \$49,771,942.19



0

Small Growth

1

0

-1-

Small Value

1

-1

Returns %

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0

0

2

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10 12

Std Deviation %

14 16 18 20 22



100.03

-2.38

Down Capture (%)

Information Ratio

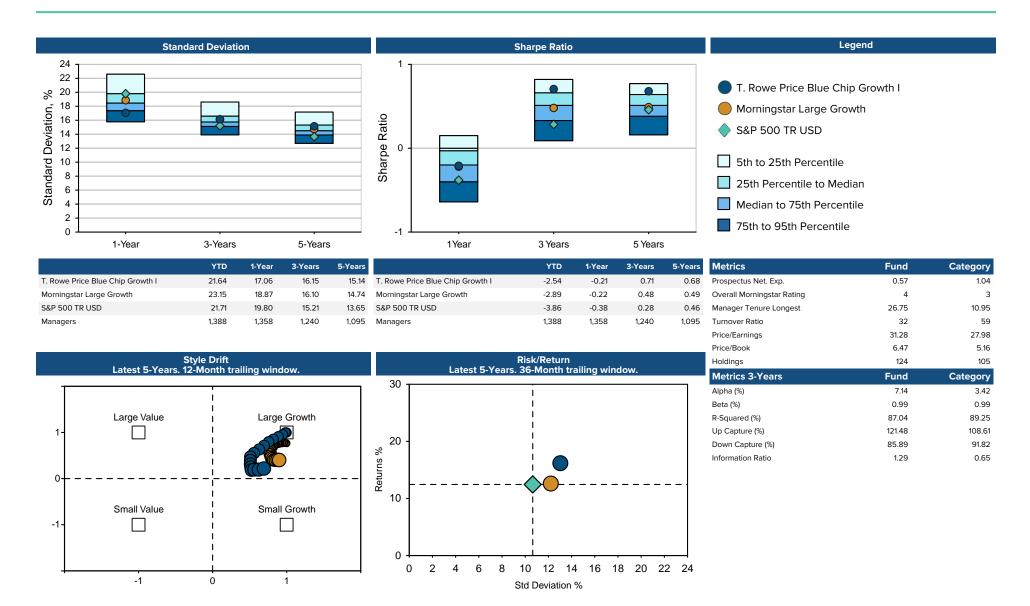
103.72

-1.14

#### T. ROWE PRICE BLUE CHIP GROWTH I MARCH 2020 ASSET VALUE: \$22,629,678.72

	Overview						Calend	lar Year Retu	ırns				
Ticker	TBCIX		50 -										
Net Assets (M)	\$60,147.80		45 -										
Category/Universe	Morningstar Large Growth		40 -			_							
Benchmark	S&P 500 TR USD		35 <del>-</del> 30 -										
Asset Allocation	Fund(%)	Category(%)	25 -										
Domestic Stock	91.62	91.48	% 20 E 15										
Foreign Stock	8.33	6.07	Return 10										
Domestic Bond	0.00	0.07											
Foreign Bond	0.00	0.01											·
Preferred Bond	0.00	0.07	-5 -10 -										
Convertible Bond	0.00	0.00	-15										
Cash	0.04	2.13	-20										
Other	0.00	0.18	-25	2019	2018	2017		2016	2015	2014 20	013 2012	) ^	2011
Capitalization			TID				2	2010	2015			<u> </u>	2011
Giant	54.87	49.37		T. Rov	ve Price Blue	Chip Growth I		/lorningstar L	arge Growth	S&P 500 T	FR USD		
Large	42.31	33.12											
Mid	2.82	15.85			YTD	2019	2018	2017	2016	2015 201	4 2013	2012	2011
Small	0.00	1.55	T. Rowe Price Blue Chip Gro	owth I	-13.12	30.13	2.14	36.71	1.14	11.15 9.2	8 41.57	18.41	1.50
Micro	0.00	0.12	Morningstar Large Growth		-15.48	31.95	-2.20	27.78	3.80	3.65 10.6	1 34.66	15.69	-1.15
Sector Exposure	0.00	0.12	S&P 500 TR USD		-19.60	31.49	-4.38	21.83	11.96	1.38 13.6	9 32.39	16.00	2.11
	25.20	20.21	% Rank in Category		26	69	13	5	72	4 6	6 7	19	25
Cyclicals Total Basic Materials	35.36 0.68	30.21 1.73					Δηηιι	alized Retur	ns				
	19.67	13.89					Anna						
Cons. Cyclicals Financials	19.67	12.51	20 7										
Real Estate	0.44	2.08	15 -								_		
Defensive Total	17.24	19.79	10 -										
Cons. Defensive	1.39	4.37	F										
Health Care	15.60	4.57	~										
Utilities	0.25	0.66											·
Sensitive Total	47.41	50.00	-5										
Communications	18.13	12.57	∞ <sub>-10</sub>										
Energy	0.30	12.37		-									
Industrials	7.74	8.22	-15 -										
Technology	21.24	28.10	-20 -										
		20.10	-25					•		•	•		
Sub-Regional Exp		01.40	1 quar	ter	YTD	1 yea	r	3 years	Ę	5 years	10 years	Since inc	eption
U.S.	91.62	91.40			ve Price Blue	Chip Growth I	<b>—</b> N	/lorningstar L	arge Growth	S&P 500 T	FR USD		
Canada Latin America	0.40	0.79 0.29				2	<b>—</b> "						
U.K.	0.00 0.34	0.29			. 1	Jarter	YTD	1 year	3 years	5 years	10 years	Sine	e inception
EuroZone	0.34		T. David Dring Dive Chin Co									Sinc	
		1.29	T. Rowe Price Blue Chip Gr	owth I		-13.12	-13.12	-2.70	12.65		13.93		10.60
Europe ex-EuroZone	0.21	0.54	Morningstar Large Growth			-15.48	-15.48	-3.72	8.63		10.96		8.51
Developed Asia	0.00		S&P 500 TR USD		-	19.60	-19.60	-6.98	5.10		10.53		8.88 5
Emerging Asia Emerging Europe	7.28		% Rank in Category			26	26	50	16	12	6		5
		0.01											
Africa Middle East	0.00	0.01											
Middle East	0.00	0.07											
Japan Australasia	0.00 0.00	0.19 0.01										_	
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### T. ROWE PRICE BLUE CHIP GROWTH I MARCH 2020 ASSET VALUE: \$22,629,678.72





### VANGUARD EXTENDED MARKET INDEX INSTL MARCH 2020 ASSET VALUE: \$11,667,966.02

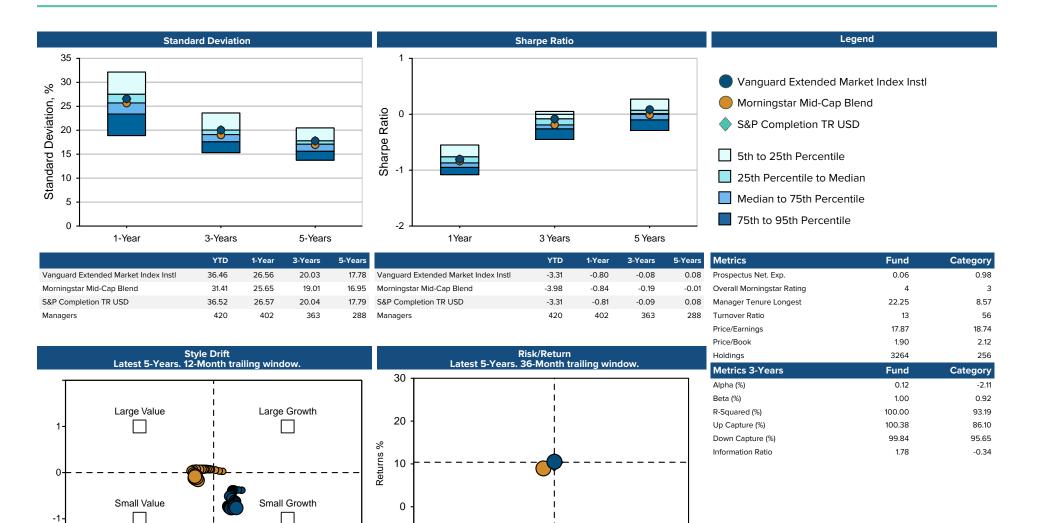
	Overview						Calendar Y	'ear Returns	s					
Ticker	VIEIX		50 -											
Net Assets (M)	\$53,233.63		40											
Category/Universe	Morningstar Mid-Cap Blend													
Benchmark	S&P Completion TR USD		30 -											
Asset Allocation	Fund(%)	Category(%)	» <sup>20</sup>			_								
Domestic Stock	96.20	92.07	° 10 -											
Foreign Stock	1.25	3.87	10 01											
Domestic Bond	0.00	0.58	å "											
Foreign Bond	0.00	0.08	± -10 →											
Preferred Bond	0.00	0.13	-20 -											
Convertible Bond	0.00	0.06	-30 -											
Cash	2.55	3.12	-40											
Other	0.00	0.09	YTD	2019	2018	2017	2016	20	)15	2014	2013	2012	2	011
Capitalization													-	•••
Giant	2.02	2.88		Vanguard Exte	ended Market Inc	lex Insti	Mornin	gstar Mid-Ca	ap Blend	S&P C	ompletion T	RUSD		
Large	7.60	17.99												
Mid	51.58	61.00			YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011
Small	33.12	17.14	Vanguard Extended Marke		-27.99	28.05	-9.35	18.12	16.15	-3.24	7.56	38.42	18.50	-3.57
Micro	5.68	1.00	Morningstar Mid-Cap Blen	d	-28.28	26.39	-10.90	16.11	15.02	-4.36	8.36	35.14	16.68	-2.79
Sector Exposure			S&P Completion TR USD		-28.02	27.95	-9.57	18.11	15.95	-3.35	7.50	38.24	18.45	-3.71
Cyclicals Total	42.24	40.28	% Rank in Category		45	36	37	33	44	53	62	19	25	64
Basic Materials	3.00	4.47					Annualiz	ed Returns						
Cons. Cyclicals	12.26	12.70	10 –											
Financials	15.50	15.41												
Real Estate	11.48	7.71	5 -											
Defensive Total	19.67	19.97	0 -											
Cons. Defensive	3.05	4.82	5 -			_								
Health Care	14.12	10.68	° -5 − ⊂ -10 −											
Utilities	2.50	4.48												
Sensitive Total	38.10	39.74	te -15											
Communications	5.33	4.82	··· -20											
Energy	1.98	3.40	-25 -											
Industrials	12.20	15.94	-30											
Technology	18.59	15.58												
Sub-Regional Ex	posure		-35	rtor	YTD	1.100		2 1/2 0 1/2	F		10.10	0.50	Cinco ino	ontion
U.S.	96.20	92.08	1 qua			1 year		3 years		years	10 ye		Since inc	eption
Canada	0.02	0.99		Vanguard Exte	ended Market Inc	lex Instl	Mornin	gstar Mid-Ca	ap Blend	S&P C	ompletion T	R USD		
Latin America	0.21	0.28												
U.K.	0.35	0.87			1 quarter		YTD	1 year	3 years	5 yea	ars	10 years	Since	inception
EuroZone	0.02	0.46	Vanguard Extended Marke	et Index Instl	-27.99	-	27.99	-20.50	-1.90	1.	05	8.26		6.71
Europe ex-EuroZone	0.15	0.35	Morningstar Mid-Cap Blen	d	-28.28	-3	28.28	-20.69	-3.71	-0.	58	6.60		7.71
Developed Asia	0.05	0.12	S&P Completion TR USD		-28.02	- A	28.02	-20.59	-2.02	0.	92	8.14		6.59
Emerging Asia	0.45	0.54	% Rank in Category		45		45	44	28		20	13		75
Emerging Europe	0.01	0.03												
Africa	0.00	0.03												
Middle East	0.00	0.07												
Japan	0.00	0.13												
Australasia	0.00	0.02												

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68

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#### VANGUARD EXTENDED MARKET INDEX INSTL MARCH 2020 ASSET VALUE: \$11,667,966.02



12 14

Std Deviation %

16 18

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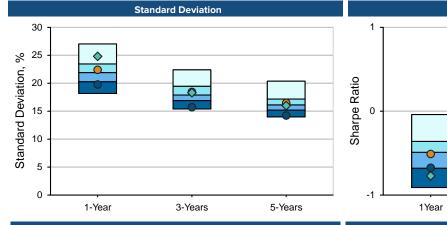
#### CHAMPLAIN MID CAP INSTITUTIONAL MARCH 2020 ASSET VALUE: \$3,712,188.65

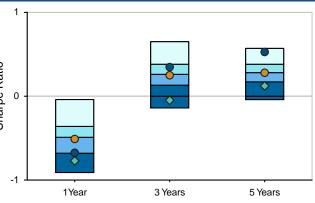
	Overview					Calend	dar Year Retu	Jrns					
Ticker	CIPIX		45 –										
Net Assets (M)	\$3,160.17		40 -										
Category/Universe	Morningstar Mid-Cap Growth		35 -										
Benchmark	Russell Mid Cap TR USD		30 - 25 - 20 -										
Asset Allocation	Fund(%)	Category(%)	× 15 <del>-</del>										
Domestic Stock	96.38	91.40	<u> </u>										
Foreign Stock	1.17	4.85						_					
Domestic Bond	0.00	0.40	un -š -↓										
Foreign Bond	0.00	0.14	-10										
Preferred Bond	0.00	0.03	-20										
Convertible Bond	0.00	0.29	-25										
Cash	2.46	2.37	-30 -35 -			,	•						
Other	0.00	0.53	YTD	2019 201	3 20	17	2016	2015	2014	2013	2012	2	2011
Capitalization			-	Champlein Mid Cap I	otitutional	Mornin	a gatar Mid Ca	n Crouth		aall Mid Can T			
Giant	0.00	2.28		Champlain Mid Cap Ir	เอแนแบทสเ	Mornii	ngstar Mid-Ca	ip Glowin	Kus	sell Mid Cap T	1.030		
Large	27.59	27.03			2010	2010	2017	2016	2015	2014	2012	2042	2011
Mid	64.12	59.27		YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011
Small	8.29	10.43	Champlain Mid Cap Institutional		26.55	3.76	19.50	18.68	1.41	7.98	37.56	11.88	2.52
Micro	0.00	0.99	Morningstar Mid-Cap Growth	-20.64	32.49	-5.98	24.32	6.89	-0.42	7.16	35.78	14.71	-3.00
Sector Exposure			Russell Mid Cap TR USD	-27.07	30.54	-9.06	18.52	13.80	-2.44	13.22	34.76	17.28	-1.55
Cyclicals Total	24.50	28.77	% Rank in Category	43	88	6	82	3	31	43	30	78	13
<b>Basic Materials</b>	0.00	1.95				Annı	ualized Retur	ns					
Cons. Cyclicals	8.90	13.90	15 –										
Financials	15.60	8.58	10										
Real Estate	0.00	4.35											
Defensive Total	36.43	20.99	5 -										
Cons. Defensive	12.01	3.26	0 <b>−</b>										·
Health Care	24.42	17.16	° -5										
Utilities	0.00	0.57	Line -10										
Sensitive Total	39.08	50.24	Đ -15 <b>-</b>			_							
Communications	1.05	4.45	-20										
Energy	0.00	1.90	-25 -										
Industrials	11.92	15.99	-30										
Technology	26.11	27.90	-35										
Sub-Regional Exp	oosure		-35	YTD	1	year	3 years		5 years	10	years	Since inc	eption
U.S.	96.38	91.89				-	-	0 1	-		-	0	
Canada	0.00	1.63		Champlain Mid Cap Ir	nstitutional	Mornii	ngstar Mid-Ca	p Growth	Rus	sell Mid Cap T	K USD		
Latin America	0.00	0.35											
U.K.	1.17	0.52			quarter	YTD	1 year	3 yea		5 years	10 years	Since	e inception
EuroZone	0.00	0.56	Champlain Mid Cap Institutional	I	-19.41	-19.41	-12.28	6.2		7.97	11.43		9.97
Europe ex-EuroZone	0.00	0.22	Morningstar Mid-Cap Growth		-20.64	-20.64	-11.17	4.6		4.33	9.46		7.62
Developed Asia	0.00	0.14	Russell Mid Cap TR USD		-27.07	-27.07	-18.31	-0.		1.85	8.77		7.11
Emerging Asia	0.00	0.96	% Rank in Category		43	43	59	3	35	11	15		8
Emerging Europe	0.00	0.02											
	0.00	0.01											
Africa	0.00												
Africa Middle East Japan	0.00	0.01											

70

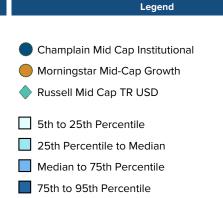
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### CHAMPLAIN MID CAP INSTITUTIONAL MARCH 2020 ASSET VALUE: \$3,712,188.65





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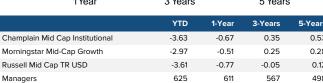


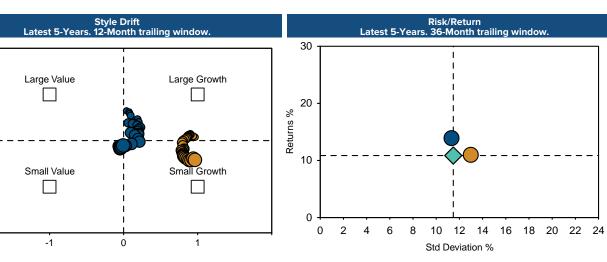
	YTD	1-Year	3-Years	5-Years	
Champlain Mid Cap Institutional	22.82	19.78	15.71	14.23	C
Morningstar Mid-Cap Growth	30.20	22.41	18.45	16.48	Ν
Russell Mid Cap TR USD	32.50	24.81	18.31	16.00	F
Managers	625	611	567	498	Ν

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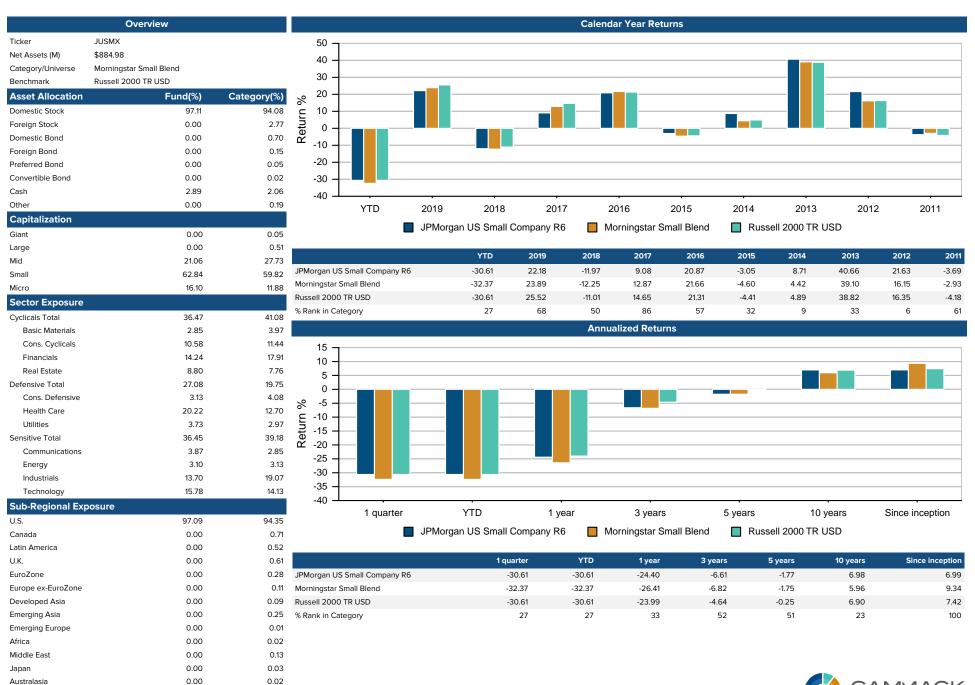




rs	Metrics	Fund	Category
53	Prospectus Net. Exp.	0.87	1.14
28	Overall Morningstar Rating	5	3
12	Manager Tenure Longest	11.75	10.96
8	Turnover Ratio	19	63
	Price/Earnings	28.56	28.32
	Price/Book	3.68	4.10
	Holdings	65	112
	Metrics 3-Years	Fund	Category
	Metrics 3-Years Alpha (%)	<b>Fund</b> 6.21	Category 5.23
	Alpha (%)	6.21	5.23
	Alpha (%) Beta (%)	6.21 0.82	5.23 0.94
	Alpha (%) Beta (%) R-Squared (%)	6.21 0.82 91.96	5.23 0.94 87.80
	Alpha (%) Beta (%) R-Squared (%) Up Capture (%)	6.21 0.82 91.96 106.06	5.23 0.94 87.80 111.71



#### JPMORGAN US SMALL COMPANY R6 MARCH 2020 ASSET VALUE: \$4,106,654.41

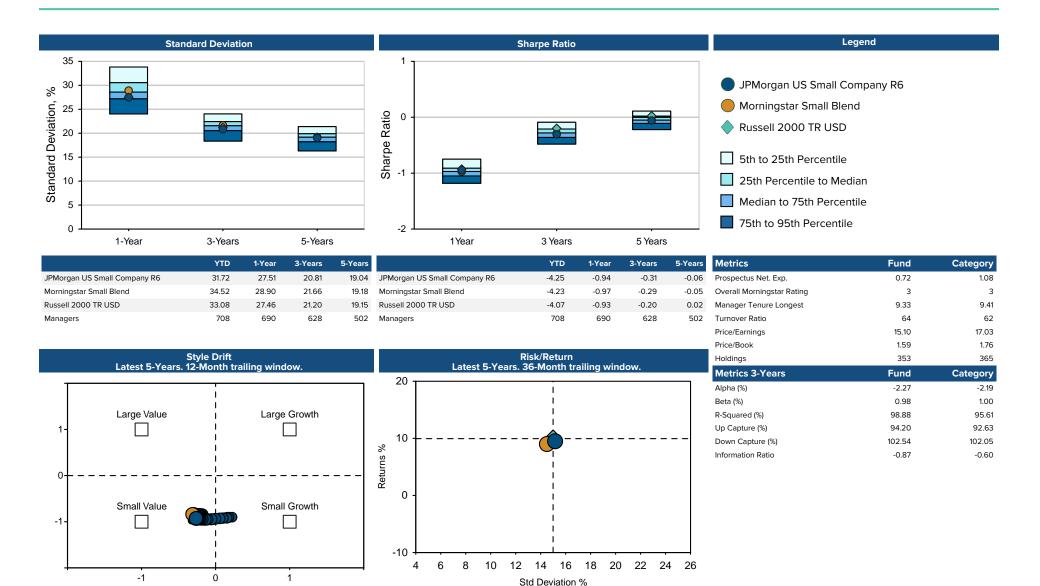


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#### JPMORGAN US SMALL COMPANY R6 MARCH 2020 ASSET VALUE: \$4,106,654.41

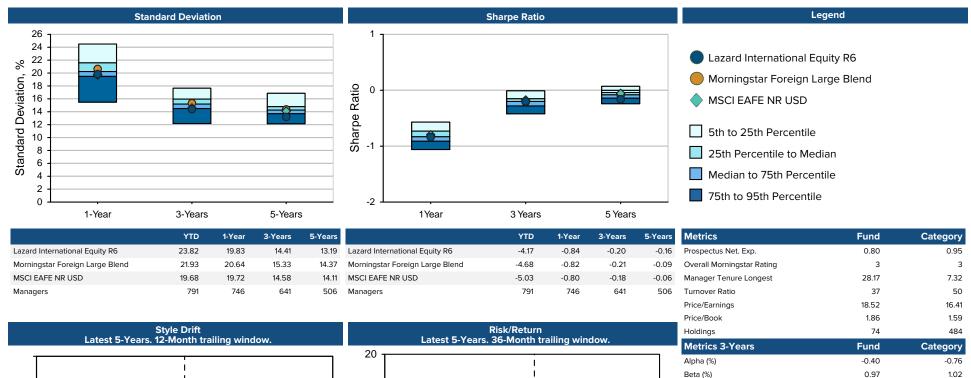




#### LAZARD INTERNATIONAL EQUITY R6 MARCH 2020 ASSET VALUE: \$2,240,776.06

	Overview					Calend	dar Year Retu	irns				
Ticker	RLIEX		30 –									
Net Assets (M)	\$2,281.08		25 -									
Category/Universe	Morningstar Foreign Large Blend		20 -									
Benchmark	MSCI EAFE NR USD		15 -									
Asset Allocation	Fund(%) C	ategory(%)	× 10 -									
Domestic Stock	6.17	2.91	° 5									
Foreign Stock	91.16	94.04	C C C C C C C C C C C C C C C C C C C									
Domestic Bond	0.00	0.76	₽ -5 <del> </del> -				-					
Foreign Bond	0.00	0.38	-10 -									-
Preferred Bond	0.00	0.05	-15									
Convertible Bond	0.00	0.04	-20									
Cash	2.67	1.18	-25									
Other	0.00	0.64	-30 YTD	2019	2018 2	2017	2016	2015	2014 2013	. 201	2	2011
Capitalization			TID	2019	2010 2	.017	2010	2015			2	2011
Giant	39.25	39.24		Lazard Internatio	nal Equity R6	Mornin	igstar Foreign	Large Blend	MSCI EAFE	NR USD		
Large	47.74	37.38										
Mid	13.00	20.32		Y	D 2019	2018	2017	2016	2015 2014	2013	2012	2011
Small	0.00	2.55	Lazard International Equity R	-23.	21.17	-13.62	22.85	-4.17	1.67 -4.29	20.84	22.70	-7.17
Micro	0.00	0.50	Morningstar Foreign Large B	lend -23.	38 21.59	-14.52	25.28	1.66	-1.25 -4.65	19.96	18.14	-13.45
Sector Exposure			MSCI EAFE NR USD	-22.	33 22.01	-13.79	25.03	1.00	-0.81 -4.90	22.78	17.32	-12.14
Cyclicals Total	33.96	37.87	% Rank in Category		45 59	32	81	96	16 33	47	8	7
Basic Materials	6.17	6.51				Annu	ualized Retur	ns				
Cons. Cyclicals	6.15	10.47	4.0									
Financials	18.69	18.05										
Real Estate	2.95	2.83	5 -									
Defensive Total	23.30	25.38	0									
Cons. Defensive	9.64	10.69										
Health Care	10.64	11.61	% -5 -									
Utilities	3.02	3.07	La -10 -									
Sensitive Total	42.74	36.75	eti									
Communications	12.63	7.64	∝ -15 -									
Energy	6.27	4.62	-20 -									
Industrials	17.35	14.66	-25 -									
Technology	6.49	9.83	-23									
Sub-Regional Exp	osure		-30	•			•		•	•		
U.S.	6.13	2.87	1 quart	er YTD		1 year	3 years	5	years 1	0 years	Since in	ception
Canada	5.48	3.46		Lazard Internatio	nal Equity R6	Mornin	igstar Foreign	Large Blend	MSCI EAFE	NR USD		
Latin America	0.42	1.46				—	-	-	-			
U.K.	16.59	14.25			1 quarter	YTD	1 year	3 years	5 years	10 years	Sin	ce inception
EuroZone	29.30	26.93	Lazard International Equity R	6	-23.04	-23.04	-15.19	-2.11	-1.82	3.04		4.92
Europe ex-EuroZone	13.96	12.78	Morningstar Foreign Large B		-23.38	-23.38	-15.66	-2.74	-1.13	2.18		6.18
Developed Asia	5.55	6.73			-22.83	-22.83	-14.38	-1.82	-0.62	2.72		4.41
Emerging Asia	1.97	5.57			45	45	47	42		15		75
Emerging Europe	0.00	0.65										
Africa	0.00	0.32										
Middle East	1.14	0.42										
Japan	16.11	17.51										
Australasia	0.00	3.77										
Data Sources: I Confidential Inf	Morningstar as of 03.31.2020 formation - For Plan Sponsor	) Use Only	© 2020 All Rights	Reserved					74		TIRE	

#### LAZARD INTERNATIONAL EQUITY R6 MARCH 2020 ASSET VALUE: \$2,240,776.06



10

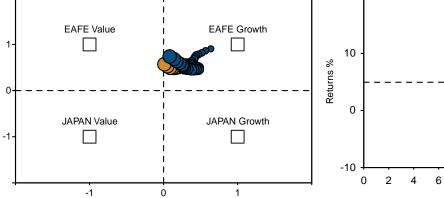
Std Deviation %

8

12 14 16

20 22

18



# 75 CAMMACK

95.43

91.61

94.97

-0.09

94.70

95.84

100.88

-0.22

R-Squared (%)

Up Capture (%)

Down Capture (%)

Information Ratio

## VANGUARD TOTAL INTL STOCK INDEX I MARCH 2020 ASSET VALUE: \$8,890,334.51

	Overview						Calenda	ar Year Returr	IS					
Ticker	VTSNX		35 –											
Net Assets (M)	\$344,407.86		30 -											
Category/Universe	Morningstar Foreign Large Blend		25 -											
Benchmark	FTSE Global All Cap ex US TR USD		20 -											
Asset Allocation	Fund(%)	Category(%)	15 - % 10 -											
Domestic Stock	0.60	2.91	S - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -											
Foreign Stock	97.12	94.04												
Domestic Bond	0.00	0.76	₩ -5 <del>-</del>											
Foreign Bond	0.00	0.38	-10 -											
Preferred Bond	0.03	0.05	-15											
Convertible Bond	0.00	0.04	-20 -											
Cash	2.16	1.18	-30	· · ·										
Other	0.09	0.64	YTD	2019	2018	2017	20	016 2	015	2014	2013	201	2	2011
Capitalization														
Giant	39.89	39.24	va 📃 va	nguard Total Int	I Stock Index I	Moi	ningstar Fo	oreign Large Bl	end 📃	FISEG	obal All Cap	ex US IR U	5D	
Large	33.76	37.38												
Mid	20.03	20.32			YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011
Small	5.61	2.55	Vanguard Total Intl Stock I	ndex I	-24.31	21.56	-14.39	27.55	4.70	-4.24	-4.15	15.15	18.28	-14.51
Micro	0.72	0.50	Morningstar Foreign Large		-23.38	21.59	-14.52	25.28	1.66	-1.25	-4.65	19.96	18.14	-13.45
Sector Exposure			FTSE Global All Cap ex US	TR USD	-23.96	22.19	-14.36	27.77	5.04	-4.03	-3.12	15.90	17.92	-14.03
Cyclicals Total	42.01	37.87	% Rank in Category		67	51	51	25	18	80	32	84	47	64
Basic Materials	7.29	6.51					Annua	alized Returns						
Cons. Cyclicals	10.88	10.47	10 -											
Financials	19.77	18.05												
Real Estate	4.07	2.83	5 -											
Defensive Total	21.88	25.38	0											
Cons. Defensive	8.99	10.69												
Health Care	9.38	11.61	% -5											
Utilities	3.51	3.07	-10			_								
Sensitive Total	36.12	36.75	tet.											
Communications	7.45	7.64	ữ -15 <b>−</b>											
Energy	5.79	4.62	-20											
Industrials	12.99	14.66	-25											
Technology	9.89	9.83												
Sub-Regional Exp	osure		-30											
U.S.	0.60	2.87	1 qua	rter	YTD	1 ye	ar	3 years	Ę	5 years	10	years	Since ir	nception
Canada	6.67	3.46	📕 Va	nguard Total Int	tl Stock Index I	Moi	ningstar Fo	reign Large Bl	end 🔲	FTSE GI	obal All Cap	ex US TR US	SD	
Latin America	2.72	1.46	_			_								
U.K.	10.17	14.25			1 quart	er	YTD	1 year	3 years	;	5 years	10 years	Sir	nce inception
EuroZone	19.51	26.93	Vanguard Total Intl Stock I	ndex I	-24.		-24.31	-16.55	-2.52		-0.65	2.09		6.01
Europe ex-EuroZone	9.73	12.78	Morningstar Foreign Large		-23.3		-23.38	-15.66	-2.74		-1.13	2.18		6.97
Developed Asia	9.72	6.73	FTSE Global All Cap ex US		-23.9		-23.96	-15.75	-1.99		-0.24	2.63		7.04
Emerging Asia	13.55	5.57	% Rank in Category			67	67	66			36	59		76
Emerging Europe	1.63	0.65												
Africa	1.17	0.32												
Middle East	1.55	0.42												
Japan	16.11	17.51												

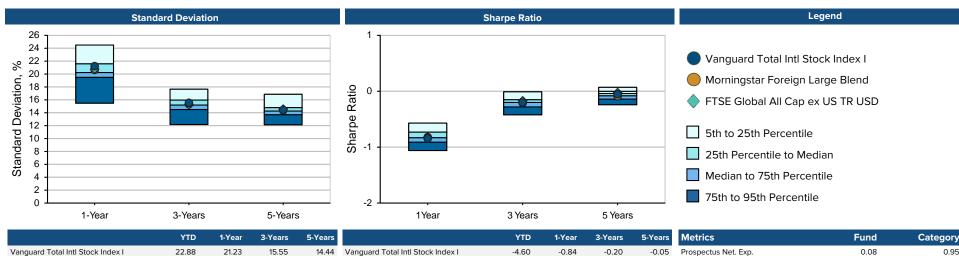
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RETIREMENT

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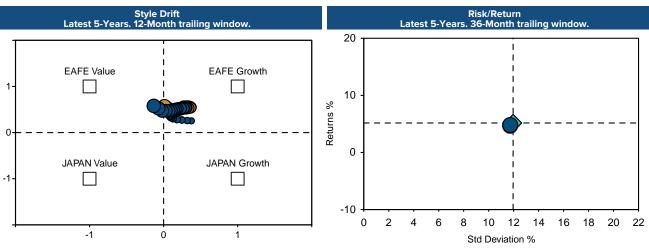
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## VANGUARD TOTAL INTL STOCK INDEX I MARCH 2020 ASSET VALUE: \$8,890,334.51



	YTD	1-Year	3-Years	5-Years
Vanguard Total Intl Stock Index I	22.88	21.23	15.55	14.44
Morningstar Foreign Large Blend	21.93	20.64	15.33	14.37
FTSE Global All Cap ex US TR USD	21.13	20.77	15.28	14.56
Managers	791	746	641	506

	1Year	3 Years	3	5 Yea	rs
s		YTD	1-Year	3-Years	5-Years
4	Vanguard Total Intl Stock Index I	-4.60	-0.84	-0.20	-0.05
7	Morningstar Foreign Large Blend	-4.68	-0.82	-0.21	-0.09
6	FTSE Global All Cap ex US TR USD	-4.92	-0.82	-0.17	-0.02
6	Managers	791	746	641	506



rs	Metrics	Fund	Category
5	Prospectus Net. Exp.	0.08	0.95
9	Overall Morningstar Rating	3	3
2	Manager Tenure Longest	11.58	7.32
6	Turnover Ratio	4	50
	Price/Earnings	14.61	16.41
	Price/Book	1.35	1.59
	Holdings	7381	484
	-		
	Metrics 3-Years	Fund	Category
	Metrics 3-Years Alpha (%)	<b>Fund</b> -0.46	Category -0.81
	Alpha (%)	-0.46	-0.81
	Alpha (%) Beta (%)	-0.46 1.01	-0.81 0.98
	Alpha (%) Beta (%) R-Squared (%)	-0.46 1.01 98.99	-0.81 0.98 95.29
	Alpha (%) Beta (%) R-Squared (%) Up Capture (%)	-0.46 1.01 98.99 98.55	-0.81 0.98 95.29 93.20



## TIAA-CREF REAL ESTATE SEC INSTL MARCH 2020 ASSET VALUE: \$3,969,011.18

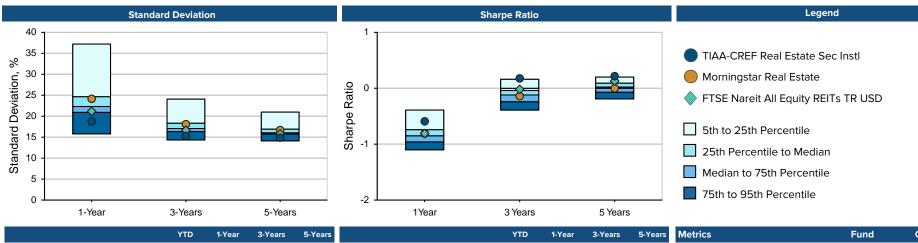
	Overview					_	Calendar	Year Return	s				_	
Ticker	TIREX		35 –											
Net Assets (M)	\$2,157.77		30 -											
Category/Universe	Morningstar Real Estate		25 -											
Benchmark	FTSE Nareit All Equity REITs TR USD		20 <del>-</del> 15 <del>-</del>											
Asset Allocation	Fund(%)	Category(%)	× 10 -			-								
Domestic Stock	96.01	94.64	<u> </u>						_					
Foreign Stock	1.84	1.38	5 - 6 - 6 - 6 - 6 - 6 - 6 - 6 - 6 - 6 -											
Domestic Bond	0.00	3.28	⊕ -5 <b>-</b> 2 -10 <b>-</b>											
Foreign Bond	0.00	0.11	-15 -											
Preferred Bond	0.00	1.25	-20 -											
Convertible Bond	0.00	0.15	-25 -											
Cash	2.15	-1.02	-30						•					
Other	0.00	0.21	YTD	2019	2018	2017	201	6 20	)15	2014	2013	2012	20	011
Capitalization			_											
Giant	0.00	0.38		HAA-CREF RE	eal Estate Sec Instl		Iorningstar I	keai Estate		SE Nareit A	II Equity REI	IS IR USD		
Large	46.66	33.37												
Mid	46.28	52.56			YTD	2019	2018	2017	2016	2015	2014	2013	2012	201
Small	7.04	11.97	TIAA-CREF Real Estate Se	ec Instl	-19.62	31.09	-4.04	12.29	4.38	4.62	28.13	1.71	19.55	6.9
Micro	0.01	1.73	Morningstar Real Estate		-26.35	27.12	-5.98	7.06	7.65	1.94	27.69	2.68	18.43	6.6
Sector Exposure			FTSE Nareit All Equity RE	Ts TR USD	-23.44	28.66	-4.04	8.67	8.63	2.83	28.03	2.86	19.70	8.2
Cyclicals Total	98.12	98.15	% Rank in Category		9	14	22	9	87	14	72	47	17	6
Basic Materials	0.00	0.07					Annualiz	zed Returns						
Cons. Cyclicals	0.00	1.47	15 –											
Financials	0.00	0.26												
Real Estate	98.12	96.35	10 -											
Defensive Total	0.00	0.36	5 -											
Cons. Defensive	0.00	0.01	0 -											
Health Care	0.00	0.16	°≤ -5 -											
Utilities	0.00	0.19	-10											
Sensitive Total	1.88	1.49	₩ -15 -			_								
Communications	0.00	0.06	-20											
Energy	0.00	0.02	-25 -											
Industrials	0.00	0.35			_									
Technology	1.88	1.06	-30 -											
Sub-Regional Exp	oosure		-35		YTD	4		0			40.		0:	
U.S.	96.01	94.61	1 qu	arter	YID	1 year		3 years	:	5 years	10 y	ears	Since ince	ption
Canada	0.00	0.23		TIAA-CREF Re	eal Estate Sec Instl	N	lorningstar I	Real Estate	FT:	SE Nareit A	II Equity REI	Ts TR USD		
Latin America	0.00	0.13												
U.K.	0.00	0.04			1 quarter		YTD	1 year	3 years	5	years	10 years	Since	inceptio
EuroZone	0.00	0.12	TIAA-CREF Real Estate Se	ec Instl	-19.62	-	19.62	-10.16	3.39	)	3.35	9.32		9.6
Europe ex-EuroZone	0.00	0.00	Morningstar Real Estate		-26.35		26.35	-19.21	-2.83	:	-0.51	7.02		9.1
Developed Asia	0.00	0.36	FTSE Nareit All Equity RE	Ts TR USD	-23.44	-;	23.44	-15.93	0.06	;	1.99	8.58		9.4
Emerging Asia	1.50	0.32	% Rank in Category		9		9	9	4		4	3		3
Emerging Europe	0.00	0.00												
Africa	0.00	0.00												
Middle East	0.00	0.00												
Japan	0.00	0.10												

R E T I R E M E N T

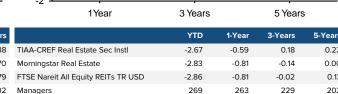
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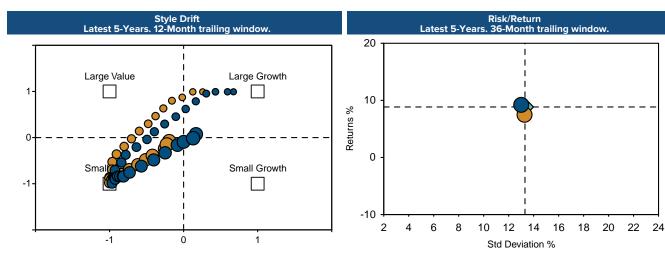
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### TIAA-CREF REAL ESTATE SEC INSTL MARCH 2020 ASSET VALUE: \$3,969,011.18



	YTD	1-Year	3-Years	5-Years
TIAA-CREF Real Estate Sec Instl	30.87	18.76	15.30	14.88
Morningstar Real Estate	40.04	24.16	18.09	16.70
FTSE Nareit All Equity REITs TR USD	34.72	21.17	16.65	15.79
Managers	269	263	229	202





rs	Metrics	Fund	Category
22	Prospectus Net. Exp.	0.51	1.12
00	Overall Morningstar Rating	5	3
13	Manager Tenure Longest	14.25	11.06
)2	Turnover Ratio	34	67
	Price/Earnings	36.25	30.57
	Price/Book	2.89	2.31
	Holdings	58	83
	5	00	00
	Metrics 3-Years	Fund	Category
	5		
	Metrics 3-Years	Fund	Category
	Metrics 3-Years Alpha (%)	<b>Fund</b> 3.01	Category -2.55
	Metrics 3-Years Alpha (%) Beta (%)	Fund 3.01 0.91	Category -2.55 1.04
	Metrics 3-Years Alpha (%) Beta (%) R-Squared (%)	Fund 3.01 0.91 98.67	Category -2.55 1.04 93.75
	Metrics 3-Years Alpha (%) Beta (%) R-Squared (%) Up Capture (%)	Fund 3.01 0.91 98.67 105.27	Category -2.55 1.04 93.75 88.75



## AMERICAN FUNDS 2010 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$24,957,986.48

	Overview					Calendar Y	ear Returns						
Ticker	RFTTX		16 –										
Net Assets (M)	\$3,374.09		14 -										
Category/Universe	Morningstar Target-Date 2000-2010		12 -										
Benchmark	DJ Target 2010 TR USD		10 -										
Asset Allocation	Fund(%)	Category(%)	8					-					
Domestic Stock	27.11	18.53	5 4										
Foreign Stock	12.12	12.66											'
Domestic Bond	46.65	50.24	4 –										• <b>—</b> —
Foreign Bond	7.65	8.50	-2										
Preferred Bond	0.23	0.14	-4 -										
Convertible Bond	0.37	0.53	-6 -										
Cash	5.76	9.11	-8										
Other	0.11	0.29	YTD	2019 2018	2017	2016	20 <sup>2</sup>	5 20	)14	2013	2012	201	1
Capitalization													'
Giant	56.17	43.33	American	Funds 2010 Trgt Date Re	tire R6	Mornings	star Target-D	ate 2000-2010		J Target 2010	R USD		
Large	36.07	32.53											
Mid	7.14	18.34		YTD	2019	2018	2017	2016	2015	2014 20	13	2012	2011
Small	0.58	5.06	American Funds 2010 Trgt Date Ret	ire R6 -7.75	13.88	-2.49	10.41	7.45	-0.84	6.79 12.	55	10.51	3.71
Micro	0.05	0.74	Morningstar Target-Date 2000-2010	-7.94	13.97	-3.11	10.31	6.12	-0.73	4.87 10.	60	10.22	0.78
Sector Exposure			DJ Target 2010 TR USD	-3.39	8.22	-0.68	6.07	3.33	-0.72	4.20 3.	00	6.40	4.49
Cyclicals Total	30.37	36.91	% Rank in Category	52	59	23	50	3	57	1	18	50	2
Basic Materials	4.04	4.49				Annualize	d Returns						
Cons. Cyclicals	6.29	9.57	8 –										
Financials	15.07	18.17											
Real Estate	4.97	4.68	6 -										
Defensive Total	30.77	23.22	4 -										_
Cons. Defensive	10.04	7.96	2										
Health Care	14.86	12.08			_								
Utilities	5.87	3.19											
Sensitive Total	38.86	39.86	tig −2										
Communications	7.19	8.10	···· -4										
Energy	8.05	5.56	-6 -										
Industrials	9.60	11.07	-8										
Technology	14.02	15.14											
Sector Exposure			-10		4								
Government	28.13	30.39	1 quarter	YTD	1 year		3 years	5 ye	ars	10 years	:	Since incept	tion
Municipal	0.22	0.22	American	Funds 2010 Trgt Date Re	tire R6	Mornings	star Target-D	ate 2000-2010	) 🔲 🛛	J Target 2010	R USD		
Corporate	13.90	17.14											
Bank Loan	0.29	0.84		1 quarte	er -	YTD	1 year	3 years	5 year	s 10 ye	ars	Since inc	ception
Convertible	0.37	0.53	American Funds 2010 Trgt Date Ret	ire R6 -7.7	5 -	7.75	-0.86	3.08	3.58	8 5	94		4.50
Corporate Bond	13.02	15.64	Morningstar Target-Date 2000-2010			7.94	-1.14	2.75	2.95		09		3.72
Preferred Stock	0.23	0.13	DJ Target 2010 TR USD	-3.3		3.39	1.12	2.68	2.29		.78		3.66
Cash and Equivalents	5.76	9.16	% Rank in Category	5		52	50	34	2		5		2
			0.5										



#### AMERICAN FUNDS 2010 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$24,957,986.48

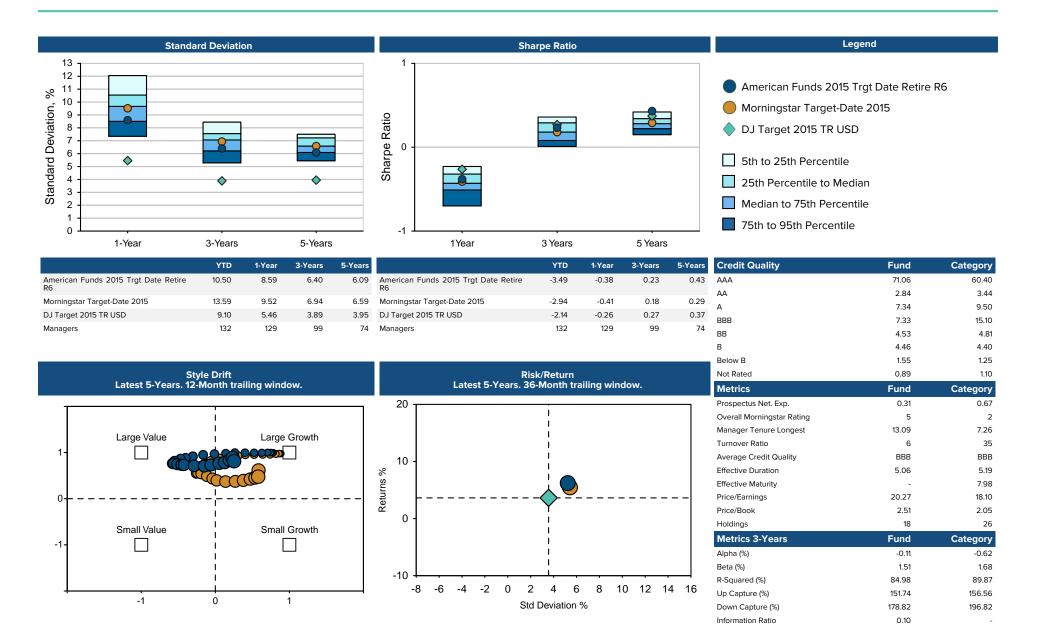


## AMERICAN FUNDS 2015 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$42,046,145.55

	Overview				C	alendar Year R	eturns					
Ticker	RFJTX		20 -									
Net Assets (M)	\$4,848.32											
Category/Universe	Morningstar Target-Date 2015		15 -									
Benchmark	DJ Target 2015 TR USD		10 -		_				_			
Asset Allocation	Fund(%)	Category(%)	% _			-		_				
Domestic Stock	30.37	24.37	<u> </u>									
Foreign Stock	13.59	14.13	L 5 - C S S S S S S S S S S S S S S S S S S									
Domestic Bond	42.67	46.19										
Foreign Bond	6.75	7.80	-5 -									
Preferred Bond	0.24	0.33										
Convertible Bond	0.30	0.51	-10 -									
Cash	5.95	5.59	-15					<u>.</u>				
Other	0.14	1.07		019 2018	2017	2016	2015	2014	2013	2012	20	11
Capitalization											20	
Giant	56.23	41.14	American	Funds 2015 Trgt Date F	Retire R6	Morningstar	Target-Date 201	15 🔲 D.	Target 201	STR USD		
Large	35.98	33.12										
Mid	7.21	19.48		YTD	2019	2018 20		2015	2014	2013	2012	201
Small	0.54	5.55	American Funds 2015 Trgt Date Retire		14.94		19 7.55	-0.62	6.64	15.72	11.58	2.3
Micro	0.04	0.71	Morningstar Target-Date 2015	-9.48	15.48	-3.83 11.		-1.02	5.13	12.21	11.41	0.6
Sector Exposure	•		DJ Target 2015 TR USD	-4.45	9.54		59 4.51	-0.97	4.48	5.49	7.65	3.42
Cyclicals Total	30.15	37.37	% Rank in Category	33	64	3	61 5	40	1	7	41	٤
Basic Materials	4.05	4.05				Annualized Ret	urns					
Cons. Cyclicals	6.36	9.32	8 –									
Financials	15.07	16.89	6									
Real Estate	4.67	7.11	-									
Defensive Total	30.41	24.05	4 -									
Cons. Defensive	9.91	8.07	2									
Health Care	14.87	12.21	× 0									_
Utilities	5.63	3.77	-2									
Sensitive Total	39.45	38.58	-4									
Communications	7.31	7.83	-6 -									
Energy	8.09	5.45	-8 -									
Industrials	9.81	10.83										
Technology	14.24	14.46	-10									
Sector Exposure	•		-12	YTD	4	2			10		0:	
Government	26.05	26.23	1 quarter	Ϋ́́́́́́Т	1 year	3 yea	rs :	5 years	10 ye	ars	Since incep	Juon
Municipal	0.21	0.36	American	Funds 2015 Trgt Date F	Retire R6	Morningstar	Target-Date 201	15 🔲 D.	Target 201	5 TR USD		
	0.21											
Corporate	12.43	16.46										
Corporate Bank Loan		16.46 0.92		1 quarter	YTI	D 1 year	3 years	5 ye	ars	10 years	Since i	nceptio
	12.43		American Funds 2015 Trgt Date Retire		YTI -8.6		3 years 3.16		ars .70	10 years 6.26	Since in	
Bank Loan	12.43 0.29	0.92	American Funds 2015 Trgt Date Retire Morningstar Target-Date 2015		-8.6	7 -1.42		3		-	Since in	4.72
Bank Loan Convertible	12.43 0.29 0.30	0.92 0.51	-	R6 -8.67	-8.6	7 -1.42 8 -2.27	3.16	3	.70	6.26	Since in	nceptior 4.72 4.18 3.80
Bank Loan Convertible Corporate Bond	12.43 0.29 0.30 11.60 0.23	0.92 0.51 14.73	Morningstar Target-Date 2015	R6 -8.67 -9.48	-8.6 -9.4 -4.4	7 -1.42 8 -2.27 5 0.64	3.16 2.78	3 2 2	.70 89	6.26 5.43	Since in	4.72 4.18



#### AMERICAN FUNDS 2015 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$42,046,145.55



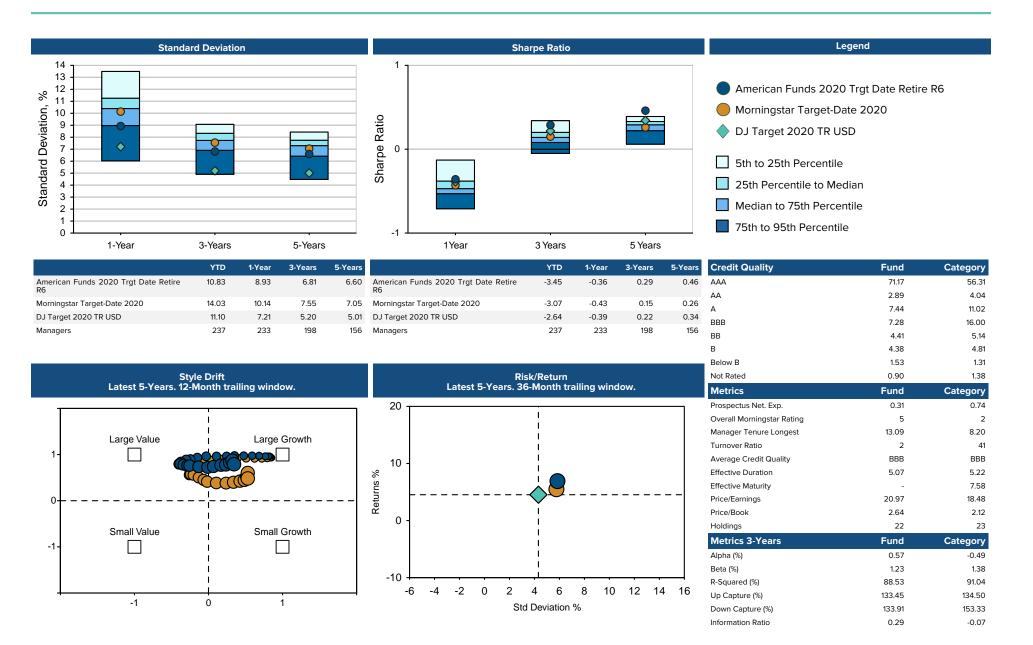


### AMERICAN FUNDS 2020 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$97,727,899.33





#### AMERICAN FUNDS 2020 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$97,727,899.33

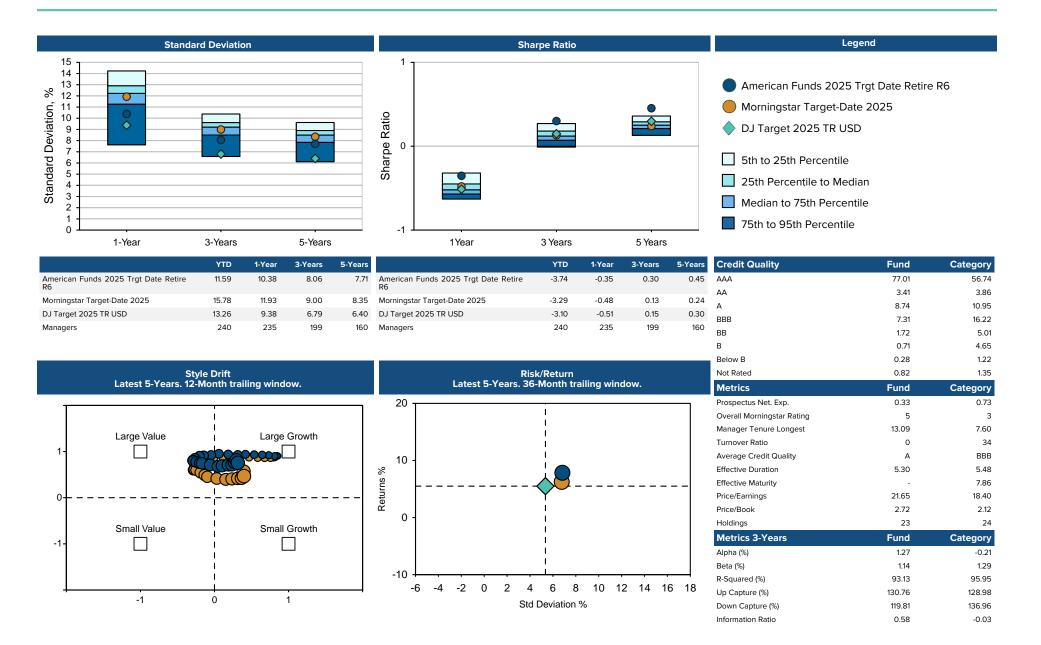


## AMERICAN FUNDS 2025 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$105,223,250.62

	Overview						Calendar Ye	ear Returns						
Ticker	RFDTX		30 -											
Net Assets (M)	\$22,061.69		25 -											
Category/Universe	Morningstar Target-Date 2025													
Benchmark	DJ Target 2025 TR USD		20 -											
Asset Allocation	Fund(%)	Category(%)	» <sup>15</sup>								-			
Domestic Stock	37.46	32.21	° 10 -								-			
Foreign Stock	18.11	18.15	s _											
Domestic Bond	31.91	38.43	~											
Foreign Bond	6.13	5.96												
Preferred Bond	0.16	0.11	-5 -											
Convertible Bond	0.22	0.46	-10											
Cash	5.86	3.74	-15											
Other	0.14	0.95	-13 YT	D 2019	2018	2017	2016	20	15 2	014	2013	2012	20	011
Capitalization													20	511
Giant	55.62	40.63	l	American Funds	2025 Trgt Date R	etire R6	Mornin	igstar Targe	t-Date 2025	🔲 DJ	Target 202	25 TR USD		
Large	34.44	33.14												
Mid	9.12	20.10			YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011
Small	0.78	5.43	American Funds 2025	Trgt Date Retire R6	-10.26	17.85	-3.47	15.32	7.36	0.13	6.66	23.76	15.58	-0.97
Micro	0.05	0.71	Morningstar Target-Da	te 2025	-12.19	18.27	-5.28	14.63	6.86	-1.26	5.32	16.00	13.15	-1.35
Sector Exposure			DJ Target 2025 TR US	D	-9.76	14.38	-3.22	12.02	6.39	-1.11	5.14	12.84	10.94	0.49
Cyclicals Total	29.44	36.93	% Rank in Category		14	68	2	36	36	5	11	1	6	39
Basic Materials	4.04	3.96					Annualize	d Returns						
Cons. Cyclicals	8.24	10.04	10 -											
Financials	14.35	16.57	8											
Real Estate	2.81	6.36	6											
Defensive Total	27.46	23.77	4											
Cons. Defensive	8.05	7.91	2											_
Health Care	15.85	12.46	× 0 –											
Utilities	3.56	3.40	L -2											
Sensitive Total	43.09	39.30	9- 4-											
Communications	9.19	8.02	-8											
Energy	7.45	4.55	-10 -											
Industrials	10.15	11.24	-12 -											
Technology	16.30	15.49	-14 -											
Sector Exposure			-16	•	, , ,				-	•			<u>.</u>	
Government	22.62	19.72	1 (	quarter	YTD	1 year		3 years	5 ye	ears	10 y	ears	Since ince	eption
Municipal	0.14	0.36	1	American Funds	2025 Trgt Date R	etire R6	Mornin	gstar Targe	t-Date 2025	🔲 DJ	Target 202	25 TR USD		
Corporate	6.22	13.76												
Bank Loan	0.02	0.73			1 quarter		YTD	1 year	3 years	5 ye	ars	10 years	Since	inception
Convertible	0.22	0.46	American Funds 2025	Trgt Date Retire R6	-10.26	-1	0.26	-1.95	4.00	4	.49	7.64		5.54
Corporate Bond	5.82	12.47	Morningstar Target-Da	-	-12.19		12.19	-4.31	2.54		.91	5.86		4.12
Preferred Stock	0.16	0.10	DJ Target 2025 TR US		-9.76		9.76	-2.99	2.63		.93	5.52		4.25
Cash and Equivalents	5.86	3.54	% Rank in Category		14		14	6	3		1	1		1

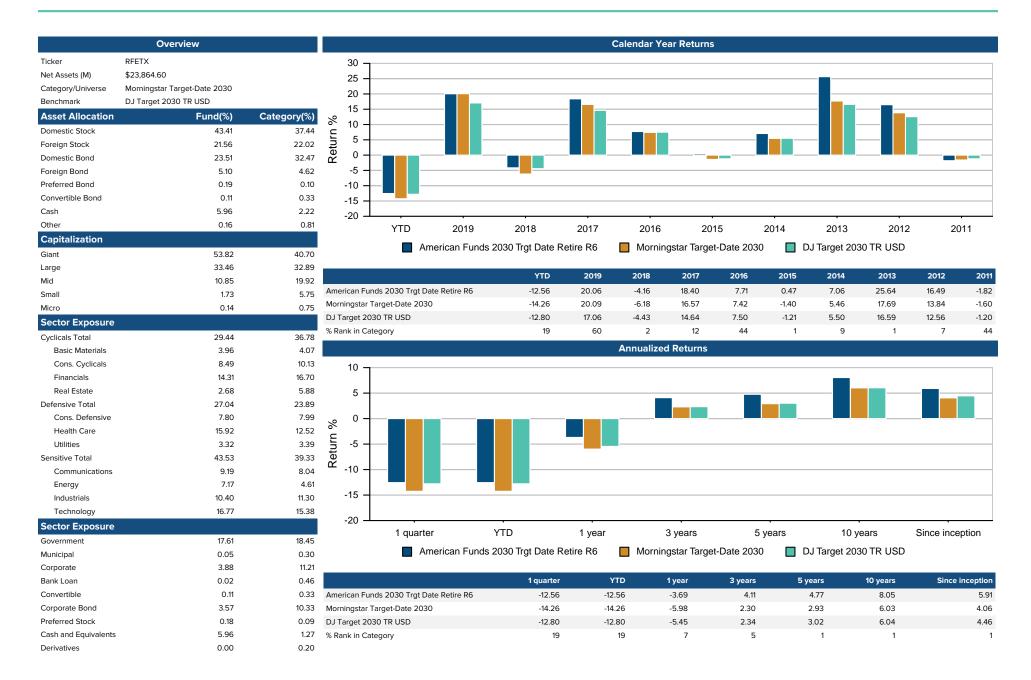


### AMERICAN FUNDS 2025 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$105,223,250.62



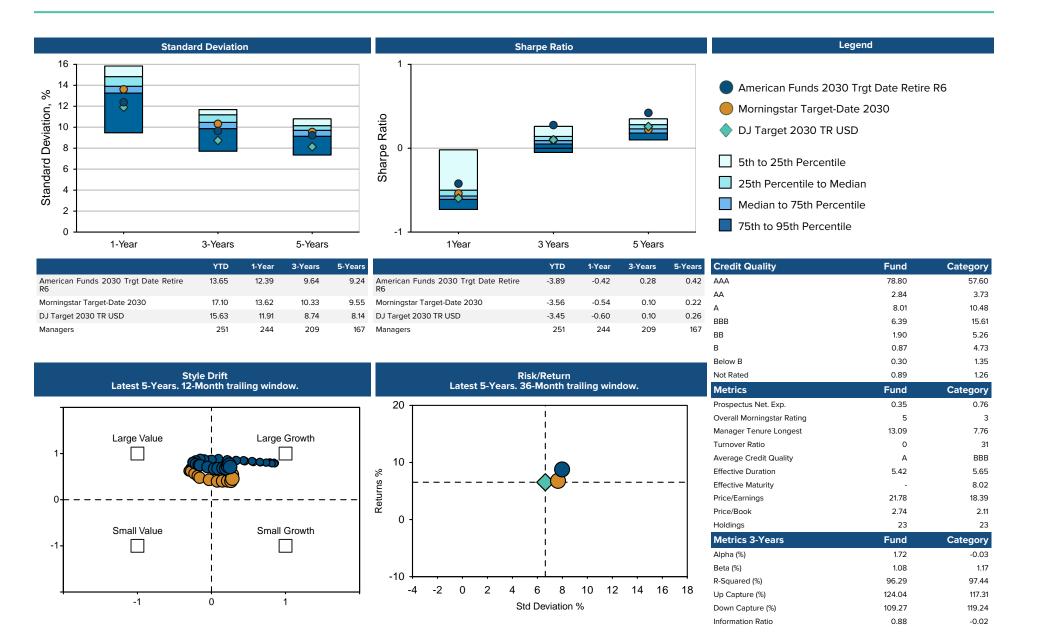


#### AMERICAN FUNDS 2030 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$99,116,442.41

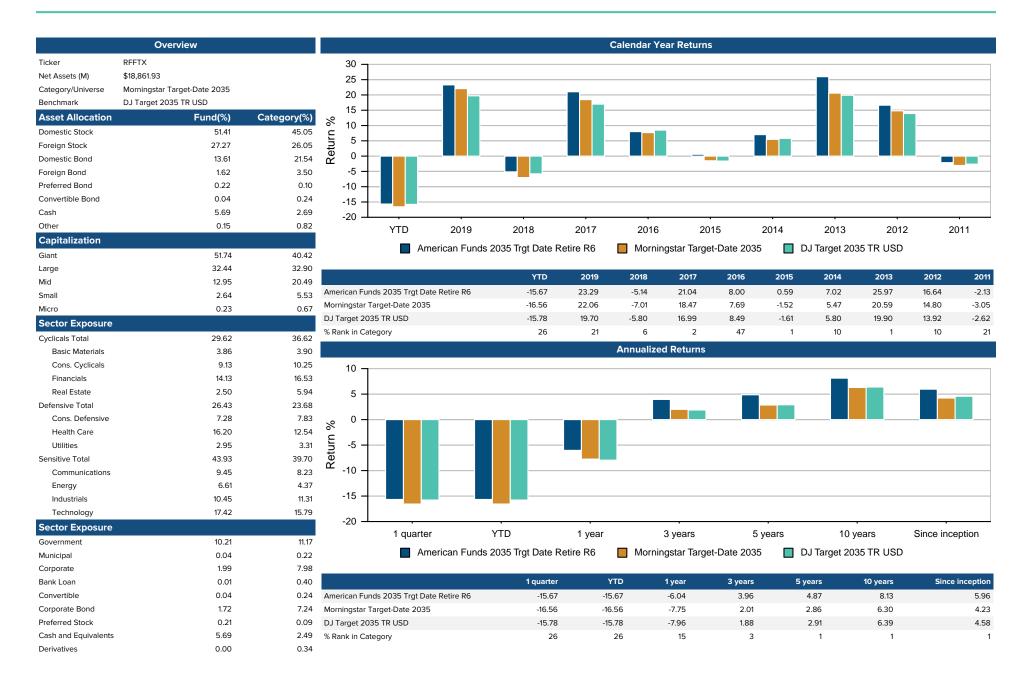




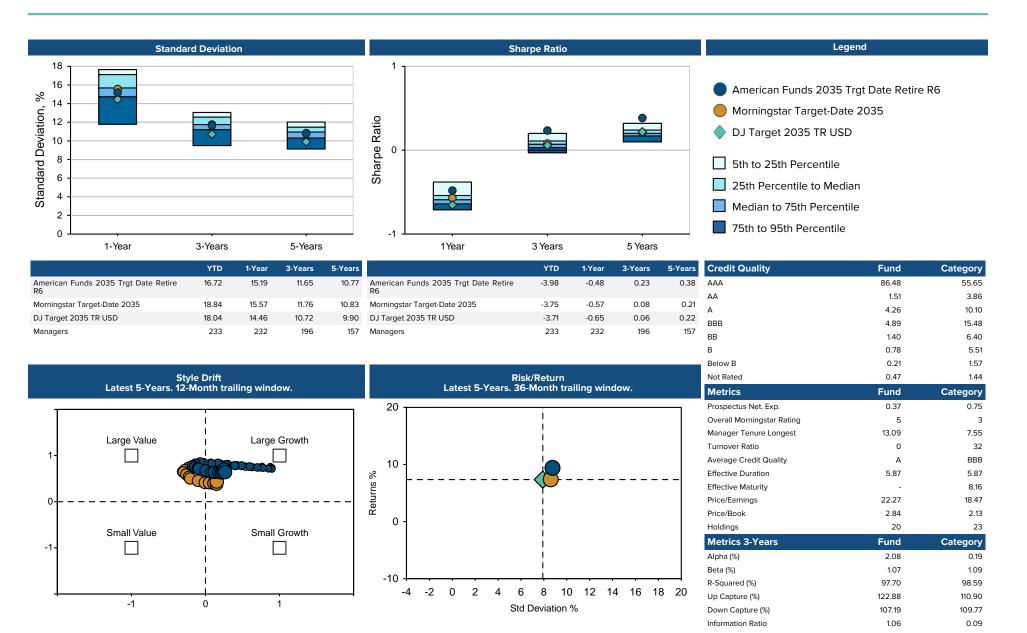
#### AMERICAN FUNDS 2030 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$99,116,442.41



### AMERICAN FUNDS 2035 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$94,053,987.02



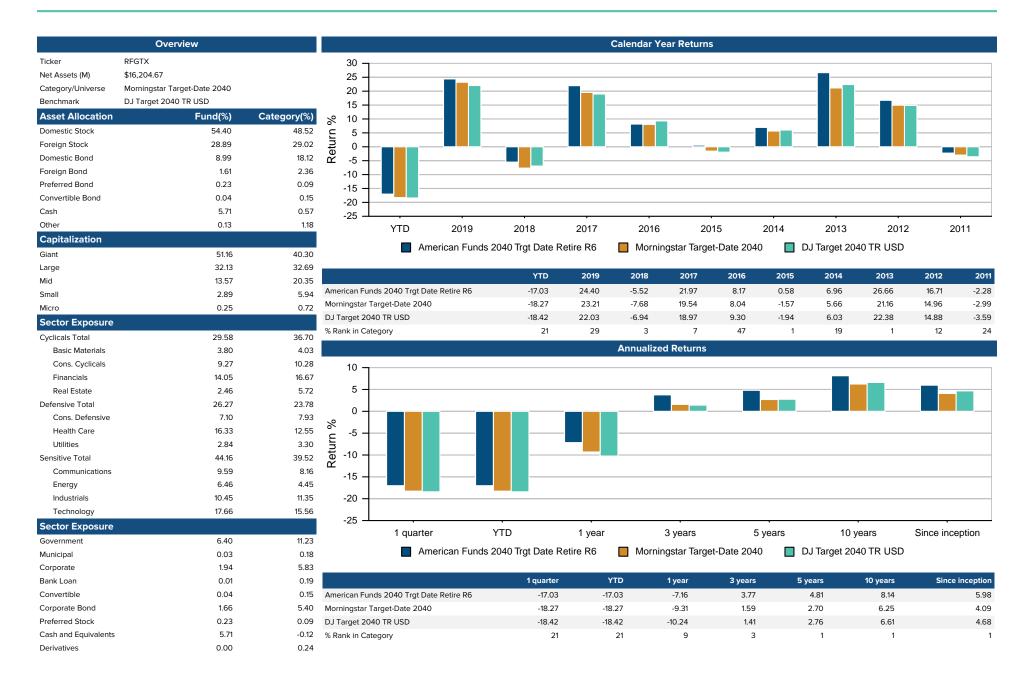
#### AMERICAN FUNDS 2035 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$94,053,987.02



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### AMERICAN FUNDS 2040 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$57,241,282.56

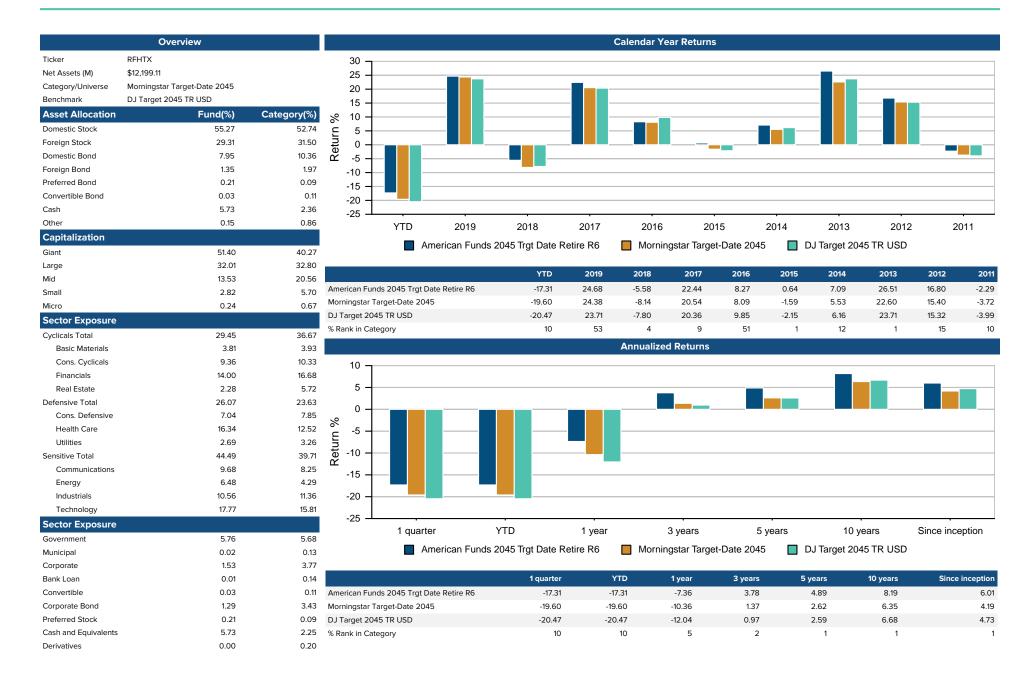




#### AMERICAN FUNDS 2040 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$57,241,282.56

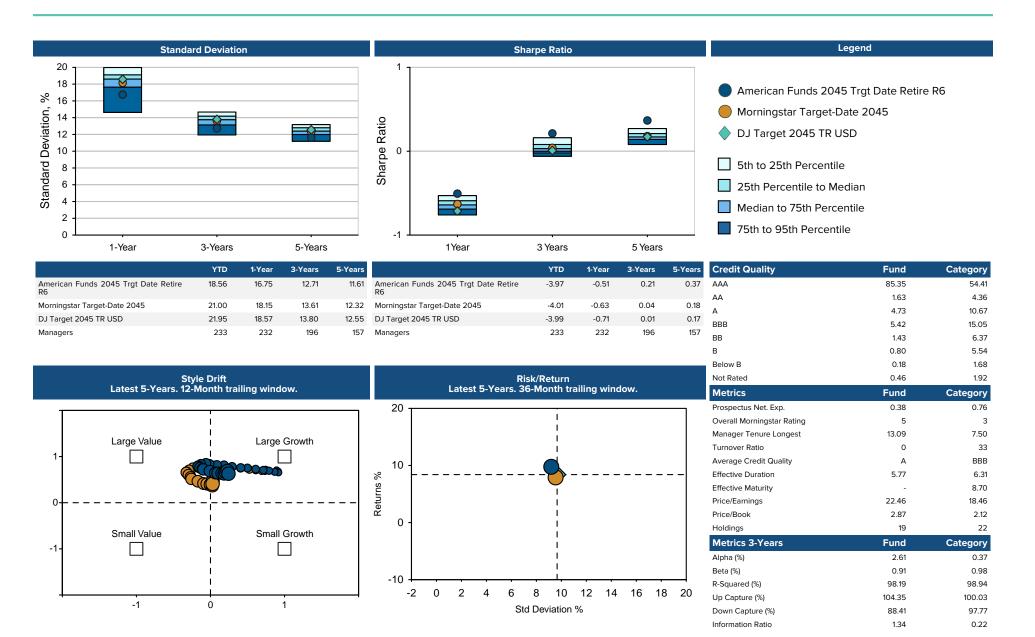


#### AMERICAN FUNDS 2045 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$39,303,377.14





#### AMERICAN FUNDS 2045 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$39,303,377.14

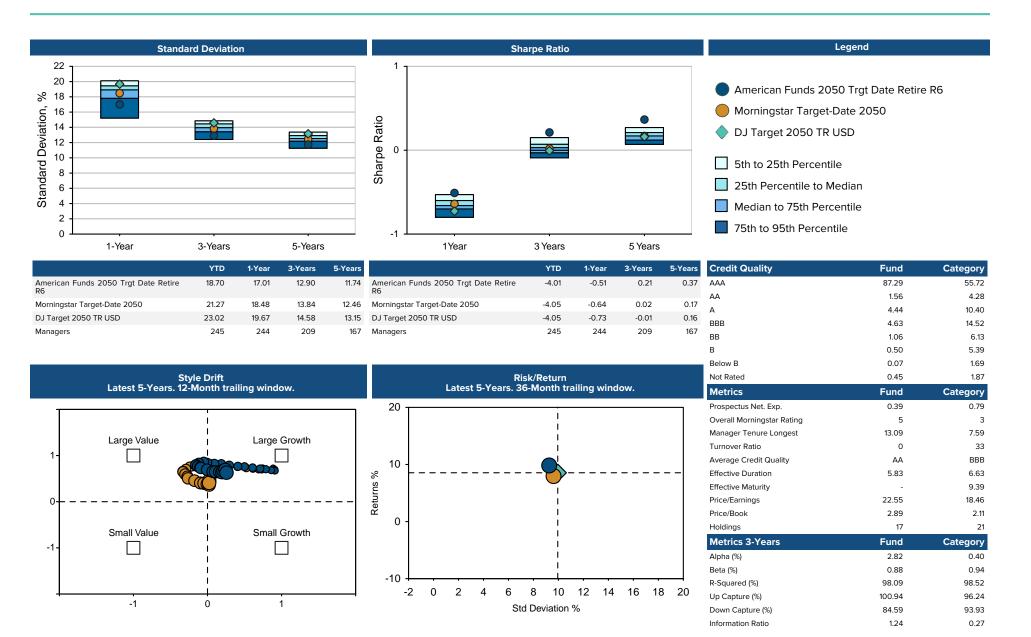


## AMERICAN FUNDS 2050 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$19,252,903.63

	Overview						Calendar Ye	ar Returns						
Ticker	RFITX		30 -											
Net Assets (M)	\$10,258.93		25 -								_			
Category/Universe	Morningstar Target-Date 2050		20			-								
Benchmark	DJ Target 2050 TR USD		15 -			-					-			
Asset Allocation	Fund(%)	Category(%)	» <sup>10</sup>				_				-			
Domestic Stock	56.69	52.83	<u> </u>											
Foreign Stock	29.14	32.10	S t t t t t t t t t t t t t t t t t t t											
Domestic Bond	6.79	12.48												
Foreign Bond	1.24	1.65	-10 -											
Preferred Bond	0.20	0.08	-15 -											
Convertible Bond	0.02	0.08	-20											
Cash	5.78	-0.72	-25											
Other	0.15	1.49	-30 YTE	2019	2018	2017	2016	. 201	F 2	014	2013	2012	2	011
Capitalization			TIL										20	011
Giant	51.67	40.30		American Funds	2050 Trgt Date R	etire R6	Morning	gstar Target	Date 2050	DJ	Target 205	50 TR USD		
Large	31.96	32.70												
Mid	13.38	20.30			YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011
Small	2.76	5.96	American Funds 2050	Frgt Date Retire R6	-17.62	25.04	-5.61	22.61	8.33	0.65	7.02	26.65	16.72	-2.28
Micro	0.24	0.73	Morningstar Target-Date	e 2050	-20.04	24.57	-8.38	20.69	8.30	-1.61	5.74	22.20	15.32	-3.63
Sector Exposure			DJ Target 2050 TR USE	)	-21.71	24.69	-8.29	21.02	10.10	-2.23	6.19	23.89	15.35	-4.00
Cyclicals Total	29.17	36.66	% Rank in Category		9	43	3	9	50	1	21	1	18	14
Basic Materials	3.79	4.06					Annualized	Returns						
Cons. Cyclicals	9.39	10.33	10 -											
Financials	13.93	16.74												
Real Estate	2.06	5.54	5 -											
Defensive Total	25.92	23.73	0											
Cons. Defensive	6.93	7.93	-											
Health Care	16.44	12.53	% -5											
Utilities	2.55	3.28	LI -10											
Sensitive Total	44.90	39.60	te te											
Communications	9.81	8.19	ữ -15 <b>−</b>											
Energy	6.54	4.42	-20 -		_									
Industrials	10.69	11.40	-25											
Technology	17.86	15.59												
Sector Exposure			-30	•										
Government	5.28	8.98	1 q	uarter	YTD	1 year		3 years	5 ye	ears	10 y	ears	Since ince	eption
Municipal	0.02	0.12		American Funds	2050 Trgt Date R	etire R6	Morning	gstar Target	Date 2050	🔲 DJ	Target 205	60 TR USD		
Corporate	1.09	3.22								-				
Bank Loan	0.00	0.11			1 quarter		YTD	1 year	3 years	5 ye	ars	10 years	Since	inception
Convertible	0.02	0.08	American Funds 2050	Frat Date Retire R6	-17.62		17.62	-7.58	3.79		1.91	8.19		6.01
Corporate Bond	0.88	2.95	Morningstar Target-Date	-	-20.04		0.04	-10.82	1.17		.55	6.29		4.06
Preferred Stock	0.19	0.08	DJ Target 2050 TR USE		-21.71		21.71	-13.15	0.65		.45	6.64		4.70
Cash and Equivalents	5.78	-1.10	% Rank in Category		9		9	4	2	_	1	1		1
Derivatives	0.00	0.18	outego, j		5		-		-		-	•		
	0.00	0.10												



#### AMERICAN FUNDS 2050 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$19,252,903.63

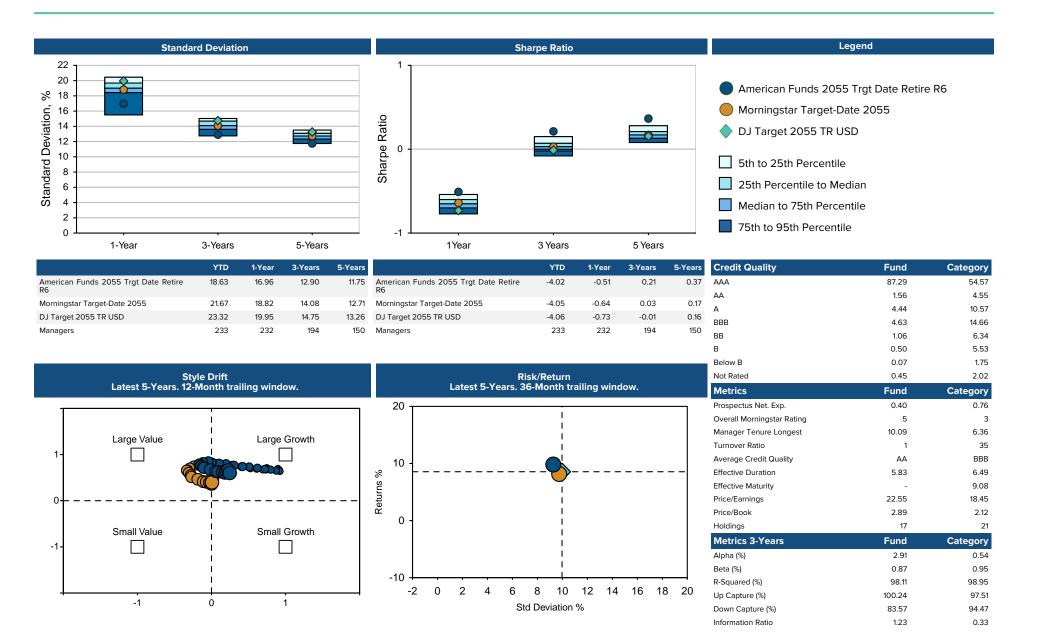


## AMERICAN FUNDS 2055 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$7,651,421.21

	Overview						Calendar Ye	ar Returns						
Ticker	RFKTX		30 -											
Net Assets (M)	\$5,760.23		25 -											
Category/Universe	Morningstar Target-Date 2055		20			-					-			
Benchmark	DJ Target 2055 TR USD		15 -			-					-			
Asset Allocation	Fund(%)	Category(%)	» 10 –								-			
Domestic Stock	56.69	54.47	<u> </u>											
Foreign Stock	29.14	32.69												
Domestic Bond	6.79	7.81	5 - 0 0 0											
Foreign Bond	1.23	1.64	-10 -											
Preferred Bond	0.20	0.08	-15 -											
Convertible Bond	0.02	0.09	-20 -25 -											
Cash	5.78	2.40	-23											
Other	0.15	0.83	YTC	2019	2018	2017	2016	201	5 2	014	2013	2012	2	011
Capitalization													2	011
Giant	51.67	40.26		American Funds	2055 Trgt Date R	etire R6	Morning	gstar Target-	Date 2055	DJ	Target 205	5 TR USD		
Large	31.96	32.81												
Mid	13.38	20.56			YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011
Small	2.76	5.71	American Funds 2055 1	rgt Date Retire R6	-17.59	25.09	-5.65	22.63	8.30	0.63	7.01	26.59	16.76	-2.29
Micro	0.24	0.67	Morningstar Target-Date		-20.37	24.94	-8.43	21.11	8.16	-1.61	5.60	23.06	15.61	-4.22
Sector Exposure			DJ Target 2055 TR USE	)	-22.05	24.89	-8.37	21.06	10.11	-2.23	6.19	23.89	15.35	-4.00
Cyclicals Total	29.17	36.65	% Rank in Category		7	46	4	7	51	1	18	1	18	2
Basic Materials	3.79	3.95					Annualized	Returns						
Cons. Cyclicals	9.39	10.36	10 –											
Financials	13.93	16.72												_
Real Estate	2.06	5.63	5 -											_
Defensive Total	25.92	23.59	0											
Cons. Defensive	6.93	7.85												
Health Care	16.44	12.49	% -5											
Utilities	2.55	3.25	-10											
Sensitive Total	44.90	39.76	te de											
Communications	9.81	8.26	ữ -15 <b>−</b>											
Energy	6.54	4.29	-20 -											
Industrials	10.69	11.39	-25											
Technology	17.86	15.82												
Sector Exposure			-30	• .				,						
Government	5.28	4.64	1 q	uarter	YTD	1 year	3	3 years	5 ye	ears	10 y	ears	Since ince	eption
Municipal	0.02	0.11		American Funds	2055 Trgt Date R	etire R6	Morning	gstar Target-	Date 2055	🔲 DJ	Target 205	5 TR USD		
Corporate	1.09	2.80	_											
Bank Loan	0.00	0.11			1 quarter		YTD	1 year	3 years	5 ye	ars	10 years	Since	inception
Convertible	0.02	0.09	American Funds 2055 1	rgt Date Retire R6	-17.59		17.59	-7.54	3.80	-	1.91	8.19		8.68
Corporate Bond	0.88	2.52	Morningstar Target-Date		-20.37			-11.02	1.19		.57	6.32		6.98
Preferred Stock	0.19	0.08	DJ Target 2055 TR USE		-22.05			-13.45	0.54		.39	6.60		7.18
Cash and Equivalents	5.78	2.28	% Rank in Category		-22.03	-2	7	4	2	2	.55	0.00		7.10
Derivatives	0.00	0.20	76 Narik in Category		,		,	7	2					
2011/01/03	0.00	0.20												



#### AMERICAN FUNDS 2055 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$7,651,421.21



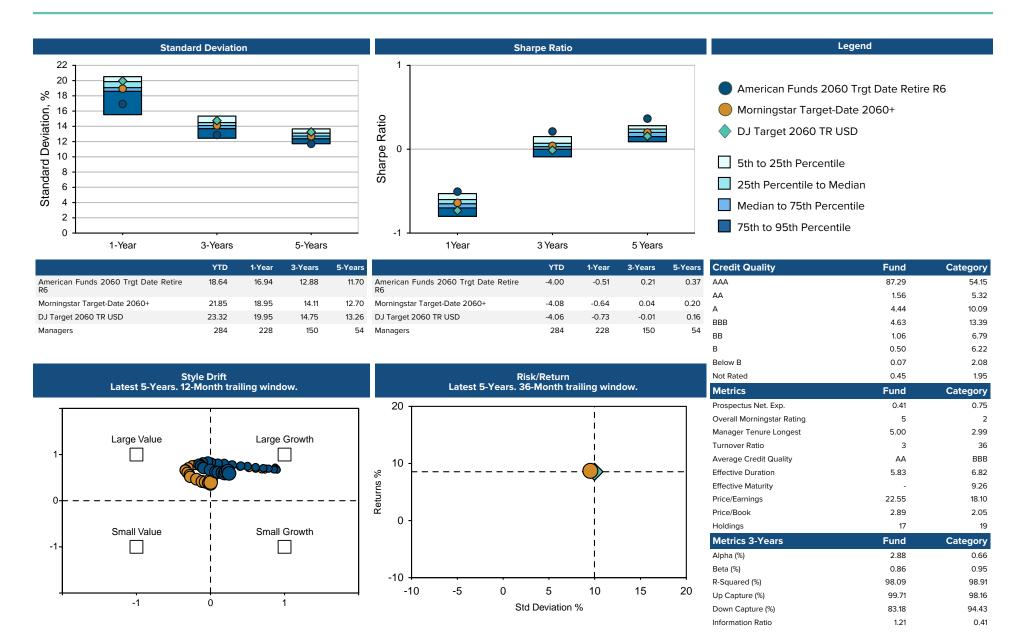


## AMERICAN FUNDS 2060 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$2,130,415.86

	Overview				Calend	dar Year Returns						
Ticker	RFUTX		30 ¬									
Net Assets (M)	\$2,206.49		25									
Category/Universe	Morningstar Target-Date 2060+		20						_			
Benchmark	DJ Target 2060 TR USD		15						_			
Asset Allocation	n Fund(%)	Category(%)							_			
Domestic Stock	56.69	53.06	° 5 – – – – – – – – – – – – – – – – – –						_			
Foreign Stock	29.14	34.06										
Domestic Bond	6.79	6.42	Lund 10 -5									
Foreign Bond	1.24	1.36	-10 -									
Preferred Bond	0.20	0.07	-15									
Convertible Bond	0.02	0.06	-20 -									
Cash	5.78	3.95	-23 -30									
Other	0.15	1.02	YTD 2019	2018 2	2017 :	2016 20 <sup>2</sup>	5 20	14	2013	2012	20	011
Capitalization											20	511
Giant	51.67	39.75	American Funds	2060 Trgt Date Retire	R6 📕 M	lorningstar Target	Date 2060+	DJ DJ	Target 2060 TR	RUSD		
Large	31.96	32.59										
Mid	13.37	20.74		YTD	2019 20	018 2017	2016	2015	2014 2	013	2012	2011
Small	2.76	6.17	American Funds 2060 Trgt Date Retire R6	-17.53	25.01 -5.	64 22.49	8.41	-	-	-	-	-
Micro	0.24	0.74	Morningstar Target-Date 2060+			.48 21.22	8.06	-1.00		1.35	-	-
Sector Exposure	e		DJ Target 2060 TR USD	-22.05	24.89 -8.	.37 21.06	10.10	-2.23	6.19 23	3.89	15.35	-4.00
Cyclicals Total	29.17	37.30	% Rank in Category	6	63	2 14	44	-	-	-	-	-
Basic Materials	3.79	4.05			Annı	alized Returns						
Cons. Cyclicals	9.39	10.31	10 –									
Financials	13.93	17.12										
Real Estate	2.06	5.83	5 -			_		_				
Defensive Total	25.92		0									
		23.19										
Cons. Defensive	e 6.93	23.19 7.79										
Cons. Defensive Health Care	e 6.93 16.44		8 -5									
		7.79	8 -5									
Health Care	16.44	7.79 12.16	8 -5									
Health Care Utilities	16.44 2.55 44.90	7.79 12.16 3.24	% -51010									
Health Care Utilities Sensitive Total	16.44 2.55 44.90	7.79 12.16 3.24 39.51	8 -5									
Health Care Utilities Sensitive Total Communications	16.44 2.55 44.90 s 9.81	7.79 12.16 3.24 39.51 8.20	% -5 - Lin -10									
Health Care Utilities Sensitive Total Communications Energy	16.44 2.55 44.90 s 9.81 6.54	7.79 12.16 3.24 39.51 8.20 4.41	% -5 - -10 - -15 - -20 - -25 -									
Health Care Utilities Sensitive Total Communications Energy Industrials	16.44 2.55 44.90 s 9.81 6.54 10.69 17.86	7.79 12.16 3.24 39.51 8.20 4.41 11.36	% -5 -10 -15 -20 -25 -30		1.005	2 10010			10 years		Since ince	
Health Care Utilities Sensitive Total Communications Energy Industrials Technology	16.44 2.55 44.90 s 9.81 6.54 10.69 17.86	7.79 12.16 3.24 39.51 8.20 4.41 11.36	% -5 -10 -10 -15 -20 -25 -30 -25 -30 -1 quarter		1 year	3 years	5 ye		10 years		Since ince	eption
Health Care Utilities Sensitive Total Communications Energy Industrials Technology Sector Exposure	16.44 2.55 44.90 s 9.81 6.54 10.69 17.86 e	7.79 12.16 3.24 39.51 8.20 4.41 11.36 15.55	% -5 -10 -15 -20 -25 -30		•	3 years lorningstar Target	-		10 years Target 2060 TR		Since ince	eption
Health Care Utilities Sensitive Total Communications Energy Industrials Technology Sector Exposure Government	16.44 2.55 44.90 s 9.81 6.54 10.69 17.86 e 5.28	7.79 12.16 3.24 39.51 8.20 4.41 11.36 15.55 3.96	% -5 -10 -10 -15 -20 -25 -30 -25 -30 -1 quarter		•		-		-		Since ince	eption
Health Care Utilities Sensitive Total Communications Energy Industrials Technology Sector Exposure Government Municipal	16.44 2.55 44.90 s 9.81 6.54 10.69 17.86 e s.28 0.02	7.79 12.16 3.24 39.51 8.20 4.41 11.36 15.55 3.96 0.15	% -5 -10 -10 -15 -20 -25 -30 -25 -30 -1 quarter		•		-		Target 2060 TR	R USD		ption
Health Care Utilities Sensitive Total Communications Energy Industrials Technology Sector Exposure Government Municipal Corporate	16.44 2.55 44.90 s 9.81 6.54 10.69 77.86 e s.28 0.02 1.09	7.79 12.16 3.24 39.51 8.20 4.41 11.36 15.55 3.96 0.15 2.30	% -5 -10 -10 -15 -20 -25 -30 -25 -30 -1 quarter	2060 Trgt Date Retire	R6 🔲 M	lorningstar Target	Date 2060+	🔲 DJ	Target 2060 TR	R USD		
Health Care Utilities Sensitive Total Communications Energy Industrials Technology Sector Exposure Government Municipal Corporate Bank Loan	16.44 2.55 44.90 s 9.81 6.54 10.69 77.86 e 5.28 0.02 1.09 0.00	7.79 12.16 3.24 39.51 8.20 4.41 11.36 15.55 3.96 0.15 2.30 0.10	% -5 -10 -15 -20 -25 -30 -25 -30 -25 -30 -25 -30 -26 -25 -30 -25 -30 -1 American Funds	2060 Trgt Date Retire 1 quarter	R6 M	lorningstar Target 1 year	Date 2060+ 3 years	DJ <sup>-</sup> 5 year	Target 2060 TR rs 10 ye 9	R USD		inception
Health Care Utilities Sensitive Total Communications Energy Industrials Technology Sector Exposure Government Municipal Corporate Bank Loan Convertible	16.44 2.55 44.90 s 9.81 6.54 10.69 17.86 e 5.28 0.02 1.09 0.00 0.02	7.79 12.16 3.24 39.51 8.20 4.41 11.36 15.55 3.96 0.15 2.30 0.10 0.06	-10 -10 -15 -20 -25 -30 -25 -30 -25 -30 -25 -30 -1 quarter Merican Funds	2060 Trgt Date Retire 1 quarter -17.53	R6 M <u>YTD</u> -17.53	lorningstar Target 1 year -7.48	Date 2060+ 3 years 3.79	DJ 5 year 4.8	Target 2060 TR s 10 ye 9	R USD ears -		inception 4.89
Health Care Utilities Sensitive Total Communications Energy Industrials Technology Sector Exposure Government Municipal Corporate Bank Loan Convertible Corporate Bond	16.44 2.55 44.90 s 9.81 6.54 10.69 17.86 e 5.28 0.02 1.09 0.00 0.02 0.02 0.88 0.19	7.79 12.16 3.24 39.51 8.20 4.41 11.36 15.55 3.96 0.15 2.30 0.10 0.06 2.07	American Funds 2060 Trgt Date Retire R6 Morningstar Target-Date 2060+	2060 Trgt Date Retire 1 quarter -17.53 -20.73	R6 M YTD -17.53 -20.73	lorningstar Target 1 year -7.48 -11.15	Date 2060+ 3 years 3.79 1.31	DJ - 5 year 4.8 2.8 2.3	Target 2060 TR s 10 ye 9	R USD ears - -		inception 4.89 2.89



#### AMERICAN FUNDS 2060 TRGT DATE RETIRE R6 MARCH 2020 ASSET VALUE: \$2,130,415.86



# **Due Diligence Methodology and Process**



In evaluating investments, the process is driven by your Investment Policy Statement. We review:

- Performance vs. Peers (Category)
- Performance vs. Indexes
- Risk Characteristics
- Expenses vs. Peers
- Style Purity
- Investment Objectives
- Manager Tenure
- Management Team





#### INVESTMENT ANALYSIS: SCORECARD METHODOLOGY

SCORECARD	
Tests	Requirement to Pass Screen
Manager Tenure	Lead Manager with greater than two years of experience with fund or similar asset class.
Performance vs.Benchmark Index:3-,5- and 10-Year	Returns no worse than 100 bps below the respective index over 3-,5- and 10- year periods
Category Ranking:3-,5- and 10-Year	Ranking of less than or equal to 60th percentile over 3-,5- and 10- year periods(the lower the category rank percentile, the better)
Risk(3-Year Standard Deviation)	Standard Deviation less than or equal to 1.1x the respective benchmark
Risk-Adjusted Return(3-Year Sharpe)	Returns greater than or equal to 0.9x the respective benchmark
R-Squared	Greater than or equal to R-Squared value of 70 when compared to respective index
Expense Ratio(Prospectus Net)	Expense ratio below the Morningstar peer group average
Morningstar Rating(Overall)	Rating greater than or equal to 3 Stars.



# **Glossary and Standard Disclosures**



# GLOSSARY AND STANDARD DISCLOSURES

#### CREATING CAMMACK LARHETTE ADVISORS' PROPRIETARY TARGET DATE ANALYSIS

STEP 1:	Break down each TDF suite using Morningstar asset classes, based on equity exposure.
STEP 2:	Take the average equity exposure for each Morningstar category & calculate the deviation from that average for each fund.
STEP 3:	Weight the deviations based on the position within the glide path (e.g., weighting the age 45–65 age period more heavily than deviations at younger ages).
STEP 4:	Calculate a score for each target date series based on the individual asset weighting scores (standard deviation x weighting) for each fund within the target date series. The Cammack Target Date Universe is the average of 47 Target Date fund families.
	Assign each TDF to one of the six categories, based on their relative scores.
	Preservation – Most Conservative: Invesco Balanced Risk Retirement, Great-West Lifetime Conservative, JHancock Multi-Index Preservation, Harbor Target Retirement, Manning & Napier Target,
	<u>Preservation – Conservative</u> : T. Rowe Price Target, American Century One Choice, JP Morgan SmartRetirement® Blend, JPMorgan Smart Retirement®, MassMutual RetireSMART, PIMCO RealPath Blend, Putnam RetirementReady, USAA Target Retirement, Dimensional Target Date Retirement
	<u>Preservation – Moderately Conservative</u> : Voya Target Retirement Funds, AllianzGI Retirement, American Funds Target Date Retirement, Wells Fargo Target Date, Goldman Sachs Target Date, Prudential DayOne, Natixis Sustainable Future Funds
STEP 5:	<u>Extension – Moderately Aggressive</u> :, Schwab Target Index Series, Schwab Target, Principal LifeTime, Principal Lifetime Hybrid, Mutual of America Retirement, MFS Lifetime, Great-West Lifetime, Transamerica ClearTrack,
	<u>Extension – Aggressive:</u> Vanguard Target Retirement, BlackRock® LifePath Smartbeta, BlackRock® Lifepath Index, BlackRock® LifePath Dynamic, Great-West SecureFoundation®, TIAA-CREF Lifecycle Retirement, TIAA-CREF Lifecycle Index Retirement, GuideStone Funds MyDestination, Nationwide Destination
	<u>Extension – Most Aggressive:</u> JHancock Multi-Index Lifetime, JHancock Multimanager Lifetime, Wells Fargo Dynamic Target Date, Franklin LifeSmart Retirement Target, T. Rowe Price Retirement, Fidelity Freedom®, Fidelity Freedom® Index, Fidelity Freedom® Blend



# GLOSSARY AND STANDARD DISCLOSURES

#### TARGET DATE ANALYSIS DEFINITIONS

Terms

**Definition & Application** 

#### **Target Date Index**

Target Date Index Asset

Allocation

Dow Jones S&P Target Date Indices are designed to measure the performance of multi-asset-class portfolios. The indices were designed as benchmarks for the growing category of "lifecycle" funds, which are typically used to plan for retirement or other long-term savings goals. The indices automatically adjust their asset allocations over time to reflect reductions in potential risk as an investor's target date approaches.

	Equity	Fixed Income
Dow Jones Target Today Index	20.00%	80.00%
Dow Jones Target 2005	20.00%	80.00%
Dow Jones Target 2010	22.11%	77.89%
Dow Jones Target 2015	28.19%	71.81%
Dow Jones Target 2020	37.50%	62.50%
Dow Jones Target 2025	48.92%	51.08%
Dow Jones Target 2030	61.08%	38.92%
Dow Jones Target 2035	72.50%	27.50%
Dow Jones Target 2040	81.81%	18.19%
Dow Jones Target 2045	87.89%	12.11%
Dow Jones Target 2050	90.00%	10.00%
Dow Jones Target 2055	90.00%	10.00%
Dow Jones Target 2060	90.00%	10.00%



## GLOSSARY AND STANDARD DISCLOSURES

DEFINITIONS	

Terms	Definition and Application
Alpha	Alpha is a measure of a manager's effectiveness. It is the difference between a fund's actual returns and its expected performance, given its level of risk as measured by beta. Positive alpha indicates that the fund has performed better than its beta would predict. Negative alpha indicates the fund underperformed given the expectations established by the fund's beta.
Beta	Beta is a measure of the volatility of a security compared to the market as a whole. The market holds a beta of 1. When beta is greater than 1, the fund will move ahead of its indexed market when the market is moving up, ultimately performing better than the market; however, when the market moves down, the fund will underperform the market. When beta is less than 1 the opposite is true. The higher the beta, the greater the volatility. The lower the beta, the lower the volatility.
Down Capture	Calculated by taking the fund's monthly return during the periods of negative benchmark performance and dividing it by the benchmark return. A ratio of less than 100 indicates that a fund has lost less than its benchmark in periods when the benchmark has been in the red.
Up Capture	Calculated by taking the fund's monthly return during the periods of positive benchmark performance and dividing it by the benchmark return. A ratio higher than 100 indicates the fund has outperformed the benchmark during periods of positive returns for the benchmark.
Effective Duration	Duration adjusted for embedded options. A measure of a bond's price sensitivity to interest rate movement.
Effective Maturity	Maturity adjusted for embedded options.
Information ratio	Information Ratio is a benchmark related statistic and measures a fund's outperformance and consistency. The information ratio should be positive. A range between 0.40 and 0.60 equates to a good value while a value of 1.00 is exceptional and rare. This metric is a measure of relative risk and not absolute risk.
Net Expense Ratio	Represents the percentage of a fund's assets that are used to pay for operating expenses and management fees, including 12b-1 fees, administrative fees, and all other asset-based costs incurred by the fund. Brokerage costs and sales charges are not included. Value should be lower than the fund's respective Morningstar peer group.
Overall Morningstar Rating	Proprietary Morningstar data point. Values are from 1 (lowest) to 5 (highest) and are based on how well the fund has performed, after adjusting for risk and accounting sales charges, in comparison to similar funds.

## DEFINITIONS(cont.)

Terms	Definition and Application
Risk/Return	Graph that charts risk (as defined by standard deviation) on the X-axis and return on the Y-axis. It shows the fund's return per unit of risk taken. The higher and to left on the graph depicts higher returns for less risk.
R-Squared	Reflects the percentage of a fund's movements that can be explained by movements in its benchmark index. A value near 100 indicates all movements can be explained by movements in the benchmark index. An index fund will be close to 100. A low value indicates that very few of the fund's movements can be explained by movements in the benchmark index.
Sharpe Ratio	Also known as risk-adjusted return. This is a risk-adjusted measure that is calculated by using standard deviation and excess return to determine reward per unit of risk. Calculated for a past 36-month period by dividing a fund's annualized excess returns (excess returns are defined by the fund's actual returns minus a risk-free rate) by the standard deviation of a fund's annualized excess returns excess returns. The higher the value, the better the fund's historical risk-adjusted performance. The lower the value, the worse the fund's historical risk-adjusted performance.
Standard Deviation	Statistical measurement of dispersion about an average, which, for a mutual fund, depicts how widely the returns varied over a certain period of time. This metric is used to try and predict the range of returns for a given fund. A high value signifies greater volatility, as the predicted range of performance is wide. A low value signifies lower volatility, as the predicted range of performance is wide. A low value signifies lower volatility, as the predicted range of performance is wide.
Style Drift	The movement of a mutual fund from one asset category into another. This graph charts inconsistency with style, as defined by a fund's stated category. The smaller dots on the graph represent the starting point for the time period shown and the larger dots represent the most recent time periods.
Turnover Ratio	A measure of a fund's trading activity, calculated by taking the lesser of purchases or sales (excluding all securities with maturities of less than one year) and dividing by the average monthly net assets. A ratio of 100% or higher represents considerable buying and selling of securities. A low ratio indicates a buy-and-hold strategy.

Morningstar information was obtained from "Morningstar, Inc."

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The asset information included in this report is provided by the plan vendor(s) based on raw data. It has not been subjected to a validation process or any manual controls. There may be variances between the raw data reports and the comparative financials that are subjected to the processes detailed in an SSAE 16 (formerly SAS 70 report). The information should be used for the purposes of this report alone, and cannot be relied upon for other usages.



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